

B.COM. – Ist Year

SEM – I & II

Previous Year

Question Papers

Academic Year

(2022-23)



Please Note: This set has been prepared based on the papers received to us from the Examination Cell. It may have missing papers on non-availability of the same.



B.COM. – Ist Year

SEM – I



**Previous Year
Question Papers
Academic Year
(2022-23)**





QP Code: 1982QP

Total No. of Pages: 2

Seat No. Q M 2

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS) 87976 Business Communication Paper-I 31.01.2023 10.30 AM To 12.30 PM

Subject Code: 87976

Day and Date: Tuesday, 31-01-2023

Time: 10:30 am to 12:30 pm

Total Marks: 40

Instructions.:

- 1) All questions are compulsory
- 2) Figures to the right indicate full marks

Special Instruction.:

There are total marks to the question and bifurcation is also given

Q.1. Q 1) A Rewrite the following sentences by choosing the correct alternatives from those given below. 4 [8]

1) Memorable smiles are -----

a) expected b) genuine c) unexpected d) none of these

2) The poem 'Unknown Citizen' is written by -----

a) W.H.Auden b) W.B.Yeats c) T.S.Eliot d) D.H.Lawrence

3) The name of Jumman's wife is -----

a) Salama b) Rubina c) Kariman d) Waziro

4) Mini's mother was often annoyed with -----

a) Mini's silence b) Mini's Chatter c) Mini's study d) Mini's shouting

B) Answer the following questions in one sentence. 4

1) Where did the unknown citizen work?

2) what is the leader of the Panchayat called as?

3) Who had written the poem ' The Felling of the Banyan Tree'?

4) Who was scared of Kabuliwala?

Q.2. Q 2 A. Answer the following questions in 3 to 4 sentences each (3 out of 5) 6 [12]

1) Comment on Gardiner's views about unexpected smiles

2) How was the work performance of the unknown citizen in a factory?

3) How was the friendship between Algu and Jumman?

4) When did Mini overcome her fear of Kabuliwala?

5) Why did the Banyan tree stand like a problem?

B) Write short notes on the following in about 7 to 8 sentences each. (Any Two) 6

1)Gardiner's views on smile

2) An ironical picture of a model citizen

3) The character of Jumman

4) Mini's mother

Q.3. Q 3 Do as directed. 6 [6]

1) Give the synonyms of the following words.

1) Select 2) Flat

2) Give antonyms of the following words.

1) Cry 2) Wise

3) Make new words by using prefixes and suffix

1) Im - 2) - ly

Q.4. Q 4 A) 1) Write a detailed description of a temple in your Village .
4

[14]

2) Describe your cell phone. 4

Q 4 B) Complete the following narratives by using your imagination.

6

A rich farmer ----- a lot of land ----- cattle and servants ----- two sons ----- happy life ----- after some years younger son unhappy - ----- asked for his share of the property ----- wouldn't listen to fathers advice ----- got his share ----- sold them all----- went away to another country ----- fell into bad ways ----- soon all money gone ----- poor ----- no one to help him ----- understand his

Seat No

March-April (Summer) Examination -2023

Subject Name: B. Com I Semester I (AECC1) English for Business Communication

Sub. Code 87976/71474 (NEP/CBCS)

Day and Date: Thursday, 15/6/2023

Total Marks: 40

Time: 2:30pm-4:30pm

Instructions –

- 1) All Questions are compulsory.
- 2) Figures to the right indicate marks.

Q. 1 A Complete the following sentences by choosing the correct alternatives:

4

1. Smile is the only publication of the

A) outward spirit

B) inward spirit

C) mind

D) thought

2. According to Auden, man is reduced to a mere

A) number

B) voter

C) citizen

D) entity

3. Though the poet searched God everywhere, he could find Him

A) in the temple

B) nowhere

C) on the spires

D) in the street

4. purchased an ox from Algu.

A) Khala Jaan

B) Samjhu Sahu

C) Chacha Chowdhry

D) Jumman Shaikh



B. Answer the following questions in a word/phrase/sentence each.

4

1. Why does the poet call the unknown citizen 'a saint'?
2. What is Mini's father by profession?
3. Who used to say "Tress are sacred"
4. What types of smiles are rare?

Q. 2 A. Answer the following questions in 3-4 sentences each. (3 out of 5)

6

1. How was the work performance of the Unknown Citizen in the factory?
2. How is it possible to see God within us and inside the temple?
3. Why was Kabuliwala shocked when he saw Mini in the end?
4. Describe in brief the cutting of the Banyan tree.
5. Comment on Gardiner's views about unexpected smiles.

B. Write short notes on the following in about 7 to 8 sentences each. (2 out of 4) 6

1. Debonair Smile
2. Ironical picture of the modern citizen
3. The presence of Divine
4. Kabuliwala

Q. 3 Do as directed

6

A) Form new words by using following prefixes

- i) bi-
- ii) dis-

B) Form new words by using following suffixes

- i) ----ness
- ii) ---ment

C) Give antonyms of the following words:

- i) perfect
- ii) regular

Q. 4 A) Write a paragraph describing the following topics

- i) Your College building
- ii) A Cell phone

B) Write a paragraph narrating your college tour experience.

4

4

6





SD - 133

Total No. of Pages : 2

Seat No.	
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B.Com. (Part-I) (Semester - I) (CBCS)

Examination, January - 2023

**ENGLISH : ABILITY ENHANCEMENT COMPULSORY
COURSE-C-I**

English for Business Communication (Paper-I-A)

Sub. Code : 71474

Day and Date : Tuesday, 31 - 01 - 2023

Total Marks : 50

Time : 10.30 a.m. to 12.30 p.m.

- Instructions :**
- 1) All questions are compulsory.
 - 2) Figures to the right indicate full marks.

Q1) A) Complete the following sentences by choosing the correct alternative.[4]

- i) One by one the _____ were demolished.
 - a) houses
 - b) structures
 - c) buildings
 - d) mansions
- ii) According to the poet worshipping lovely things is _____.
 - a) fruitful
 - b) useful
 - c) useless
 - d) important
- iii) Jumman Constantly thought of avenging _____.
 - a) algu's sense of judgment
 - b) his situation
 - c) his predicament
 - d) his humiliation
- iv) Smile is the only publication of _____.
 - a) mind
 - b) inward spirit
 - c) thought
 - d) outward spirit

B) Answer the following questions in one word or phrase or sentence each.[4]

- i) What things did the unknown citizen possess?
- ii) Who was scared of Kabuliwallah?
- iii) How many days people took to cut the branches of Banyan tree?
- iv) Who was selected as the Panch Parmeshwar in the case of old woman?

P.T.O.



SD - 133

Q2) a) Answer the following questions in 3-4 sentences each. (Any four) **[8]**

- i) Why does Gardiner say that smile is better than a silver spoon in the mouth?
- ii) How did Samju Sahu treat his new ox?
- iii) Why did Kabuliwallah stab his customer?
- iv) Why could the poet not find God in the temple?
- v) In brief comment on poet's anxiety in the poem "Felling of the Banyan Tree".
- vi) Where did the Unknown Citizen work and how was his performance?

b) Write short notes on the following in about 7-8 sentences each. (Any Three). **[9]**

- i) Importance of Smile as explained by Gardiner
- ii) Friendship of Algu and jumman
- iii) Mini's Character as described in Kabuliwallah
- iv) Theme of the poem "The Unknown Citizen"
- v) The presence of God as explained in "Offering in the Temple"

Q3) Do as directed. **[8]**

- a) Add suffix to the following:
 - i) Manage
 - ii) Arrive
- b) Give synonyms for the following words.
 - i) Correct
 - ii) Receive
- c) Write antonyms for the following words.
 - i) Reject
 - ii) Kind
- d) Identify the word class of the underlined words.
 - i) He writes very neatly.
 - ii) Meena works in a co-operative bank.

Q4) a) i) Describe the office of your college. **[5]**

ii) Write a description of your cell phone. **[5]**

b) Narrate the most memorable day of your life. **[7]**





Seat No. **B Com-I, S-I**

QP Code: 2044QP

Total No. of Pages: 2

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS)_87963_Micro Economics Paper-I_28.01.2023_10.30 AM To 12.30 PM

Subject Code: 87963

Day and Date: Saturday, 28-01-2023

Time: 10:30 am to 12:30 pm

Total Marks: 40

Instructions.:

- 1) All questions are compulsory
- 2) Figures to the right indicate full marks

Q.1. Multiple choice questions (बहुपर्यायी प्रश्न)

[8]

1. Dr. Marshall has used..... method to measure utility. (डॉ. मार्शल यांनी उपयोगीतेचे मापन करण्यासाठी पद्धतीचा उपयोग केला आहे.)

- | | |
|-------------------------------|---------------------------------|
| a) Analytical (विश्लेषणात्मक) | b) Qualitative (गुणात्मक) |
| c) Cardinal (अंकदर्शक) | d) All of the above (वरील सर्व) |

2. Line that represents the maximum number of units of two goods that a consumer can buy is called as ... (उपभोक्त्याला दोन वस्तूंचे जास्तीत जास्त किती नग खरेदी करता येतात याची मर्यादा दर्शवणाऱ्या रेषेस म्हणतात.)

- | | |
|---------------------------------------|-------------------------------------|
| a) Indifference curve (समवृत्ती वक्र) | b) Price line (किंमत रेषा) |
| c) Income line (उत्पन्न रेषा) | d) Iso-quant curve (समउत्पादन वक्र) |

3. The expansion path is (विस्तार पथ हा असतो.)

- | | |
|--|--|
| a) Moving up from left to right (डावीकडून उजवीकडे वरती जाणारा) | b) Moving down from right to left (उजवीकडून डावीकडे खाली जाणारा) |
| c) Moves down from left to right डावीकडून उजवीकडे खाली जाणारा) | d) Horizontal (समांतर स्वरूपाचा) |

4. _ method is used for make accurate predictions of changes in demand. (मागणीतील बदलांचे निश्चित अंदाज व्यक्त करण्यासाठी पद्धतीचा वापर करतात.)

- | | |
|----------------------------------|-----------------------|
| a) Least square (किमान वर्ग) | b) Graph (आलेख) |
| c) Moving average (बदलती सरासरी) | d) Survey (सर्वेक्षण) |

5. Those factors of production can't change in short run are known as Factors. (उत्पादनाचे जे घटक अल्पकाळात बदलता येत नाहीत त्यास घटक म्हणतात.)

- | | |
|-------------------------|-------------------------------------|
| a) Fixed (स्थिर) | b) variable (बदलते) |
| c) Technical (तांत्रिक) | d) All of the above (वरीलपैकी सर्व) |

6. In the law of variable proportion, first stage indicate production function. (बदलत्या प्रमाणाच्या नियमानुसार उत्पादनसंस्थेस सुरुवातीच्या काळात फलाचा अनुभव येतो.)

- | | |
|-------------------------|------------------------------------|
| a) Constant (स्थिर) | b) Decreasing (घटत्या) |
| c) Increasing (वाढत्या) | d) None of the above (यापैकी नाही) |

7. The shape of long-run average cost curve is (दीर्घकालीन सरासरी खर्च वक्र आकाराचा असतो.)

- | | |
|------|------|
| a) W | b) L |
| c) U | d) V |

8. The price received by the producer from the last unit of sale of the product is called as ... revenue. (उत्पादकाने आपल्या उत्पादनाच्या शेवटच्या नगाची बाजारात विक्री केल्यानंतर त्याला जी किंमत मिळते त्यास प्राप्ती म्हणतात.)

- | | |
|----------------------|---------------------|
| a) Aggregate (एकूण) | b) Average (सरासरी) |
| c) Marginal (सीमांत) | d) Constant (स्थिर) |



Q.2. Write long answer (सविस्तर उत्तर लिहा)

[8]

A) Explain the characteristics of indifference curve with diagram.

(समवृत्ती वक्राचे गुणधर्म आकृतीसह स्पष्ट करा.)

OR (किंवा)

B) What is the demand forecasting? Explain the methods of demand forecasting. (मागणी अनुमान म्हणजे काय ? मागणी अनुमान मोजण्याच्या पद्धती स्पष्ट करा.)

Q.3. Write long answer (सविस्तर उत्तर लिहा)

[8]

A) Explain the law of variable proportion. (बदलत्या प्रमाणाचा नियम स्पष्ट करा.)

OR (किंवा)

B) Discuss on 'Modern approach of cost of production'. ('उत्पादन खर्चाबाबतचा आधुनिक दृष्टीकोण' यावर चर्चा करा.)

Q.4. Write short answer - Any two (थोडक्यात उत्तरे लिहा - कोणतेही दोन)

[8]

a) Explain the importance of demand forecasting in business decision. (व्यावसायिक निर्णयप्रक्रियेतील मागणी अनुमानाचे महत्त्व स्पष्ट करा.)

b) Which are the external economies of scale? (उत्पादनातील बहिर्गत बचती कोणत्या आहेत ?)

c) Explain the difference between average revenue and marginal revenue. (सरासरी प्राप्ती व सीमांत प्राप्ती यातील फरक स्पष्ट करा.)

Q.5. Write short notes - Any two (टिपा लिहा - कोणतेही दोन)

[8]

a) Determinants of demand (मागणीचे निर्धारक घटक)

b) Average cost (सरासरी खर्च)

c) Marginal rate of technical substitution (सीमांत तांत्रिक पर्यायता दर)



Seat No.	
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SD - 130

Total No. of Pages : 2

B.Com. (Part - I) (Semester - I) (CBCS) Examination, January - 2023

MICRO ECONOMICS

Sub. Code : 71471

Day and Date : Friday, 27 - 01 - 2023

Total Marks : 50

Time : 10.30 a.m. to 12.30 p.m.

- Instructions :**
- 1) Attempt any five questions out of seven.
 - 2) All questions carry equal marks.
 - 3) Figures to the right indicate full marks.
 - 4) Neat diagram should be drawn wherever necessary.

Q1) Write Short Answers (Any two) [10]

- i) State the application of Indifference Curve.
- ii) Discuss the market survey method.
- iii) Define the marginal rate of technical substitution.

Q2) Fully explain income effect, substitution effect and price effect. [10]

Q3) Describe the importance of demand forecasting in decision making. [10]

Q4) Explain the characteristics of isoquants? [10]

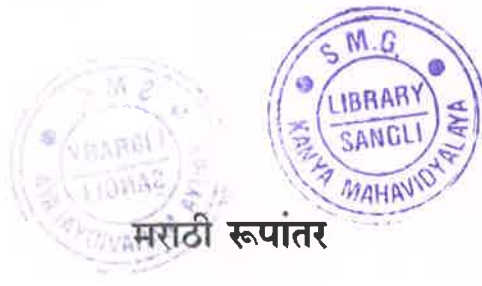
Q5) Evaluate the law of variable proportions. [10]

Q6) Fully explain the modern approach of cost curve. [10]

Q7) Write Short notes. (any two) [10]

- a) Internal economics
- b) Revenue curves in imperfect competition
- c) Expansion path

P.T.O.



SD - 130

- सूचना :**
- 1) सातपैकी कोणतेही पाच प्रश्न सोडवा.
 - 2) सर्व प्रश्नांना समान गुण आहेत.
 - 3) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
 - 4) आवश्यक तेथे सुबक आकृत्या काढा.

प्र.1) थोडक्यात उत्तरे लिहा. (कोणतेही दोन) [10]

- अ) समवृत्ती वक्राचे व्यावहारिक उपयोग सांगा.
- ब) बाजार सर्वेक्षण पद्धतीची चर्चा करा.
- क) सीमांत तांत्रिक पर्यायता दर स्पष्ट करा.

प्र.2) उत्पन्न परिणाम, पर्यायता परिणाम आणि किंमत परिणाम सविस्तर स्पष्ट करा. [10]

प्र.3) निर्णय प्रक्रियेतील मागणीच्या पुर्वानुमानाचे महत्त्व विषद करा. [10]

प्र.4) सम उत्पादन वक्राचे गुणधर्म स्पष्ट करा. [10]

प्र.5) बदलत्या उत्पादन प्रमाणाच्या नियमाचे मूल्यमापन करा. [10]

प्र.6) उत्पादन खर्च वक्राविषयीचा आधुनिक दृष्टिकोन सविस्तर स्पष्ट करा. [10]

प्र.7) टिपा लिहा. (कोणतेही दोन) [10]

- अ) अंतर्गत बचती
- ब) अपूर्ण स्पर्धेतील प्राप्ती वक्र
- क) विस्तार पथ



Seat No.

B.Com.Part I SEM. I (C.B.C.S.) Examination March-April 2023

Subject Name: Micro Economics-I

Course Code: 7801

Subject Code: 71471

Day and Date : Monday, 12/06/2023

Total Marks – 50

Time: 2.30 p.m. to 4.30 p. m.

Instructions : 1. Atom any 5 questions out of 7.

2. Figures to the right indicates full marks.

Q. No. 1 Answer the following questions in short (Any two).

10

1. Explain the demand function.
2. What is price effect?
3. Explain Isoquants or equal product curves.

Q. No. 2. Explain in detail, the characteristics of indifference curve.

10

Q. No. 3. What is demand forecasting? Explain the types of demand forecasting.

10

Q. No. 4. Explain in detail, the law of variable proportions.

10

Q. No. 5. What is production cost? Explain the short run production cost curves.

10

Q. No. 6. Diagrammatically explain average and marginal revenue under perfect competition.

10

Q. No. 7. Write a short note. (Any Two)

10

1. A modern approach to long run cost curves.
2. External Economics.
3. The law of returns to scale.

मराठी रूपांतरण

सूचना : १. खाली दिलेल्या एकूण सात प्रश्नांपैकी पाच प्रश्न सोडवा.

२. उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्रश्न क्र. १ खालील प्रश्नांची थोडक्यात उत्तरे लिहा.

१०



१. मागणी फलन स्पष्ट करा.
२. किंमत परिणाम म्हणजे काय?
३. सम उत्पादन वक्र स्पष्ट करा.

प्रश्न २ समवृत्ती वक्राची वैशिष्ट्ये सविस्तर लिहा.

१०

प्रश्न ३ मागणीचे अनुमान म्हणजे काय?

मागणी अनुमानाचे प्रकार सविस्तर लिहा.

१०

प्रश्न ४ बदलत्या प्रमाणाचा नियम सविस्तर लिहा.

१०

प्रश्न ५ उत्पादन खर्च म्हणजे काय?

अल्पकालीन उत्पादन खर्चाचे वक्र सविस्तर लिहा.

१०

प्रश्न ६ पूर्ण स्पर्धेत सरासरी आणि सीमांत प्राप्ती वक्र

आकृतीसह सविस्तर लिहा.

१०

प्रश्न ७ टिपा लिहा. (कोणत्याही दोन)

१०

१. दीर्घकालीन खर्च वक्राचा आधुनिक दृष्टिकोन.
२. बहिर्गत बचती.
३. प्रमाण फलाचा नियम.





Seat No.	
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QP Code: 2054QP

Total No. of Pages: 3

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS)_87964_Management Functions & Applications Paper-I_30.01.2023_10/30
AM To 12.30 PM

Subject Code: 87964

Day and Date: Monday, 30-01-2023

Time: 10:30 am to 12:30 pm

Total Marks: 40

Instructions.:

- 1) All questions are compulsory
 - 2) Figures to the right indicate full marks
-



Q.1.

Fill in the blanks below by choosing correct option /alternative

[8]

(a) An identifiable group of people contributing their efforts towards the attainment of goals is called -----

----- म्हजे व्यक्तींचा ओळख पटू शकेल असा समुदाय जो विशिष्ट उद्दिष्टे साध्य करण्यासाठी एकत्रित प्रयत्न करतो.

[A] Controlling नियंत्रण

[B] Coordination समन्वय

[C] Planning नियोजन

[D] Organization संघटन

(b) ----- refers to determining the number of subordinates working under each superior

एखाद्या वरिष्ठाने किती लोकांच्या कामावर देखरेख ठेवावी यांची संख्या ठरविणे म्हणजे ----- होय.

[A] Span of control नियंत्रण कक्षा

[B] Centralization केंद्रीकरण

[C] Decentralization विकेंद्रीकरण

[D] None of these यापैकी नाही

(c) ----- allows to encourage for the development of subordinates

----- मध्ये कनिष्ठ अधिका-यांच्या विकासाला वाव मिळतो.

[A] Centralized केंद्रीकरण

[B] Decentralized विकेंद्रीकरण

[C] Dictatorship हुकूमशाही

[D] None of these यापैकी नाही

(d) ----- is the last stage in the process of MBO

MBO च्या प्रक्रियेत ----- ही शेवटची अवस्था आहे

[A] Determining organizational goal संघटनात्मक उद्दिष्टे ठरविणे

[B] Performance appraisal कामगिरी मूल्यमापन

[C] Constant monitoring सतत देखरेख

[D] Determining employees objectives कर्मचारी उद्दिष्टे निश्चिती

(e) ----- technique is not included in quantitative techniques of Decision making

----- तंत्र निर्णयाच्या संख्यात्मक तंत्रामध्ये समावेश होत नाही.

[A] Decision Tree निर्णय झाड

[B] Game Theory खेळ

सिद्धांत

[C] Experience अनुभव

[D] Network नेटवर्क

(f) Management is concerned with ----- व्यवस्थापन हे ----- शी संबंधित आहे

[A] An Individual Activities वैयक्तिक उपक्रम/कार्ये

[B] Group Activities समूह उपक्रम/कार्ये

[C] Public Sector Undertaking only केवळ सार्वजनिक उपक्रम

[D] Tournaments only फक्त टूर्नामेंट/स्पर्धा

(g) ----- is a process in which orders or instructions are given to ensure the completion of tasks as planned.

----- हि एक अशी प्रक्रिया आहे की ज्यामध्ये आदेश किंवा सूचना देऊन पूर्वनियोजना प्रमाणे कार्ये पूर्ण करण्याची खात्री दिली जाते.

[A] Directing निर्देशन

[B] Controlling नियंत्रण

[C] Coordination समन्वय

[D] Planning नियोजन

(h) The process of transferring and understanding information from one person to another is -----

एका व्यक्तीकडून दुसऱ्या व्यक्तीकडे माहिती पाठविण्याची व ती समजून घेण्याची प्रक्रिया म्हणजे ----- होय

[A] Leadership नेतृत्व

[B] Directing निर्देशन

[C] Communication संदेशवहन

[D] Operation संचालन

- Q.2. Explain the concept of Hawthorne Experiment given by Elton Mayo and its implications. [8]
यांनी सांगितलेल्या ह्याथोर्न प्रायोगाची संकल्पना सांगून त्याचे परिणाम विशद करा
एल्टन मेयो
OR
What is planning? State the steps in planning process.
नियोजन म्हणजे काय ? नियोजन प्रक्रियेतील टप्पे विशद करा
- Q.3. What is direction? Explain the principles of direction. [8]
निर्देशन म्हणजे काय ? निर्देशनाची तत्वे विशद करा
OR
Explain the steps / process of organization.
संघटन प्रक्रिया / टप्पे विशद करा
- Q.4. Write short answer (Any two) थोडक्यात उत्तरे लिहा (कोणतेही दोन) [8]
(a) Explain the concept of M.B.O given by Peter Drucker.
पीटर ड्रुकर यांनी सांगितलेली उद्देशाद्वारे व्यवस्थापन (M.B.O) संकल्पना विशद करा
(b) State the concept 'Delegation of Authority'.
अधिकार प्रदान संकल्पना स्पष्ट करा
(c) Explain the barriers in communication.
संदेशवहनातील अडथळे विशद करा
- Q.5. Write short notes (Any two) टीपा लिहा (कोणत्याही दोन) [8]
(a) Centralization and Decentralization केंद्रीकरण आणि विकेंद्रीकरण
(b) Contingency Approach संभाव्यता/ परिस्थितीसापेक्ष दृष्टीकोन
(c) Process of communication. संदेशवहन प्रक्रिया.





March Examination -2023
Sub. Name : B.Com- Sem I (NEP)
Management Functions & Application Paper 1
Sub.Code:87964

Day & Date: Wednesday, 14/06/2023
Time :2.30 pm To 4.30 pm

Total Marks: 40

Instructions : 1) All questions are compulsory.
2) Figures to the right indicate full marks.

Q1. Fill in the blanks.

(08)

1. Management is -----
 - a) Pure Science
 - b) Art
 - c) Science & Art
 - d) all of the above
2. ----- is the first step in decision making process.
 - a) Feed back of decision
 - b) Analysis of problem
 - c) Identification of problem
 - d) Developing Alternatives
3. ----- is a human grouping deliberately structured for the purpose of attaining specific goal.
 - a) planning
 - b) organizing
 - c) Decision Making
 - d) Controlling
4. ----- is the process involved in identifying assessing placing, evaluating and directing individuals at work.
 - a) Planning
 - b) Organising
 - c) Staffing
 - d) Decision Making
5. ----- is the element of direction.
 - a) Communication
 - b) Leadership
 - c) Motivation & Supervision
 - d) All of the above
6. ----- is the last step in process of communication.
 - a) Encoding
 - b) Channel
 - c) Decoding
 - d) Feedback



7. -----is the systematic & consistent reservation of authority at central point within an organization.

- a)centralization
- b) Departments
- c) Decentralisation
- d) None of the above

8. Elton Mayo conducted Hawthorne Experiment in -----Co.

- a)General Motor
- b) Western Electric
- c)A.AT & T
- d) General Electricals

Q2. State the meaning & characteristics of Management.

OR

(08)

What do you mean by Forecasting? Explain various techniques of Forecasting

Q3. Explain the ways to overcome barriers to communication.

OR

(08)

Discuss the concept and importance of decision making.

Q4. Short Notes (any 2)

(08)

1. Need & Importance of Management
2. Explain the concept of core competencies given by C.K. Prahlad
3. Explain Guidelines for making Delegation effective.

Q5. Write Short Notes. (any 2)

(08)

1. State the Merits of centralization
2. Top level Management – explain the concept
3. Explain Concept of Teamwork.



मराठी रूपांतर

सूचना : 1) सर्व प्रश्न सोडवणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

Q1. योग्य पर्याय निवडून रिकाम्या जागा भरा.

(08)

1. व्यवस्थापन हे----- आहे
 - a) शास्त्र
 - b) कला
 - c) शास्त्र व कला
 - d) वरील सर्व
 2. निर्णयप्रक्रियेतील---- हा पहिला टप्पा आहे.
 - a) निर्णयाचा पाठपुरावा
 - b) समस्येचे विश्लेषण
 - c) समस्येचे निदान
 - d) पर्यायाचा शोध देणे
 3. समान उद्दिष्टपूर्तीसाठी निर्माण करण्यात आलेल्या मानवी संघास ----- म्हणतात.
 - a) नियोजन
 - b) संघटन
 - c) निर्णय
 - d) नियंत्रण
 4. योग्य व्यक्तिची योग्य कामासाठी निवड करणे म्हणजे ----- होय.
 - a) नियोजन
 - b) संघटन
 - c) कर्मचारी भरती
 - d) निर्णय
 5. ----- हा निर्देशनाचा घटक आहे.
 - a) संदेशवहन
 - b) नेतृत्व
 - c) कार्यप्रेरणा & पर्यवेक्षण
 - d) वरील सर्व
 6. ----- हा संदेशवहन प्रक्रियेतील शेवटचा टप्पा आहे.
 - a) संदेश रचना
 - b) संदेशवहन माध्यम निवड
 - c) अर्थ लावणे
 - d) संदेशाचा मागोवा



7. संघटनेच्या अंतर्गत केंद्रीय बिंदूवर सर्वसत्ता पद्धतशीरपणे आणि सुसंबद्ध स्वरूपात ठेवणे म्हणजे ----- होय

- | | |
|-----------------|----------------|
| a) केंद्रीकरण | b) विभागीकरण |
| c) विकेंद्रीकरण | d) यापैकी नाही |

8. एल्टन मेयो यांचा हॅथ्रोन प्रयोग ----- या कंपनीत करण्यात आला.

- | | |
|----------------|------------------------|
| a) जनरल मोटर | b) वेस्टर्न इलेक्ट्रिक |
| c) ए.एटी. & टी | d) जनरल इलेक्ट्रिकल्स |

Q2. व्यवस्थापनाची संकल्पना स्पष्ट करून वैशिष्ट्ये सांगा

OR

(08)

पूर्वअनुमान म्हणजे काय ? पूर्वअनुमानाची तंत्रे स्पष्ट करा.

Q3. संदेशवहनात येणाऱ्या अडथळ्यावर मात करण्यासाठी आवश्यक उपायांची चर्चा करा.

OR

(08)

निर्णय घेणे म्हणजे काय ? निर्णय घेणे या कार्याचे महत्त्व स्पष्ट करा.

Q4. थोडक्यात उत्तरे लिहा (कोणतेही 2)

(08)

1. व्यवस्थापन विषयाच्या अभ्यासाची गरज स्पष्ट करा.
2. सी.के.प्रल्हाद यांनी सांगितलेली व्यवसायाची मूलभूत सक्षमता स्पष्ट करा.
3. अधिकार प्रदान परीणामकारक करण्यासाठी मार्गदर्शक तत्त्वे सांगा.

Q5. टीपा लिहा (कोणतेही 2)

(08)

1. केंद्रीकरणाचे फायदे / गुण स्पष्ट करा
2. वरीष्ठ व्यवस्थापन - संकल्पना स्पष्ट करा
3. सांघिक कार्य संकल्पना स्पष्ट करा.



SD - 131

Total No. of Pages : 2

Seat No.	
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B. Com. (Part - I) (Semester - I) (CBCS) (New) Examination, January - 2023
MANAGEMENT PRINCIPLES & APPLICATIONS (Paper - I)
Sub. Code : 71472

Day and Date : Saturday, 28 - 01 - 2023
Time : 10.30 a.m. to 12.30 p.m.

Total Marks : 50

- Instructions :**
- 1) Attempt any five questions out of seven.
 - 2) All questions carry equal marks.
 - 3) Figures to the right indicate full marks.

Q1) Write short answers (Any two out of three) [10]

- a) Explain in brief the need of management study.
- b) State the importance of decision making.
- c) Explain the merits of decentralization.

Q2) State the Hawthorne Experiment and its implication given by Elton Mayo. [10]

Q3) State the concept of planning. Explain the process/steps of planning. [10]

Q4) What is organizing? Explain the principles of organizing. [10]

Q5) What is direction? State the principles of direction. [10]

Q6) What is communication? State the barriers of communication. [10]

Q7) Write short Notes. (Any two out of three) [10]

- a) Contingency Approach
- b) Internal Factors of Business Environment
- c) Difficulties in delegation of authority.

P.T.O.



SD - 131

मराठी रूपांतर

- सूचना :**
- 1) सातपैकी कोणतेही पाच प्रश्न सोडविणे आवश्यक आहे.
 - 2) सर्व प्रश्नांना समान गुण आहेत.
 - 3) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

[10]

- अ) व्यवस्थापन विषयाच्या अभ्यासाची आवश्यकता थोडक्यात स्पष्ट करा.
- ब) 'निर्णय घेणे' कार्याचे महत्त्व थोडक्यात विषद करा.
- क) विकेंद्रीकरणाचे गुण स्पष्ट करा.

प्र.2) एल्टन मेयो यांचा हॅथॉर्न प्रयोग आणि त्याचे परिणाम स्पष्ट करा.

[10]

प्र.3) नियोजनाची संकल्पना विषद करा. नियोजनाची प्रक्रिया/टप्पे स्पष्ट करा.

[10]

प्र.4) संघटन म्हणजे काय? संघटन करणे या कार्याची तत्त्वे स्पष्ट करा.

[10]

प्र.5) निर्देशन म्हणजे काय? निर्देशन कार्याची तत्त्वे विषद करा.

[10]

प्र.6) संदेशवहन म्हणजे काय? संदेशवहनातील अडथळे स्पष्ट करा.

[10]

प्र.7) टिपा लिहा. (कोणतेही दोन)

[10]

- अ) परिस्थितीसापेक्ष/आकस्मिक दृष्टिकोण
- ब) व्यावसायिक पर्यावरणाचे अंतर्गत घटक
- क) अधिकार प्रदानातील अडथळे/अडचणी



B.com (Part I) (Sem I) (CBCS)
Examination, May-2023
Management Principles And Applications (Paper I)
Sub. Code 71472

Day & Date: Tuesday, 13/06/2023
Time : 2.30 pm To 4.30 pm

Total Marks: 50

Instructions : 1) Attempt any five questions out of seven.
2) Figures to the right indicate full marks.

Q1. Answer the following questions in short (any two) [10]

- a) Advantages of MBO
- b) SWOC Analysis
- c) Line Organisation

Q2. Explain the decision making process. [10]

Q3. Explain the types of Organisational Charts. [10]

Q4. What is communication ? Explain the process of communication. [10]

Q5. Explain the Hawthorne experiment and its implications. [10]

Q6. What is meant by delegation of authority ? State the features of delegation of authority. [10]

Q7. Short Notes (any two) [10]

- a) Decentralisation
- b) Decision tree technique
- c) Long term Plan



मराठी रुपांतरण

- प्र1. खालील प्रश्नांची थोडक्यात उत्तरे लिहा (कोणतेही दोन) [10]
- a) उद्दिष्टांद्वारे व्यवस्थापनाचे फायदे स्पष्ट करा.
 - b) स्वाॅट विश्लेषण स्पष्ट करा.
 - c) रेखा संघटन स्पष्ट करा.
- प्र2. निर्णय प्रक्रियेतील विविध टप्पे स्पष्ट करा. [10]
- प्र3. संघटन तक्त्यांचे प्रकार सांगा. [10]
- प्र4. संदेशवहन म्हणजे काय ? संदेशवहनाची प्रक्रिया विशद करा. [10]
- प्र5. एल्टन मेयोच्या हॅथ्रोन प्रयोगाचे परीणाम व निष्कर्ष स्पष्ट करा. [10]
- प्र6. अधिकार प्रदान म्हणजे काय ? अधिकार प्रदानाचे महत्त्व किंवा गरज स्पष्ट करा. [10]
- प्र7. टिपा लिहा (कोणतेही दोन) [10]
- a) विकेंद्रीकरण
 - b) निर्णय वृक्ष तंत्र
 - c) दीर्घकालीन नियोजन





Seat No.

QP Code: 1925QP
Total No. of Pages: 4

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS)_87962_Financial Accounting Paper-I_27.01.2023_10.30 AM To 12.30 PM

Subject Code: 87962

Day and Date: Friday, 27-01-2023
Time: 10:30 am to 12:30 pm

Total Marks: 40

Instructions.:

1) Figures to the right indicate full marks

Special Instruction.:

1. Question No. 1 and 2 are compulsory. 2. Attempt any 3 Questions from Question Number 3 to 6. 3. Use of calculator is allowed.

Q.1. Choose the corrective alternative.

[8]

1. Receipt and Expenditure a/c is __

- a) Personal A/c b) Real A/c
c) Nominal A/c d) Representative Personal A/c

2. __ Concept implies the business will continue its operations in future and will not liquidate or be discontinued due to any reason.

- a) Dual Aspect Concept b) Going Concern Concept
c) Money Measurement Concept d) Business Entity Concept

3. In Amalgamation of Firms __ assets & liabilities transferred to new firm.

- a) Book Valued b) Revalued
c) Agreed Valued d) Both b) and c)

4. If goods costing Rs. 50000 are consigned at a profit of 25% on cost, the consignment account will be charged with Rs. ____ for the value of goods sent on consignment.

- a) Rs.12500 b) Rs.62500
c) Rs.37500 d) Rs.52500

5. Receipt and Expenditure A/c includes the transactions relating to __ only.

- a) Last year b) Current year
c) Next year d) Any period

6. The method of depreciation is continued for long period of time according to __

- a) Convention of conservatism b) Convention of consistency
c) Convention of full disclosure d) Convention of materiality

7. Del- credere commission is calculated on _

- a) Cash Sales b) Credit Sales
c) Total Sales d) Both b) and c)

8. Profit or loss in Revaluation Account is transferred to Partners Capital A/c in the __ ratio.

- a) Equal Ratio b) Capital Ratio
c) New profit sharing ratio d) Old profit sharing ratio

- Q.2. Write Short Notes (2 out of 3)
1. Concept of IFRS
 2. Need of Accounting Standards
 3. Accounting Process

[8]

- Q.3. The Balance Sheet of Two Firms M/s Sarthak & Swaraj and M/s Vedant & Viraj as on 31st March 2022.

**Balance Sheet
as on 31.03.2022**

Liabilities	M/s Sarthak & Swaraj Rs.	M/s Vedant & Viraj Rs.	Assets	M/s Sarthak & Swaraj Rs.	M/s Vedant & Viraj Rs.
Sundry Creditors	80,000	64,000	Land & Buildings	1,20,000	-
Bills Payable	-	1,20,000	Plant & Machinery	1,60,000	80,000
Outstanding Rent	12,000	8,000	Stock	80,000	2,08,000
Capital's			Sundry Debtors	40,000	1,20,000
Sarthak	1,60,000	-	Cash in hand	20,000	56,000
Swaraj	1,20,000	-	Investment	-	80,000
Vedant	-	2,40,000			
Viraj		80,000			
General Reserve	48,000	32,000			
	4,20,000	5,44,000		4,20,000	5,44,000

Sarthak & Swaraj shared profits in the ratio 3:2 and Vedant & Viraj share profits in the ratio 5:3

Two firms are decided to amalgamate and form a New Partnership firm Named as M/s Sarthak & Vedanta with an following terms and conditions-

1. Stock of M/s Vedant & Viraj was valued at Rs. 2,14,000.
2. Land & Buildings was valued at Rs. 1,00,000.
3. A reserve of 5% on Debtors was necessary for bad debts in both the firms.
4. Outstanding rent to be discharged by the respective firms.
5. Plant & Machinery of M/s Vedant & Viraj wasn't taken over by new firm, which was Vedant agreed to take over for Rs. 72,000.

You are required to prepare;

Revaluation Account and Partner's Capital A/c's in the account of both the firms.

Q.4. Following are the Balance Sheet of Two Firms M/s D K and M/s R J as on 31st March 2022 [8]
Balance Sheet
as on 31.03.2022

Liabilities	D & K Rs.	R & J Rs.	Assets	D & K Rs.	R & J Rs.
Sundry Creditors	1,00,000	1,25,000	Cash at bank	28,000	33,500
Bills Payable	50,000	25,000	Stock	1,02,000	91,500
Capital			Sundry Debtors	75,000	1,00,000
D	2,00,000		Office Premises	2,00,000	-
K	1,00,000		Furniture	20,000	1,00,000
R		1,20,000	Bills Receivable	25,000	25,000
J		80,000			
	4,50,000	3,50,000		4,50,000	3,50,000

The Two Firms decided to amalgamate their business as on 1st April 2022 on following conditions.

- 1. Goodwill of M/s D K to be fixed at Rs. 40,000 and that of M/s R J at Rs. 50,000.**
- 2. Premises to be valued at Rs. 2,50,000.**
- 3. Stock of M/s D K to be written down by Rs. 20,000 and that of M/s R J is to higher valued by Rs. 10,000.**
- 4. A Provision for R.D.D. to be created on Sundry Debtors at 5% in the both the firms.**
- 5. Create 5% Discount from Sundry Creditors of both the firms.**
- 6. In the New Firm the Partners need to bring Capitals as D- Rs.2,35,625 K- Rs. 1,35,625 R- Rs.1,50,625 J- Rs.1,10,625.**

You are required to prepare-

Opening Balance Sheet in the Books of the New Firm.



- Q.5. Dr. Snehal Kulkarni commenced his practice on 1st April, 2022 at Kolhapur. His Receipt and Payment for the first year is as follows : [8]**
Receipt's and Payment's Account
For the year ended on 31st March 2022

Receipts	Rs.	Payments	Rs.
To Cash Introduced	10,00,000	By Furniture	1,00,000
To Professional Fees received	5,00,000	By Equipments	3,80,000
To Receipt from Dispensary	9,00,000	By Generator	2,40,000
to Visiting Fees	3,00,000	By Medicines	60,000
To Miscellaneous Receipts	1,00,000	By Salary of the Staff	3,00,000
		By Rent of Hospital Building	1,20,000
		By Office Expenses	74,000
		By Sundry Expenses	50,000
		By Drawings	4,60,000
		By Bank Deposits	10,00,000
		By Cash Balance	16,000
Total	28,00,000	Total	28,00,000

Other Information

1. Fees Rs. 50,000 is still to be receivable.
 2. Salary to Assistant is unpaid by Rs. 7,500.
 3. Depreciate Furniture, Equipments and Generator by 10%
- Prepare Receipts and Expenditure Account for the year ended on 31/3/2022.**

- Q.6. Syntel Company, Mumbai consigned goods costing Rs. 4,00,000 to Angel [8]**
Company of Pune; Syntel Company paid Rs. 15000 for Freight and Rs. 2000 for Carriage and Rs.3000 for Insurance. They also drew a bill of exchange of Rs. 2,50,000 for 3 months on Angel Company which they later accepted.

Angel Co. took the delivery of the goods and spent Rs. 2000 for Clearing the goods, Rs. 1000 for Carriage outward and Rs. 2000 for Godown Rent. Angel Company sold half of the goods for Rs. 3,00,000 on credit, of which it recovered Rs. 2,95,000. and Allowed Discount of Rs. 2000 and incurred a Bad Debts of Rs. 3000. and up to year end Angel Company sold the remaining goods for Cash Rs. 2,50,000.

Angel Company is entitled to a commission of 5% on Gross Sales and Delcredere Commission on Credit Sales at 2% . Balance due to Syntel Company was remitted along with Account Sales by Draft.

Prepare the Consignment A/c in the books of Syntel Company, Mumbai.



**SD - 132**

Total No. of Pages : 4

Seat
No.

**B.Com. (Part - I) (Semester - I) (CBCS) Examination,
January - 2023
FINANCIAL ACCOUNTING (Paper- I)
Sub. Code : 71473**

Day and Date : Monday, 30 - 01 - 2023

Total Marks : 50

Time : 10.30a.m. to 12.30 p.m.

- Instructions :
- 1) All questions are compulsory.
 - 2) Figures to the right indicates full marks.
 - 3) Use of calculator is allowed.

Q1) Following are the Balance sheet of two firms M/s Ram & Sham and M/s Amit & Sumit as on 31st March 2017.

Balance Sheet as on 31st March 2017

Liabilities	M/s Ram & Sham	M/s Amit & Sumit	Assets	M/s Ram & Sham	M/s Amit & Sumit
Sundry Creditors	20000	24000	Cash in hand	5600	6700
Capital A/C			Stock	20400	18300
Ram	40000	-	Debtors	15000	20000
Sham	25000	-	Furniture	4000	4000
Amit	-	24000	Premises	40000	-
Sumit	-	16000	Motor Vehicles	-	15000
	85000	64000		85000	64000

The two firms decided to amalgamate their business as on 1st April 2017 on the following conditions.

- a) Goodwill of M/s Ram & Sham be fixed at Rs. 10000 and that of Amit & Sumit at Rs. 8000.

P.T.O.



SD - 132

- b) The other assets to be revalued as under-

Particulars	M/s Ram & Sham	M/s Amit & Sumit
Stock	16400	20300
Premises	50000	-
Motor Vehicles	-	12000
Furniture	5000	3000

- c) A provision of 5% to be made on Debtors of both the firms.

You are required to prepare-

- P & L Adjustment A/c and Partner's Capital A/c in the books of both the firms. [10]
- Opening Balance Sheet in the books of the new firm. [10]

Q2) Attempt any two of the following a, b and c

- a) Amar from Mumbai consigns to Sumit of Pune 200 tables. Original cost price of every table is Rs. 500. The consignee were to be allowed a commission of 5% on sales. They accepted a bill of Rs. 30000 at 3 months as an advance. The consignor discounted the bill immediately at 3 months as an advance. The consignor discounted the bill immediately at 6% p.a. Amar has spent Rs.3000 on freight and 2000 for wages. Sumit sent an Account Sales stating that 140 tables were sold at Rs. 800 each and incurred expenditure of Rs.4000. And another Account Sales sent after a month, it was stated that the remaining tables were sold at Rs.760 each. The consignee sent a bank draft for the balance after deducting their commission.

Prepare Consignment Account in the books of Amar.

[10]



SD - 132

- b) Dr. Sachine commenced his practice on 1st April, 2016 with Rs. 150000. His Receipts and payments Account for the year ending 31st March, 2017 was as under:

Receipts & Payments A/C

Receipt	Rs.	Payment	Rs.
To Cash Introduced	150000	By Furniture	40000
To Visits	1200000	By Equipment	50000
To Receipts from Dispensing	120000	By Purchase of Drugs	30000
To Sundry Receipts	5000	By Salary	24000
		By Rent	18000
		By Travelling Expenses	12000
		By Stationery	1000
		By Lighting	2000
		By Journals	3000
		By Drawing	100000
		By Balance	195000
	475000		475000

Amounts outstanding for visits and dispensing were Rs. 12000 and 9000 respectively. Salary payable to Assistant amounted to Rs. 6000. 40% of traveling expenses were for domestic purpose. Stock of drugs on 31-3-2017 was Rs. 8000. Amount payable for purchase of drugs was Rs. 3000. Furniture and Equipment to be depreciate at 10%. Prepare Receipts and Expenditure Account for the year ending 31st March 2017.

[10]



SD - 132

- c) Geeta of Goa consigned 1000 fans costing Rs.1,000 each to Neeta of Dharwar. The consignor paid Rs. 18000 for transport charges and Rs. 22,000 for insurance. Neeta remitted Rs. 2,00,000 by bank draft as an advance against the consignment and paid octroi at 2% on invoice price of the fans and Rs. 10,000 for carriage. She sold all the fans for Rs. 14,00,000 and sent an account sales. She also sent a demand draft to Geeta for the balance due to her after deducting her expenses and a commission at 10% on gross sale proceeds.

Prpare Consignment Account and Consignee's A/C in the books of Geeta.

[10]

Q3) Write short notes any two.

[10]

- a) Branches of Accounting.
- b) Need of Accounting standards.
- c) Receipt and Expenditure Account.
- d) Going Concern Concept.



Seat No

B.Com. (Part -I) (Semester -I) Examination (CBCS) March 2023

Subject Name: FINANCIAL ACCOUNTING PAPER I

Subject Code: 71473

Day & Date: - Wednesday, 14/06/2023

Total Marks – 50

Time: 2:30 pm to 4:30 pm

Instructions:-1) All questions are compulsory.

2) Figures to the right indicate full marks

Q.1. A and B were the partners sharing profits and losses in the ratio on 3:1 and C and D were partners sharing profits and losses equally. Following were their Balance sheet as on 31-03-2018

Balance sheets

Liabilities	A and B	C and D	Assets	A and B	C and D
Creditors	10000	15000	Plant and Machinery	20000	27000
Bills payables	4000	8000	Furniture	12000	9000
Mrs B's loan	10000	-	Stock	20000	24000
Mrs C's loan	-	7000	Debtors	19000	17000
Outstanding rent	2000	1500	Fixtures	1600	1200
Capitals			Cash in hand	3400	3300
A	20000	-			
B	30000	-			
C	-	25000			
D	-	25000			
	76000	81500		76000	81500

The two firms amalgamated on the following terms

1. Mr. B agreed to pay Mrs. B's Loan and Mr. D agreed to pay Mrs. D's loan
2. Outstanding rent was paid in full by the respective firms
3. Creditors of both the firms were taken by the new firm at a discount of 5%
4. Plant and machinery is subject to depreciation at 5% of both the firms
5. Furniture of C and D was sold in the market for Rs 8000 and furniture of A and B was not taken over by the new firm
6. Fixtures were not taken over by the new firm
7. Stock of A & B was Valued at Rs 22100 and of C & D was valued Rs 21000



Prepare-

- A) Revaluation A/c and Partners Capital A/c in the books of both the firms [10]
 B) Balance sheet in the books of new firm [10]

Q.2 Attempt any Two**(20)**

A) Duchaki Co. of Kolhapur consigns 1000 cycles to Shri. Choudhari at Chennai to be sold on behalf of Duchaki Co. on the following conditions:

(a) Cycles may be sold at invoice price or above.

(b) Choudhari is entitled to a commission of 7.5% on invoice price and 20% commission

On excess of the invoice price and 2% Del Credere commission on credit sales. The cycles were invoiced at Rs.200 each, which is $33 \frac{1}{3}$ % above cost. Duchaki Co Ltd. Incurred Rs.3500 on insurance and Rs.1500 on freight.

Sri. Choudhari received the consignment and accepted a 3 months draft drawn on him by Duchaki Co. for Rs.1,00,000. Choudhari sold 800 cycles at Rs.250 each for cash and 100 cycles at Rs.275 each on credit. He paid Rs.2,000, carriage, Rs.3,000, Octroi, Rs.1,500, rent and Rs. 1,000 advertisement.

Choudhari could not recover Rs. 500 from a customer as he became bankrupt.

Choudhari allowed discount Rs. 400 to customers.

Give the ledger a/c s on the books of Duchaki. Co.



B) The Balance sheet of Doctor Swati as on 31 March 2009 and Receipts and Payments a/c for the year ended 31 March 2010

Balance sheet**As on 31-3-2009**

Liabilities	Rs.	Assets	Rs.
Outstanding Expenses	50000	Cash in hand	40000
Reserves for outstanding fees	60000	Cash at bank	120000
Capital	810000	Fees due but not Received	80000
		Equipment's	200000
		Furniture	80000
		Motorcar	400000
	920000		920000

Receipt and expenditure Account
For the year ended on 31-03-2009

Receipts	Rs.	Payment	Rs.
Cash balance	40000	Office expense	150000
Bank balance	120000	Motor car expense	140000
Fees received	600000	Travelling	80000
		Cash in hand	90000
		Cash at Bank	300000
	760000		760000

1. Fees outstanding as on 31-3-2010 Rs. 100000
2. Depreciation motor car by 20% furniture 10% and equipment are valued at Rs 170000.

Prepare Income and Expenditure account, Receipts and Expenditure account for the year ended 31-3-2010

C) Ajay consigns to Vijay 100 Machines. Original cost price of every Machine is Rs. 260, but it has valued at Rs. 320 each in the invoice. Ajay has spent Rs. 800 on packing etc. Vijay has accepted a bill drawn by Ajay for Rs. 16000. Vijay informed that 80 machines were sold at Rs. 350 each and that he has incurred the following expenses: Railway Freight Rs. 120, Rent for Godown Rs. 100 and insurance Rs. 200.

Consignee is authorized to get ordinary commission at 6% and 1.5% Del Credere commission. Pass the necessary journal entries in the books of Ajay

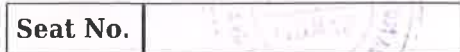
Q.3 Write short Notes (Any Two)

(10)

1. convention of Disclosure
2. Difference between GAAP and IFRS
3. Discuss advantages of Accounting
4. Book-keeping and Accountancy
5. Explain Del-credere commission







Total No. of Pages: 2

Subject Code: 87965

Total Marks: 40

1) All questions are compulsory
2) Figures to the right indicate full marks

c) Cultural factors (सांस्कृतिक घटक)



Q.2. State the importance of Marketing.

[8]

विपणनाचे महत्त्व विशद करा.

OR

Explain the distinguishing characteristics of Rural Marketing.

ग्रामीण विपणनाची वैशिष्ट्ये स्पष्ट करा .

Q.3. Explain the difference between product differentiation and market segmentation.

[8]

वस्तु भेदिकरण व बाजारपेठ विभाजन यातील फरक स्पष्ट करा.

OR

Explain the components of Marketing Information System.

विपणन माहिती पद्धतीचे घटक स्पष्ट करा.

Q.4. Short Answer Questions थोडक्यात उत्तरे लिहा (Any Two कोणतेही दोन)

[8]

a) Explain the Scope of Marketing.

विपणनाची व्याप्ती स्पष्ट करा.

b) State the growing importance of Rural Marketing.

ग्रामीण विपणनाचे वाढते महत्त्व विशद करा.

c) Explain the marketing research process.

विपणन संशोधनकार्यपद्धती स्पष्ट करा

Q.5. Short Notes टिपा लिहा (Any Two कोणतेही दोन)

[8]

a) Green

Marketing (हरित विपणन)

b) Evolution of marketing concept (विपणन उत्क्रांतीची संकल्पना)

c) Target Market selection (लक्षकेंद्रीत विपणन)



Seat No.	
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SD - 134

Total No. of Pages : 2

B.Com. (Part-I) (Semester-I) (CBCS) (New) Examination, February-2023

PRINCIPLES OF MARKETING (Paper - I)

Sub. Code : 71475

Day and Date : Wednesday, 01 - 02 - 2023

Total Marks : 50

Time : 10.30 a.m. to 12.30 p.m.

- Instructions :**
- 1) Attempt any five questions out of seven.
 - 2) Figures to the right indicate full marks.

Q1) Answer the following questions in short (any two) [10]

- a) State the importance of marketing towards producer.
- b) State factors influencing consumer buying Decision.
- c) State the components marketing information system (MIS.)

Q2) Explain the External factors of marketing environment. [10]

Q3) State the Bases for markets segmentation. [10]

Q4) What is rural marketing? Explain growing importance of rural marketing. [10]

Q5) What is social marketing? Explain the process of social marketing. [10]

Q6) State distinguishing characteristics of rural marketing. [10]

Q7) Write short note (any two) [10]

- a) Internal factors of marketing environment.
- b) Concept of Targeting.
- c) Green Marketing.

P.T.O.



SD - 134

मराठी रूपांतर

- सूचना : 1) सात प्रश्नांपैकी कोणतेही पाच प्रश्न सोडवा.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात. .

प्र.1) खालील प्रश्नांची थोडक्यात उत्तरे लिहा. (कोणतेही दोन) [10]

- अ) उत्पादकांच्या दृष्टिने विपणनाचे महत्त्व सांगा.
- ब) खरेदी निर्णयावर प्रभाव टाकणारे घटक कोणते ते सांगा.
- क) विपणन माहिती पद्धत (एम.आय.एस.) चे घटक सांगा.

प्र.2) विपणन पर्यावरणाचे बाह्य घटक विशद करा. [10]

प्र.3) बाजारपेठ विभाजनाचे आधार थोडक्यात स्पष्ट करा. [10]

प्र.4) ग्रामीण विपणन म्हणजे काय? ग्रामीण विपणनाचे वाढते महत्त्व विशद करा. [10]

प्र.5) सामाजिक विपणन म्हणजे काय? सामाजिक विपणन प्रक्रिया विशद करा. [10]

प्र.6) ग्रामिण विपणनाची ठळक वैशिष्ट्ये स्पष्ट करा. [10]

प्र.7) टीपा लिहा. (कोणतेही दोन) [10]

- अ) अतर्गत पर्यावरणाचे घटक
- ब) लक्ष्यकेंद्री विपणन
- क) हरित विपणन



Examination, March-2023
Sub.Name : B.com (Part I) (Sem I) (NEP)
Principles of Marketing
Sub. Code 87965

Day & Date: Friday, 16/06/2023
Time : 2.30 pm To 4.30 pm

Total Marks: 40

Instructions : 1) All questions are compulsory.
2) Figures to the right indicate full marks.

Q1. Fill in the blanks below choosing correct option/ alternative.

(08)

- a) ----- is the creation & delivery of standard living to society.
A) Production B) Marketing
C) Finance D) None of these
- b) ----- Marketing is a part of e-commerce.
A) Online B) Social
C) Green D) None of these
- c) ----- is the first step in consumer buying decision process.
A) Evaluation of Information
B) Need Recognition
C) Purchase Decision
D) Post Purchase Reaction
- d) ----- is the process in which market is divided into small parts.
A) Market Segmentation
B) Consumer Behaviour
C) Positioning
D) Advertisings
- e) ----- marketing means marketing efforts made to capture rural market.
A) Online B) Social
C) Rural D) Green



f) In----- , computer technology is mostly used.

A) MIS B) Computer

C) Hardware D) Software

g) ----- is the systematic gathering, recording & analyzing of data about problems relating to marketing of goods & services.

A)Marketing Research B)Segmentation

C) Information D) Data

h) ----- means a process in which selling of goods & services considering the environment.

A) Online B)Direct C) Green D) Rural

Q2. What is Marketing environment? Explain external factor affecting business.

OR (08)

Define market segmentation. Explain the basis of market segmentation.

Q3. State the growing importance of Rural marketing.

OR (08)

State the importance of Marketing

Q4. Write Short Answers (any 2 out of 3) (08)

- a) State the components of MIS.
- b) State benefits/importance of online marketing
- c) State the difference between product differentiation & market segmentation.

Q5. Write Short notes (any 2) (08)

- a) Characteristics of Rural Marketing
- b) Concept of Social marketing
- c) State the steps in consumer buying process.



मराठी रूपांतर

- सूचना : 1) सर्व प्रश्न सोडवणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

Q1. रिकाम्या जागी योग्य पर्याय लिहा.

(08)

- a) समाजासाठी राहणीमानाची निर्मिती करणे व त्याचे प्रदान करणे म्हणजे ----- होय.
A) उत्पादन B) विपणन
C) अर्थ D) यापैकी नाही
- b) ----- विपणन हा ई-कॉमर्सचा एक भाग आहे.
A) ऑनलाईन B) सामाजिक C) हरित D) यापैकी नाही
- c) ----- खरेदी प्रक्रियेतील पहिला टप्पा आहे.
A) माहितीचे मूल्यमापन B) गरजेची जाणीव निर्माण होणे
C) खरेदीचा निर्णय घेणे D) खरेदीनंतरची भावना व मूल्यमापन
- d) ----- मध्ये संपूर्ण बाजारपेठेचे लहान लहान भाग पाडण्यात येतात.
A) बाजारपेठ विभाजन B) उपभोक्त्याची वर्तनपद्धती
C) स्थान निश्चिती D) जाहिरात
- e) ----- विपणन म्हणजे ग्रामीण बाजारपेठ मिळवण्यासाठी केली जाणारी विपणन क्रिया होय.
A) ऑनलाईन B) सामाजिक C) ग्रामीण D) हरित
- f) ----- तंत्रासाठी संगणकीकरणाचा मोठ्या प्रमाणावर उपयोग केला जातो.
A) एम.आय.एस B) संगणक
C) हार्डवेअर D) सॉफ्टवेअर



g) ----- म्हणजे वस्तू व सेवांच्या विपणन संदर्भातील कोणत्याही समस्येच्या निराकरणासाठी पद्धतशीरपणे केलेले माहितीसंकलन / विश्लेषण होय

- A) विपणन संशोधन B) विभाजन
C) माहिती D) डेटा

h) ----- विपणन म्हणजे अशी प्रक्रिया ज्यामध्ये वस्तू आणि सेवेची विक्री त्यांच्या पर्यावरणाचा विचार करून केला जातो.

- A) ऑनलाईन B) थेट C) हरित D) ग्रामीण

Q2. विपणन पर्यावरण म्हणजे काय? विपणन स्थूल पर्यावरणावर परीणाम करणारे बाह्य घटक स्पष्ट करा.

(08)

किंवा.

बाजारपेठ विभाजन म्हणजे काय ? बाजारपेठ विभाजनाचे विभिन्न आधार थोडक्यात विशद करा.

Q3. ग्रामीण विपणनाचे वाढते महत्त्व स्पष्ट करा

किंवा.

विपणनाचे महत्त्व विशद करा.

(08)

Q4. थोडक्यात उत्तरे लिहा (कोणतेही दोन)

(08)

- a) विपणन माहिती पद्धती - एम.आय.एस. चे घटक स्पष्ट करा
b) ऑनलाईन मार्केटिंगचे फायदे सांगा.
c) वस्तूभेदकरण व बाजारपेठ विभाजन यातील फरक स्पष्ट करा.

Q5. टीपा लिहा (कोणतेही दोन)

(08)

- a) ग्रामीण विपणनाची ठळक वैशिष्ट्ये
b) सामाजिक विपणन संकल्पना स्पष्ट करा.
c) उपभोक्त्याची खरेदी प्रक्रिया विशद करा





QP Code: 2383QP

Total No. of Pages: 2

Seat No. **January - February (Winter) Examination - 2023****Subject Name:** Bachelor of Comm. (CBCS) 87972 Business Mathematics Paper-I 13.02.2023 10.30 AM
To 12.30 PM**Subject Code: 87972****Day and Date: Monday, 13-02-2023**
Time: 10:30 am to 12:30 pm**Total Marks: 40****Instructions.:****1) Figures to the right indicate full marks****Special Instruction.:****1) Question No. 1 and Question No. 2 are compulsory 2) Attempt any Three questions from Question number 3 to 6. 3) Non-programmable calculator is allowed.****Q.1.****[8]**

- 1) The ratio between 1 hr 10 min. and 140 min. is -----
A) 1 : 3 B) 2 : 1 C) 3 : 1 D) 1 : 2
- 2) If $A = \begin{bmatrix} 1 & 1 & 1 \\ 1 & 1 & 1 \\ 1 & 1 & 1 \end{bmatrix}$, then $A^2 =$ -----
A) $\begin{bmatrix} 1 & 1 & 1 \\ 1 & 1 & 1 \\ 1 & 1 & 1 \end{bmatrix}$ B) $\begin{bmatrix} 2 & 2 & 2 \\ 2 & 2 & 2 \\ 2 & 2 & 2 \end{bmatrix}$ C) $\begin{bmatrix} 3 & 3 & 3 \\ 3 & 3 & 3 \\ 3 & 3 & 3 \end{bmatrix}$ D) $\begin{bmatrix} 3 & 2 & 2 \\ 2 & 3 & 2 \\ 2 & 2 & 3 \end{bmatrix}$
- 3) 15 % of 200 is -----
A) 30 B) 7.5 C) 75 D) 35
- 4) A diagonal matrix having all of its elements are equal is called as ----- matrix.
A) unit B) null C) scalar D) singular
- 5) If 'a' is the first term and 'd' is the common difference of an A. P. then $T_n =$ -----
A) $a + 7d$ B) $a + 6d$ C) $a - (6 - 1)d$ D) $a + 5d$
- 6) If $A = \begin{bmatrix} 2 & -3 \\ 1 & -2 \end{bmatrix}$ then transpose of matrix A is -----
A) $A' = \begin{bmatrix} 2 & -3 \\ 1 & -2 \end{bmatrix}$ B) $A' = \begin{bmatrix} 2 & 1 \\ -3 & -2 \end{bmatrix}$
C) $A' = \begin{bmatrix} 1 & 2 \\ -3 & -2 \end{bmatrix}$ D) $A' = \begin{bmatrix} -2 & 3 \\ -1 & 2 \end{bmatrix}$
- 7) The 7th term and sum to 7 terms of the G. P. 3, 6, 12, 24, . . . are ----- and -----
A) 192 and 371 B) 192 and 381 C) 371 and 192 D) 381 and 192
- 8) $x \geq 0$, $y \geq 0$ in a Linear Programming problem, Max. $Z = x + y$, subject to the conditions $x + y \leq 4$, $3x + 2y \geq 5$, $2x + y \leq 4$ and $x \geq 0$, $y \geq 0$ are called -----
A) Objective functions B) negative constraints
C) non - negative constraints D) none of these

Q.2. Write short notes on any two of the following :**[8]**

- 1. Present value and Future value of an annuity.**
- 2. Determinant of second and third order.**
- 3. Ratio and Proportion.**



Q.3.

[8]

Define Arithmetic Progression. If the first term of an A. P. is 5 and common difference is 2, then find the 30th term and the sum of the first 30 terms.

Q.4.

[8]

Define cofactor of an element of a square matrix. Find the inverse of the matrix

$$A = \begin{bmatrix} 2 & 3 & 1 \\ 1 & 2 & 3 \\ 3 & 1 & 2 \end{bmatrix} \text{ by adjoint method.}$$

Q.5. Define simple interest and compound interest. Find the simple interest on Rs. 2000 for 8 months p.a. [8]

Q.6. Solve the following L.P.P. by graphical method. [8]

$$\begin{aligned} &\text{Maximize } Z = 2x + 5y \\ &\text{Subject to the constraints} \\ &\quad x + y \leq 5 \\ &\quad 3x + y \leq 9 \\ &\text{and } x \geq 0, y \geq 0. \end{aligned}$$

Seat No. **March-April (Summer) Examination 2023****Subject Name :** B.Com I (NEP 87972) Sem. I Business Mathematics _17.06.2023

2.30 pm to 4.30 pm

Sub. Code : 87972**Day & Date : Saturday 17/06/2023****Total Marks : 40****Time : 2.30 pm to 4.30 pm****Instructions :****1) Figures to the right indicate full marks.****Special Instruction :****1) Question No. 1 and Question No. 2 are compulsory.****2) Attempt any Three questions from Question No. 3 to 6.****3) Non-programmable calculator is allowed.****4) Graph paper will be supplied on request.****Q.1)** Select the correct alternative and rewrite the statement.**[08]**i) If $A = \begin{bmatrix} 2 & -1 \\ 0 & 1 \end{bmatrix}$, $B = \begin{bmatrix} 1 & 0 \\ 0 & -1 \end{bmatrix}$ then $(A + B)' = \text{-----}$

a) $\begin{bmatrix} 3 & 0 \\ 1 & 0 \end{bmatrix}$

b) $\begin{bmatrix} 3 & 0 \\ -1 & 0 \end{bmatrix}$

c) $\begin{bmatrix} -3 & 0 \\ -1 & 0 \end{bmatrix}$

d) $\begin{bmatrix} -3 & 0 \\ 1 & 0 \end{bmatrix}$

ii) The value of 12.5% of 480 is -----

a) 60

b) 70

c) 80

d) 90

iii) The terms of an A.P. are 3, 7, 11, 15, ----- then 16th term(T₁₆) of an A.P. is -----

a) 66

b) 33

c) 36

d) 63

iv) The value of x if $x : 45 :: 26 : 39$

a) 30

b) 40

c) 50

d) 60

v) A square matrix A is said to be singular if its determinant is $|A| = \text{-----}$

a) 0

b) 1

c) A d) $\frac{1}{A}$ 



QP Code: 2254QP

Total No. of Pages: 2

Seat No. **January - February (Winter) Examination - 2023****Subject Name:** Bachelor of Comm. (CBCS)_87974_Geography Paper-I_13.02.2023_10.30 AM To 12.30 PM**Subject Code:** 87974**Day and Date:** Monday, 13-02-2023**Time:** 10:30 am to 12:30 pm**Total Marks:** 40

B. Com - I, Sem - I

Instructions.:

- 1) All questions are compulsory
- 2) Figures to the right indicate full marks
- 3) Use Sketches/Diagrams wherever necessary

Special Instruction.:

Attempt any two questions from Que no. 4 and 5.

Q.1. Choose the correct alternative for the following question खालील प्रश्नांसाठी [8]
दिलेल्या पर्यायातून योग्य पर्याय निवडा

1) Which science studies the effects of geographical factors on human economic activities? मानवाच्या वाणिज्य क्रियांवर भौगोलिक घटकांच्या होणाऱ्या परिणामांचा अभ्यास कोणत्या शास्त्रात होतो ?

- a) Physical Geography/ प्राकृतिक भूगोलशास्त्र b) Human Geography /मानवी भूगोलशास्त्र
 c) Biological Geography/ जैविक भूगोलशास्त्र d) Commercial Geography/ वाणिज्य भूगोलशास्त्र

2) Commercial Geography is the sub-branch of which geography? वाणिज्य भूगोलशास्त्र हे कोणत्या भूगोलशास्त्राची उपशाखा आहे ?

- a) Physical geography/प्राकृतिक भूगोलशास्त्र b) Human geography/मानवी भूगोलशास्त्र
 c) Economic geography/आर्थिक भूगोलशास्त्र d) Political geography /राजकीय भूगोलशास्त्र

3) Which country is the leading producer of wool in the world? लोकर उत्पादनात कोणता देश जगात अग्रेसर आहे ?

- a) Argentina / अर्जेन्टिना b) China / चीन
 c) United Nations / संयुक्त संस्थाने d) Australia/ ऑस्ट्रेलिया

4) Which type of occupation is related to use and exchange of intelligence and skill ? बुद्धी व कौशल्य यांचा वापर आणि देवाण-घेवाण कोणत्या प्रकारच्या व्यवसायात केली जाते ?

- a) Primary occupation / प्राथमिक व्यवसाय b) Secondary occupation/ द्वितीयक व्यवसाय
 c) Tertiary occupation / तृतीयक व्यवसाय d) Quaternary occupation/ चतुर्थक व्यवसाय

5) Which category of business occupation is known as red collar? कोणते श्रेणीचे व्यवसाय क्षेत्र रेड कॉलर म्हणून ओळखले जाते ?

- a) Primary occupation / प्राथमिक व्यवसाय b) Secondary occupation / द्वितीयक व्यवसाय
 c) Tertiary occupation / तृतीयक व्यवसाय d) Quaternary occupation/ चतुर्थक व्यवसाय

6) What type of resource is soil? मृदा ही कोणत्या प्रकारची साधनसंपत्ती आहे ?

- a) Human/ मानवी b) Natural / नैसर्गिक
 c) Living / सजीव d) None of these/ यापैकी नाही

7) When was the trade organization European Economic Community established? युरोपचा आर्थिक समाज या व्यापारी संघटनेची स्थापना केव्हा झाली ?

- a) 1948 b) 1957
 c) 1958 d) 1994

8) Which of the following is advantage of globalization? खालीलपैकी जागतिकीकरणाचा चांगला परिणाम कोणता ?

- a) Increase in international cooperation /आंतरराष्ट्रीय सहकार्यात वाढ b) Availability of international markets/आंतरराष्ट्रीय बाजारपेठेची उपलब्धता
 c) Increase in foreign investment/परकीय गुंतवणुकीत वाढ d) All of the above / वरील सर्व



- Q.2. Define the Commercial Geography? Explain the nature of commercial geography. [8]**
वाणिज्य भूगोलशास्त्राच्या व्याख्या सांगा ? वाणिज्य भूगोलशास्त्राचे स्वरूप स्पष्ट करा.
or / किंवा
What is resource? Explain the types of resources.
साधनसंपत्ती म्हणजे काय ? साधनसंपत्तीचे प्रकार स्पष्ट करा .
- Q.3. Explain in detail the factors that affect economic activities of human. [8]**
मानवाच्या आर्थिक क्रियांवर परिणाम करणारे घटक सविस्तर स्पष्ट करा.
Or / किंवा
Give detailed information about World Trade Organization (WTO).
जागतिक व्यापार संघटनेची सविस्तर माहिती द्या.
- Q.4. Write answers in brief. (any two of three) [8]**
थोडक्यात उत्तर लिहा. (तीन पैकी कोणतेही दोन)
1. Give information about European Economic Community (EEC) Trade Organization
युरोपचा आर्थिक समाज (EEC) व्यापार संघटनेबद्दल माहिती द्या.
2. Explain the scope of Commercial Geography
वाणिज्य भूगोलशास्त्राची व्याप्ती स्पष्ट करा.
3. Explain Natural resources
नैसर्गिक साधनसंपत्ती स्पष्ट करा.
- Q.5. Write short note. (any two of three) [8]**
टीपा लिहा. (तीन पैकी कोणत्याही दोन)
1. Organization of the Petroleum Exporting Countries (OPEC)
खनिज तेल निर्यात करणाऱ्या देशांची संघटना
2. Concept of resources
साधनसंपत्तीची संकल्पना
3. Human Economic Activities and National Economy
मानवी आर्थिक क्रिया व राष्ट्रीय अर्थव्यवस्था

Seat No.	
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SD -139

Total No. of Pages : 2

B.Com. (Part-I) (Semester-I) Examination, February - 2023

GEOGRAPHY

Commercial Geography (Paper-I)

Sub. Code : 71484

Day and Date : Thursday, 02 - 02 - 2023

Total Marks : 50

Time : 10.30 a.m. to 12.30 p.m.

- Instructions :**
- 1) All questions carry equal marks.
 - 2) Attempt any five questions out of seven.
 - 3) Use of map stencil is allowed.
 - 4) Neat diagrams and maps should be drawn wherever necessary.

Q1) Write short Answers (Any two out of three) [10]

- a) What is Commercial Geography?
- b) What is a resource?
- c) What are the major effects of globalization on the Indian economy?

Q2) Explain the scope of Commercial Geography [10]

Q3) Explain the classification of resources. [10]

Q4) Describe the factors affecting human economic activities. [10]

Q5) Explain the primary economic activities of man. [10]

Q6) Explain the positive impact of globalization. [10]

Q7) Write Short Notes (Any two out of three) [10]

- a) Importance of Commercial Geography.
- b) Importance of Resources.
- c) World Trade Organization (WTO).

P.T.O.



SD -139

मराठी रूपांतर

- सूचना :
- 1) सर्व प्रश्नांना समान गुण आहेत.
 - 2) सातपैकी कोणतेही पाच प्रश्न सोडवा.
 - 3) नकाशा स्टेन्सिल वापरण्यास परवानगी आहे.
 - 4) आवश्यक तेथे व आकृत्या व नकाशे काढा.

प्र.1) थोडक्यात उत्तरे लिहा. (तीनपैकी कोणतेही दोन) [10]

- अ) वाणिज्य भूगोल म्हणजे काय?
- ब) साधन संपत्ती म्हणजे काय?
- क) जागतिकीकरणाचे भारतीय अर्थव्यवस्थेवर कोणते प्रमुख परिणाम दिसून आले?

प्र.2) वाणिज्य भूगोलाची व्याप्ती स्पष्ट करा. [10]

प्र.3) साधनसंपत्तीचे वर्गीकरण स्पष्ट करा. [10]

प्र.4) मानवाच्या आर्थिक क्रियावर परिणाम करणारे घटक विषद करा. [10]

प्र.5) मानवाचे प्राथमिक व्यवसाय स्पष्ट करा. [10]

प्र.6) जागतिकीकरणाचे चांगले परिणाम स्पष्ट करा. [10]

प्र.7) थोडक्यात टिपा लिहा. (तीनपैकी कोणतेही दोन) [10]

- अ) वाणिज्य भूगोलचे महत्त्व
- ब) साधन संपत्तीचे महत्त्व
- क) जागतिक व्यापारी संघटना (WTO)



Seat No	
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QP Code : 2254QP

Total No .of pages :2

March – April Summer Examination- 2023

Subject Name: Bachelor Of Comm.(NEP2020)_ 87974 Geography Paper -I_

Subject Code: 87974

Day and Date: Saturday,17/06/2023

Total Marks: 40

Time: 02:30 pm To 04:30 pm

Instructions.

- 1) All questions are Compulsory
- 2) Figures to the right indicate full marks
- 3) Use sketches/ Diagrams wherever necessary

Special Instruction:

Attempt any two questions from Que no.4 and 5.

Q.1. Choose the correct alternative for the following questions

[8]

1. Commercial geography study the relationship between man's economic activities and

वाणिज्य भूगोल मानवी आर्थिक क्रिया आणि यांच्यातील सहसंबंधाचा अभ्यास करते.

- a) Modernization/ आधुनिकीकरण b) Geographical Environment/ भौगोलिक पर्यावरण
c) Educational Status/शैक्षणिक स्थिती d) Political Background./राजकीय पार्श्वभूमी

2. The nature of commercial geography is.....

वाणिज्य भूगोलाचे स्वरूप आहे.

- a) Interdisciplinary/ अंतरविद्याशाखीय b) Stagnant/ स्थिर
c) Linear/रेखीय d) None of these/यापैकी नाही

3. Dr. Chisholm has wrote the book “.....”

डॉ.चीशोल्म यांनी हे पुस्तक लिहले.

- a) Handbook of Commercial Geography / हँडबुक ऑफ कमर्शियल जिओग्राफी
b) Handbook of Environment/ हँडबुक ऑफ इनव्हायर्मेन्ट
c) Handbook of Economics/ हँडबुक ऑफ इकोनोमिक्स
d) None of these/ यापैकी नाही

4. The people who have engaged in tertiary activities those are known as collar servants.

ज्या व्यक्ती तृतीयक व्यवसायात गुंतलेल्या आहेत त्यांना कॉलर सर्व्हंट म्हणतात.

- a) Red /रेड b) White/व्हाईट c) Pink/पिंक d) Gold/गोल्ड



5. is not a physical factor which affects to commerce.
.....हा प्राकृतिक घटक नाही ,जो व्यापारावर परिणाम करतो.
- a) Location/स्थान b) Topography/भूउठाव c) Climate/हवामान
d) Government Policies/सरकारी धोरणे
6. Human being is a resource.
मनुष्य ही एक साधनसंपत्ती आहे.
- a) Abiotic/अजैविक b) Biotic/जैविक c) Storable/साठवणूकक्षम
d) None of these /यापैकी नाही
7. is an inexhaustible resource which helps to economic development.
.....ही अविनाशी साधनसंपत्ती आहे जी आर्थिक विकासाला मदत करते.
- a) LPG/LPG b) Gold/सोने c) Oil/तेल d) Wind energy/पवन उर्जा
8. The full-form of EEC is.....
EEC चे पूर्णरूप आहे.
- a) European Economic Community /युरोपीय आर्थिक संघटना
b) East Economic Company/ पूर्व आर्थिक कंपनी
c) East European Company / पूर्व युरोपियन कंपनी d) None of these/ यापैकी नाही

Q.2. Elaborate nature of commercial geography. वाणिज्य भूगोलाचे स्वरूप स्पष्ट करा. [8]
or /किंवा

What is resource? Explain the types of it. साधनसंपत्ती म्हणजे काय? तिचे प्रकार स्पष्ट करा .

Q.3. Give the information about primary economic activities. प्राथमिक आर्थिक क्रियेबद्दल माहिती दया [8]
or / किंवा

Give the detailed information about EEC. EEC बाबत सविस्तर माहिती दया.

Q.4. Write answers in brief. (any two of three) सविस्तर उत्तरे लिहा. (तीन पैकी दोन) [8]

- How the geographical factors affects to economic activities.
भौगोलिक घटक आर्थिक क्रियांवर कसे परिणाम करतात.
- Give the meaning and definitions of commercial geography.
वाणिज्य भूगोलाचा अर्थ व व्याख्या सांगा.
- Give the information about globalization and Indian economy.
जागतिकीकरण व भारतीय अर्थव्यवस्था या बद्दल माहिती दया .

Q.5. Write short note. (any two of three) टीपा लिहा .(तीन पैकी दोन) [8]

- Tropical evergreen forest /उष्ण कटिबंधीय सदाहरित वने.
- Secondary economic activities /द्वितीयक आर्थिक क्रिया.
- Rresource conservation / साधनसंपत्ती संवर्धन





QP Code: 2350QP

Total No. of Pages: 2

Seat No.

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS) 89702 Tax Procedure & Practice II (Goods and Services Tax)
13.02.2023 10.30 AM To 12.30 PM

Subject Code: 89702

Day and Date: Monday, 13-02-2023
Time: 10:30 am to 12:30 pm

Total Marks: 40

Instructions.:

- 1) Figures to the right indicate full marks
- 2) Use of log table and calculator is allowed

Special Instruction.:

- 1) Question 1 and 2 are compulsory. 2) Attempt any 3 questions from question number 3 to 6

Q.1. Multi Choice Questions (Each for 1 mark)

[8]

1) Which country first introduced GST?

- a) America b) France c) Egypt d) Italy

2) Mr. C sold goods worth Rs. 30000 to Mr. Dr on 5.8.2017, which were sent on 6.8.2017, the invoice date being 15.8.2017 and the goods were received by Mr. D on 5.9.2017. Time of supply is -

- a) 5.8.2017 b) 6.8.2017 c) 15.8.2017 d) 5.9.2017

3) Taxes that are levied on any Intra-State purchase are?

- a. IGST b. CGST and SGST
c. SGST d. SGST

4) What does "I" in IGST stands for?

- a. Internal b. Integrated
c. Internal d. Intra

5) 'SEZ' means -

- a. Social Economic Zone b. Special Export Zone
c. Specific Economic Zone d. Special Economic Zone

6) Which type of tax is GST?

- a) Direct Tax b) Indirect Tax c) Local body tax d) None of above

7) Under GST law SAC refers to --

- a) Systematic Accounting Code b) Service Accounting Code
c) System administration code d) Scientific accounting code

8) Mr. X supplied goods to Mr. Y the cost was Rs. 1,00,000 but wrongly billed as Rs. 10,000. Mr. X will later issue -

- a) Debit note to Mr.Y b) Credit note to Mr.Y
c) Tax invoice to Mr.Y d) Delivery chalan to Mr.Y



Q.2. Write short notes on any 2 of following 3

[8]

- 1) HSN 2) Time of Supply 3) Consideration

Q.3. A person made intra-state sales of Rs. 1,00,000/- in January and collected CGST of Rs. 2,500/- & SGST Rs. 2,500/- @ 5%. In the same month, he had made purchases of Rs. 80,000/- & paid CGST & SGST of Rs. 2,000/- each @ 5%. He had also paid a bill of internet of Rs. 1,000/- + GST Rs. 180/-. Calculate tax liability.

[8]

Q.4. Value of supply of goods within state Rs. 1100/-. SGST & CGST rate on supply is 10% each. Value of supply of goods inter-state Rs. 100/-. Value of receipt of goods inter-state Rs. 1000/-. IGST rate on receipt and supply is 20%. Calculate tax liability.

[8]

Q.5. From the following information, compute the net GST liability for the month of March, 2018

[8]

Particulars	Output GST	Opening
ITC		As per
Ledger		
CGST	2,000	N I L
SGST	15,000	1,000
IGST	24,000	37,000

Q.6. A manufacturer procures input goods & services within state Rs. 1000/- . SGST & CGST rate on receipt is 10% each. He manufactured 2 products out of inputs. One product of value of Rs, 800/- was subject to SGST & CGST @ 12% each. Other product of Rs. 800/- was exempt from SGST & CGST. Calculate tax liability.

[8]



QP Code: 2218QP

Total No. of Pages: 2

Seat No.

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS) 72226 Indian Income Tax System and Income Tax Law

I 01.02.2023 10.30 AM To 12.30 PM

Subject Code: 72226

Day and Date: Wednesday, 01-02-2023

Time: 10:30 am to 12:30 pm

Total Marks: 50

Instructions.:

1) Figures to the right indicate full marks

Special Instruction.:

Attempt any five questions out of seven

-
- Q.1. Write short notes on (Any Two) [10]
1. Residential Status
2. Assessment Year
3. Income
4. Person
- Q.2. Explain in detail the provisions relating to Income from House Property. [10]
- Q.3. Explain any 10 Incomes which do not form part of total income. [10]
- Q.4. Mr. Raja has employment in Delhi. He gets Rs. 57,000 p.m. as Basic Salary and [10]
D.A. of Rs. 30,000 p.m. He Pays house rent of Rs.15,000 p.m. He receives HRA
from Employer of Rs. 18,000 P.M. Calculate the taxable H.R.A. for A.Y.
2022-23.
- Q.5. Mr. Rajesh is working in Chennai. He has following salary income during F.Y. [10]
2021-22. You are requested to compute his taxable salary income for A.Y.
2022-23.
1. Basic salary Rs. 70,000 p.m.
2. D.A. (Part of retirement benefit) 40% of Basic salary
3. Hostel expenditure allowance for 3 children Rs. 15,000
4. Children Education allowance for 3 children Rs. 10,000
5. City Compensatory Allowance Rs. 10,000
6. Rent free accommodation provided by employer in Mumbai and
accommodation is owned by employer himself.
7. Employer's contribution to Recognized Provident Fund Rs. 14,000 p.a.
8. Interest credited to Recognized Provident Fund @ 12% p.a. Rs. 5,000
9. Entertainment allowance of Rs. 3,000
10. Professional Tax of Rs. 3,000

Q.6. Mr. Khot has two houses, the particulars of which are as follows F.Y.2021-22. [10]

Sr. No.	Particulars	HP 01	HP 02
1	Municipal Valuation	8,00,000	13,00,000
2	Fair rent	11,00,000	16,00,000
3	Annual rent receivable	-----	19,00,000
4	Expenses on the house		
	Municipal Taxes paid	10%	10%
	Fire Insurance	22,000	-
	Land revenue	4,200	3,000
6	Interest on HP loan for construction	50,000	75,000
7	Ground Rent	13,000	14,000

Both the houses were constructed during 1998. You are required to compute House property income for A.Y. 2022-23.

Q.7. Mr. Rajaram purchased a House for Rs. 20,00,000 in the year 2008-09, spent Rs. 1,50,000 on its improvement during 2018-19. He sold the house for Rs. 50,00,000 in the P.Y. 2021-22. [10]

The cost inflation index:

Year	Rs.
2008-09	137
2018-19	280
2021-22	317

Calculate the capital gain of Mr. Bharat for A.Y. 2022-23.



QP Code: 2219QP

Total No. of Pages: 2

Seat No.	
----------	--

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS) 89701 Tax Procedure & Practice I (Indian Income Tax System and Income Tax Law) 01.02.2023 10.30 AM To 12.30 PM

Subject Code: 89701

Day and Date: Wednesday, 01-02-2023

Time: 10:30 am to 12:30 pm

Total Marks: 40

Instructions.:

1) Figures to the right indicate full marks

Special Instruction.:

1) Question number 1 and 2 are compulsory 2) Attempt any 3 questions from question number 3 to 6

Q.1. Selcet the most correct alternate from the following [8]

1) Assessment Year is the Period of 12 months commencing from _____ Every Year.

a)1st March

b)31st March

c)1stApril

d)30th April

2) Income Tax is a __

a)Professional Tax b)Direct Tax

c)Indirect Tax d) Service Tax

3)Short-Term capital Asset refers to a Capital asset held by an assessee for not more than

...

a)not more than 36 months

b)not more than 24 months

c)not more than 12 months

d)not more than 40 months

4)The Partnership Firm is said to be resident in India if _

a)The control and management of its affairs is wholly or partly situated in India

b) The control and management of its affairs is partially situated out of India

c)The control and management of its affairs is wholly or partly in out of India

d) None of the above

5) Dividend from an Indian Company is

a)Fully taxable b)Partly Taxable

c)Fully exempted d)None of the above

6) The definition of the person includes __

a)An individual b)A company

c)A Hindu undivided family d)All of the above

7) Medical Allowance and City Compensatory Allowance are

a)Fully Taxable

b) Partly Taxable

c)Fully Exempt

d)None of the above

8) Any sum received by an Individual as member of HUF from the income of HUF shall be

a)Fully Taxable

b)Fully exempt u/s 10 (2)

c)Fully taxable under head Salary

d)Taxable @ 15%

Q.2. Write short notes on (Any Two out of Three) [8]

1. Residential Status

2. Income

3. Person



Q.3. Mr. Ganraj has employment in Delhi. He gets Rs. 70,000 p.m. as Basic Salary and D.A. of Rs. 40,000 p.m. He Pays house rent of Rs.18,000 p.m. He receives HRA from Employer of Rs. 20,000 P.M. Calculate the taxable H.R.A. for A.Y. 2022-23. [8]

Q.4. Mr. Jignesh is working in Hindustan Private Limited at Chennai. He has following salary income during F.Y. 2021-22. You are requested to compute his taxable salary income for A.Y. 2022-23. [8]

1. Basic salary Rs. 55,000 P.M.
2. D.A. Rs. 35,000 P.M.
3. Bonus Rs. 10,000 P.A.
4. Medical Allowance Rs. 15,000 P.A.
5. Hostel expenditure allowance (He has 2 children) Rs. 1,000 P.M.P.C.
6. Children Education allowance (He has 2 Children) Rs. 1,500 P.M.P.C.
7. City Compensatory Allowance Rs. 9,000 P.A.
8. Rent free accommodation provided by employer in Chennai and accommodation is owned by employer himself.
9. Employer's contribution to Recognized Provident Fund Rs. 65,000 P.A.
10. Interest credited to Recognized Provident Fund @ 12% p.a. Rs. 5,000
11. Entertainment allowance of Rs. 3,000
12. Professional Tax of Rs. 2,300

Q.5. Mr. Pradhan has two houses, the particulars of which are as follows F.Y.2021-22. [8]

Sr. No.	Particulars	HP 01	HP 02
1	Municipal Valuation	6,00,000	9,00,000
2	Fair rent	7,50,000	12,00,000
3	Annual rent received	-----	12,50,000
4	Expenses on the house		
	Municipal Taxes paid	10%	10%
	Fire Insurance	22,000	-
	Land revenue	4,200	3,000
6	Interest on HP loan for construction	70,000	1,00,000
7	Ground Rent	13,000	14,000

Both the houses were constructed during 2001. You are required to compute House property income for A.Y. 2022-23.

Q.6. Miss. Jyoti purchased a House for Rs. 20,00,000 in the year 2008-09, spent Rs. 1,50,000 on its improvement during 2018-19. She sold the house for Rs. 50,00,000 in the P.Y. 2021-22. [8]

The cost inflation index:

Year	Rs.
2008-09	137
2018-19	280
2021-22	317

Calculate the capital gain for Miss. Jyoti for A.Y. 2022-23.

B.com (Part- I) (Semester- I) Examination March, 2023

Tax procedure and Practice (Paper- I)

Indian Income Tax System and IT Law (NEP)

Sub Code:- 89701

Total Marks- 40

Day and Date-16/06/2023

Time-2.30 pm to 4.30 pm

Instructions:- 1) Question number 1 and 2 are compulsory

2) Attempt any 3 questions from question number 3 to 6

Q 1) Multiple choice questions

(8)

- 1) Income includes-----
 - (a) Profit and Gain
 - (b) Capital Gain
 - (c) Lottery Winning
 - (d) All of the above
- 2) The tax payer liability is determined with reference to his or her
 - (a) Financial Status
 - (b) Residential Status
 - (c) All of the above
 - (d) None of the above
- 3) Agricultural Income is _____ from Income Tax.
 - (a) Partly Taxable (b) Fully Taxable
 - (c) Fully Exempt (d) None of the above
- 4) Year in which income is taxable is known as _____ & year in which income is earned is known as _____.
 - (a) PY, AY (b) AY, PY (c) AY, AY (d) PY, PY
- 5) Children Education Allowance is exempted upto Rs.
 - (a) 300 p.m.p.c.
 - (b) 400 p.m.p.c.
 - (c) 100 p.m.p.c.
 - (d) 200 p.m.p.c.
- 6) Any sum received by an Individual as member of HUF from the income of HUF shall be _____



- (a) Fully Taxable
 - (b) Fully exempt u/s 10 (2)
 - (c) Fully taxable under head Salary
 - (d) Taxable @ 15%
- 7) The period of 12 months commencing on the first day of April every year and ending on 31st March is called as
- (a) Previous Year
 - (b) Assessment Year
 - (c) Accounting Year
 - (d) Financial Year
- 8) The meaning of exempted income---
- (a) Not included in total income
 - (b) Agricultural Income
 - (c) Not taxable under Income Tax
 - (d) All of the above

Q. 2) Write short notes on (Any Two out of Three)

(8)

- a) Income
- b) Previous Year
- c) Residential Status

Q 3) Mr. Rajaram has employment in Pune. He gets Rs. 38,000 p.m. as Basic Salary and D.A. of Rs. 22,000 p.m. He Pays house rent of Rs.15,000 p.m. He receives HRA from Employer of Rs. 18,000 P.M. Calculate the taxable H.R.A. for A.Y. 2022-23. (8)

Q 4) Mr. Ashok is working in Hindustan Private Limited at Pune. He has following salary income during F.Y. 2021-22. You are requested to compute his taxable salary income for A.Y. 2022-23. (8)

- a) Basic salary Rs. 52,000 P.M.
- b) D.A. Rs. 22,000 P.M.
- c) Bonus Rs. 9,000 P.A.
- d) Medical Allowance Rs. 15,000 P.A.
- e) Hostel expenditure allowance (He has 2 children) Rs. 1,500 P.M.P.C.
- f) Children Education allowance (He has 2 Children) Rs. 1,800 P.M.P.C.
- g) City Compensatory Allowance Rs. 14,000 P.A.
- h) Rent free accommodation provided by employer in Pune and accommodation is owned by employer himself.
- i) Employer's contribution to Recognized Provident Fund Rs. 55,000 P.A.
- j) Interest credited to Recognized Provident Fund @ 12% p.a. Rs. 15,000



- k) Entertainment allowance of Rs. 5,000
l) Professional Tax of Rs. 2,500

Q 5) Mr. Jagdish has two houses, the particulars of which are as follows F.Y.2021-22. (8)

Sr. No.	Particulars	HP 01	HP 02
1	Municipal Valuation	8,00,000	10,00,000
2	Fair rent	9,00,000	15,00,000
3	Annual rent receivable	-----	17,00,000
4	Expenses on the house		
	Municipal Taxes paid	10%	10%
	Fire Insurance	5,000	-
	Land revenue	2,000	2,000
6	Interest on HP loan for construction	85,000	90,000
7	Ground Rent	10,000	12,000

Both the houses were constructed during 2007. You are required to compute House property income for A.Y. 2022-23.

Q 6) Mr. Jayesh purchased a House for Rs. 28,00,000 in the year 2010-11, spent Rs. 1,00,000 on its improvement during 2017-18. He sold the house for Rs. 40,00,000 in the P.Y. 2021-22. (8)

The cost inflation index:

Year	Rs.
2010-11	167
2017-18	272
2021-22	317

Calculate the capital gain of Mr. Jayesh for A.Y. 2022-23.



B.com (Part- I) (Semester- I) Examination March, 2023

Tax procedure and Practice (Paper- I)

Indian Income Tax System and IT Law (CBCS)

Sub Code:- 72226

Total Marks- 50

Day and Date- 16/06/2023

Time 2.30 pm to 4.30 pm

Instructions:- 1) All Question carry equal marks

2) Attempt any five questions out of seven

Q 1) Write short notes on (Any Two) (10)

- a) Income
- b) Assessment Year
- c) Agricultural Income
- d) Person

Q 2) Explain any 10 Income which are exempted from the Income Tax Act, 1961. (10)

Q 3) What is Income from Salary? Write down in detail the provisions relating to income from Salary. (10)

Q 4) Mr. Kishor has employment in Mumbai. He gets Rs. 47,000 p.m. as Basic Salary and D.A. of Rs. 20,000 p.m. He Pays house rent of Rs.19,000 p.m. He receives HRA from Employer of Rs. 22,000 P.M. Calculate the taxable H.R.A. for A.Y. 2022-23. (10)

Q 5) Mr. Rajaram is working in Pune. He has following salary income during F.Y. 2021-22. You are requested to compute his taxable salary income for A.Y. 2022-23. (10)

- a) Basic salary Rs. 87,000 p.m.
- b) D.A. Rs. 20,000 p.m.
- c) Hostel expenditure allowance for 2 Children Rs. 5,000 P.M.P.C.
- d) Children Education allowance for 2 children Rs. 8,000 P.M.P.C.
- e) City Compensatory Allowance Rs. 10,000
- f) Rent free accommodation provided by employer in Pune and accommodation is owned by employer himself.
- g) Employer's contribution to Recognized Provident Fund Rs. 25,000 p.a.
- h) Interest credited to Recognized Provident Fund @ 14% p.a. Rs. 9,000
- i) Entertainment allowance of Rs. 4,200
- j) Professional Tax of Rs. 3,200



Q 6) Mr. Suresh has two houses, the particulars of which are as follows F.Y.2021-22.

(10)

Sr. No.	Particulars	HP 01	HP 02
1	Municipal Valuation	10,00,000	15,00,000
2	Fair rent	6,00,000	17,00,000
3	Annual rent receivable		19,00,000
4	Expenses on the house		
	Municipal Taxes paid	10%	10%
	Fire Insurance	18,000	-
	Land revenue	3,000	4,000
6	Interest on HP loan for construction	55,000	50,000
7	Ground Rent	10,000	12,000

Both the houses were constructed during 2008. You are required to compute House property income for A.Y. 2022-23.

Q 7) Mr. Patil purchased a House for Rs. 27,00,000 in the year 2010-11, spent Rs. 92,000 on its improvement during 2017-18. He sold the house for Rs. 52,00,000 in the P.Y. 2021-22.

(10)

The cost inflation index:

Year	Rs.
2010-11	167
2017-18	272
2021-22	317

Calculate the capital gain of Mr. Patil for A.Y. 2022-23.



B.Com. (Part – I) (Semester I) Examination, March, 2023

Tax Procedure & Practice (Paper – II)

Goods & Service Tax(Vocational) (New)

Subject Code :89702 (72227)

Date: Saturday 17/06/2023

Marks:-40

Time: 2.30 P.m to 4.30 P.m.

Instructions:-1) Question No. 1 & 2 are compulsory

2) Attempt any 3 questions from question no.3 to 6

3) Figures to the **right** indicate full **marks**

Q.1 Multi Choice Questions (Each for 1 mark)

8

1) An unregistered person

a) is allowed to collect GST

b) is not allowed to collect GST

c) is allowed to collect composite tax d) is allowed to collect reverse tax

2) Every taxable person supplying goods or services or both is required to issue –

a) Debit Note

b) Tax Invoice

c) Credit Note

d) delivery challan

3) Under GST law, tax rates are determined by

a) Central Government

b) State Government

c) GST Council

d) Central Government in consultation with state Govt.

4) The highest GST rate applicable now is ---

a) 100%

b) 18%

c) 28%

d) 50%

5) Supply of goods provided, or agreed to be provided, continuously or on recurrent basis, under a contract, is

a) Mixed supply

b) Composite supply

c) Common supply

d) Continuous supply

6) Integrated Goods and Services Tax Act is applicable to

a) All the States

b) All the Union territories

c) The whole of India

d) All the states except Jammu and Kashmir

7) The rate of IGST is equal to the rate of

a) CGST

b) SGST

c) CGST plus the rate of SGST

d) SGST plus UTGST



8) At present, what is the threshold limit of turnover below which goods and services may be exempted from GST?

- a) Rs.20 lakh b) Rs. 10 lakh c) Rs. 40lakh d)Rs.25lakh

Q.2 Write short note on any 2 of following 3

8

1) IGST

2) Debit Note

3) Composite Supply

Q.3 Value of supply of goods & services (50% sold out of goods purchased) for Rs. 600/-. SGST & CGST rate on supply of goods and services is 10% each. Balance 50% is in stock. Value of receipt of goods and services is Rs. 1000/-. SGST & CGST rate on receipts is 10% each. Calculate tax liability.

8

Q.4 Mr. Mohan purchased goods worth Rs. 5,20,000/- (excluding CGST SGST @ 2.5% each). He sold those goods for Rs. 8,50,000/- to Mehta Traders, Karnatak by levying IGST @ 5%.
Calculate tax liability of trader.

8

Q.5 Value of supply of goods & services in inter-state, Rs. 1200/-. IGST rate on it is 20%. Value of receipt of goods & services within state Rs. 1000/-. SGST & CGST rate on receipt is 10% each.
Calculate tax liability.

8

Q.6 Value of supply of goods within state Rs. 1100/-. SGST & CGST rate on supply is 10% each. Value of supply of goods inter-state Rs. 100/-
Value of receipt of goods inter-state Rs. 1000/-. IGST rate on receipt and supply is 20%. Calculate tax liability.

8



विषय :- लोकशाही, निवडणुका व सुशासन

बी. कॉम. प्राग १ परीक्षा मार्च. २०२३

(०८९ ४९३०३)

सोमवार, दि. १९/०६/२०२३ गुण ५०

बैठक क्रमांक अंकी

वेळ : दुपारी ०२.३० ते ०४.३०

बैठक क्रमांक अक्षरी

सुचना :- १. सर्व प्रश्न आवश्यक आहेत. २. प्रश्नासमोरील चौकटीत उत्तराचा बरोबर पर्याय लिहा.

परीक्षकाची सही

प्राप्त गुण

१. ग्रामपंचायतीचा कार्यकाल वर्षांचा असतो.

अ) पाच ब) एक क) दोन ड) तीन

२. भारतात शासन पद्धती स्वीकारली आहे.

अ) अध्यक्षीय ब) संसदीय क) संमिश्र ड) नियंत्रित

३. संसदेने साली अम्युश्वता निवारणाचा कायदा केला.

अ) १९५५ ब) १९५६ क) १९६० ड) १९६१

४. भारतात मानवी हक्क आयोगाचे प्रमुख कार्यालय येथे आहे.

अ) मुंबई ब) दिल्ली क) मद्रास ड) बेंगलोर

५. मानवी हक्कांच्या जागतिक जाहिरनाम्यात कलमे आहेत.

अ) ३० ब) ४० क) ३२ ड) ३५

६. रोजी महाराष्ट्रात पंचायत राज्याची स्थापना झाली.

अ) १ मे १९६२ ब) १ मे १९६३ क) १ मे १९६४ ड) यापैकी नाही.

७. देशात सर्वात जास्त साक्षरतेचे प्रमाण राज्यात आहे.

अ) राजस्थान ब) गुजरात क) केरळ ड) दिल्ली

८. जिल्हा परिषदेची हि अत्यंत महत्वाची समिती होय.

अ) वित्त ब) स्थायी क) कृषी ड) शिक्षण

९. जिल्हा परिषदेच्या प्रशासकीय प्रमुखास म्हणतात.

अ) मुख्य कार्यकारी अधिकारी ब) गट विकास अधिकारी क) सचिव ड) उपसचिव.

१०. महापौर उपमहापौर यांचा कार्यकाल वर्षांचा असतो.

अ) अडीच ब) पाच क) एक ड) यापैकी नाही.

११. मुख्य निर्वाचन आयुक्त वर्षांपर्यंत पदावर राहु शकतात

अ) ६५ ब) ७० क) ८० ड) ४०

१२. सुशासन या संकल्पनेचा उदय साली झाला.

अ) १९९२ ब) १९९५ क) १९९० ड) २००२

१३. केंद्र सरकारने साली माहितीचा अधिकार हा कायदा मंजूर झाला.

अ) २००२ ब) २००३ क) २००५ ड) यापैकी नाही.

१४. निर्वाचन आयोगाच्या मुख्य आयुक्ताची नियुक्ती करतात.

अ) पंतप्रधान ब) सत्त्यायाधीश क) राष्ट्रपती ड) यापैकी नाही.

१५. भारताचे पहिले निवडणूक आयुक्त होते.

अ) सुकुमार सेन ब) नॉर्द्रे सिंग क) बी.बी. टंडन ड) यापैकी नाही.

१६. ग्रामपंचायतीची निवडणूक लढविण-या उमेदवाराचे वय वर्ष पूर्ण असावे.

अ) २१ ब) १८ क) ३० ड) यापैकी नाही.

१७. ग्रामपंचायतीच्या प्रशासकाला म्हणतात.

अ) अध्यक्ष क) ग्रामसेवक क) सरपंच ड) यापैकी नाही.

१८. भारतात हे वर्ष महिला वर्ष म्हणून जाहिर करण्यात आले.

अ) १९९९ ब) १९७५ क) १९९० ड) यापैकी नाही.

१९. पहिल्या स्त्री शिक्षिका होय.

अ) पंडिता रमाबाई ब) अंणी बेडंट क) सावित्रीबाई फुले ड) यापैकी नाही.

२०. म्हणजे इंटरनेटवरून लोकांना सर्वमताचा अधिकार देणे होय.

अ) ई डेमोक्रेसी ब) ई ऑडमिनिस्ट्रेशन क) ई कॉमर्स ड) यापैकी नाही.

२१. देशात राज्यात सर्वात जास्त निरक्षरता आहे.

अ) महाराष्ट्र ब) केरळ क) बिहार ड) यापैकी नाही.

२२. काश्मीर संबंधी कलम सरकारने नुकतेच रद्द केले आहे.

अ) १९ ब) ३७० क) १०० ड) १२१

२३. जिल्हा परिषदेत महिलांसाठी % जागा राखीव आहेत.

अ) १/२ ब) १/३ क) १/६ ड) यापैकी नाही.

२४. सुशासनाच्या संकल्पनेस हा घटक मध्यवर्ती असतो.

अ) संस्था ब) नागरीक क) राज्यकर्ते ड) यापैकी नाही.

२५. स्त्री शिक्षणाचे जनक होय.

अ) म. फुले ब) डॉ. आंबेडकर क) म. गांधी ड) यापैकी नाही.

Students Sign

Jr. Supervisor Sign

Subject :- Democracy, Elections and Good Governance

B. Com. Part I March. 2023 Exam.

Monday, Date – 19-06-2023

Marks - 50

Seat No.

Time - 02-30 PM to 04-30 PM

Seat No. In Word

Instruction – 1. All Question are Compulsory. 2. Fill Correct Answer In the Bracket.

Internal Examiner sign.

Obt. Marks

1. India has which form of government ?

A) Parliamentary Democracy B) Autocracy C) Oligarchy D) non of there.

2. Democracy links the government to –

A) The People B) The Ministers C) The Judges D) The officers

3. Democracy is broadly classified as –

A) Direct B) representative C) Both A & B above D) Natural

4. Adult with respect to right to vote means.

A) Person who has completed 18 years. B) Person who has completed 16 years.

C) Person who has completed 17 years. D) None of there.

5. The right to Vote is Called

A) Franchise or Suffrage B) Peoples duty C) Negative rights D) Non of there

6. The Constitution of India has established

A) Democracy only B) Ansrable Democracy

C) A Representative parliamentary Democracy D) Autocratic democracy

7. The House of the people is also known as -

A) Loksabha B) Rajyasabha C) Vidhan sabha D) Vidhan parishad

8. The council of stater is also called as -

A) Loksabha B) Rajyasabha C) Vidhan sabha D) Vidhan parishad

9. Being treated equally is our -

A) Duty B) Culture C) Nature D) Right

10. The term EVM means -

A) The Electronic Vending Machine B) The Electronic Voter Machine
C) The Electronic Vetting Machine D) The Electronic Voting Machine

11. Article 19 of the constitution provides -

A) Duties of Citizens B) Duties of officers C) Right of officers D) Six freedom

12. What is an EPIC ?

A) Election Photo Identity Card B) Equality Photo Identity Card C) Etiquette Photo Identity Card D) Enquiry Photo Identity Card

13. Who is responsible for free and fair election?

A) President of India B) Chief Justice of supreme court
C) Prime Minister D) Election Commissioner

14. Person gets right to Vote by birth -

A) True B) False C) Incomplete D) Illogical

15. India is a democratic Country.

A) Definitely True B) Definitely False C) Incomplete D) Illogical

16. Government shall be accountable to the people.

A) True B) False C) Incomplete D) Illogical

17. India is republic -

A) True B) False C) Incomplete D) Illogical

18. India is a smallest democracy in the world.

A) True B) False C) Incomplete D) Illogical

19. Right to Vote is absolute right.

A) True B) False C) Incomplete D) Illogical

20. In Grampanchayat election Oral Voting is conducted.

A) True B) False C) Incomplete D) None of above

21. Women have no right to contest election.

A) True B) False C) Incomplete D) None of above.

22. In Rural Areas Self government consist of -

A) Zilla Parishad B) Panchayat Samiti C) Village Panchayat D) All of the above

23. Form 6 A for enrolment as a Voter costs-

A) Rs. 10 B) Rs. 20 C) Rs. 50 D) It is free of costs.

24. Physically handicap have to right to Vote.

A) True B) False C) Incomplete D) Illogical.

25. In India we have one family are Votes system.

A) True B) False C) Incomplete D) None of above





QP Code: 2239QP

Total No. of Pages: 2

Seat No. **January - February (Winter) Examination - 2023**

Subject Name: Bachelor of Comm. (CBCS) 87973 Insurance Paper-I_13.02.2023_10.30 AM To 12.30 PM

Subject Code: 87973

Day and Date: Monday, 13-02-2023

Time: 10:30 am to 12:30 pm

Total Marks: 40

Instructions.:

- 1) All questions are compulsory
- 2) Figures to the right indicate full marks

Q.1. Choose the appropriate alternative from among given below each statement and write it in the answer book. परत्येक विधाना खाली दिलेल्या पर्यायामधून योग्य पर्याय निवडा आणि तो उत्तरपत्रिकेत लिहा. [8]

1) According to, "Insurance is a contract by which the one party, in considerations of price paid to him adequate to the risk becomes security to the other party, that he shall not suffer loss, damage or prejudice by the happening of the perils specified to certain things which may be exposed to him"

- a) Justice Lawrence b) Central Government c) Professor Vishwanath d) None of the above

1)....यांच्यामते, "विमा हा असा करार आहे की ज्याद्वारे एक पक्ष दुसऱ्या पक्षाने दिलेल्या मोबदल्याच्या बदल्यात दुसऱ्या पक्षाला करारात नमूद केलेल्या संभाव्य धोक्यापासून हानी पोहोचल्यास भरपाई देण्याची हमी देतो"

- a) न्यायमूर्ती लॉरेन्स b) केंद्र सरकार c) प्राध्यापक विश्वनाथ d) वरीलपैकी काहीही नाही

2)..... is not a contract of indemnity

- a) Fire Insurance b) Marine Insurance c) Life Insurance d) Accident Insurance

2) हा नुकसानभरपाईचा करार नाही

- a) अग्नी विमा b) सागरी विमा c) आयुर्विमा d) अपघात

3) The type of insurance which provides risk cover along with benefit of capital growth to policy holder is ...

- a) Unit Linked Insurance Plan b) Mutual Fund c) Life insurance d) None of the above

3) विमा धारकास विमा संरक्षण बरोबरच भांडवल वृद्धीचा लाभ मिळवून देणारा विमा योजनेचा प्रकार म्हणजे होय

- a) युनिट लिंकड विमा योजना b) म्युच्युअल फंड c) आजीवन विमा d) वरीलपैकी काहीही नाही

4) Amount of Policy is not receive by policy holder but it receive by their nominees after death of policy holder.

- a) Whole Life b) Retirement c) Term d) Unit Linked Insurance Plan

4) ची रक्कम पॉलिसी धारकास प्राप्त होत नाही परंतु ती पॉलिसीधारकाच्या मृत्यूनंतर त्यांच्या नॉमिनीद्वारे प्राप्त होते.

- a) आजीवन विमा b) निवृत्ती c) मुदत d) युनिट लिंकड विमा योजना

5) For monthly payment of premiums grace days are allowed

- a) 10 b) 15 c) 20 d) 25

5) मासिक हप्ते भरण्यासाठी सवलतीचे दिवस अनुमत आहेत

- a) 10 b) 15 c) 20 d) 25

6) For receiving amount of policy, it is essential to fill up form

- a) Discharge b) Recharge c) Proposal d) Receipt

6) पॉलिसीची रक्कम प्राप्त करण्यासाठी, ...फॉर्म भरणे आवश्यक आहे

- a) डिस्चार्ज b) रिचार्ज c) प्रस्ताव d) पावती

7) Appointment of all members along with chairman of IRDA is made by

- a) State Government b) Insurance Agent c) Central Government d) Ombudsman

7) IRDA च्या अध्यक्षांसह सर्व सदस्यांची नियुक्ती द्वारे केली जाते.

- a) राज्य सरकार b) विमा एजंट c) केंद्र सरकार d) लोकपाल

8) Insurance Regulatory and Development Act was passed in

- a) 1899 b) 1999 c) 2009 d) 2019

8) विमा नियामक आणि विकास कायदा मध्ये पारित करण्यात आला.

- a) 1899 b) 1999 c) 2009 d) 2019



Q.2. Q.No.2 : Explain the Primary Principles of Insurance

[8]

विम्याची प्राथमिक तत्वे स्पष्ट करा

OR किंवा

: Explain the functions of Insurance Regulatory and Development Authority

विमा नियमन व विकास प्राधिकरणाची कार्ये स्पष्ट करा

Q.3. Q.No.3 : What is Whole Life Policy? Explain its Types

[8]

आजीवन विमा म्हणजे काय? त्याचे प्रकार स्पष्ट करा

OR किंवा

: State the procedure of settlement of death claim

मृत्यू दावा निपटण्याची कार्यपद्धती सांगा

Q.4. Q.No.4 : Write Short Answers (Any Two out of Three)

[8]

थोडक्यात उत्तरे लिहा (तीन पैकी कोणतेही दोन)

a) State the commercial significance of Insurance

अ वाणीज्याच्या दृष्टीने विम्याचे महत्व सांगा

b) Explain the Unit Linked Insurance Plan (ULIP)

ब युलीप योजना स्पष्ट करा

c) Explain the policy condition 'Proof of Age'

क वयाचा पुरावा ही विमा अट स्पष्ट करा

Q.5. Q. No. 5 : Write Short Notes (Any two out of Three)

[8]

टीपा लिहा (तीन पैकी कोणतेही दोन)

a) Growth of life insurance business after privatization

अ खाजगिकरणानंतरची आयुर्विम्याची प्रगती

b) Types of Insurance

ब विम्याचे प्रकार

c) Meaning and nature of life insurance

क आयुर्विम्याचा अर्थ व स्वरूप

Seat
No.

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SD -138

Total No. of Pages : 2

B.Com. (Part-I) (Semester-I) Examination, February - 2023
INSURANCE (Paper-I)
Sub. Code : 71483

Day and Date : Thursday, 02 - 02 - 2023

Total Marks : 50

Time : 10.30 a.m. to 12:30 p.m.

- Instructions :**
- 1) All questions carry equal marks.
 - 2) Write any five questions out of seven questions.

Q1) Write short Answers (Any two out of three) [10]

- a) Explain meaning and nature of Life Insurance.
- b) State the difference between Insurance contract and wagering contract.
- c) Explain the condition proof of age.

Q2) State the Functions of Insurance Regulatory and Development Authority Act 1999. [10]

Q3) Explain the procedure of taking Life Insurance policy. [10]

Q4) 'Insurance as a social security tool' Discuss. [10]

Q5) Explain in brief whole Life Policy. [10]

Q6) Explain the Primary Principles of Insurance in brief. [10]

Q7) Write short notes (Any Two out of Three) [10]

- a) Organisation of Life Insurance corporation of India (LIC)
- b) Term plans of Life Insurance
- c) Surrender value and paid up value

P.T.O.



SD -138

मराठी रूपांतर

- सूचना : 1) सर्व प्रश्नांना समान गुण आहेत.
2) सातपैकी कोणतेही पाच प्रश्न सोडवा.

- प्र.1) थोडक्यात उत्तरे लिहा. (कोणतेही दोन) [10]
अ) आयुर्विद्याचा अर्थ व स्वरूप स्पष्ट करा.
ब) विमा करार आणि जुगारी करारातील फरक सांगा.
क) वयाचा पुरावा या अटीचे वर्णन करा.
- प्र.2) विमा नियमन आणि विकास प्राधिकरण कायदा 1999 ची कार्ये सांगा. [10]
- प्र.3) आयुर्विमा पत्र घेण्याची कार्यपद्धती स्पष्ट करा. [10]
- प्र.4) 'विमा एक सामाजिक सुरक्षेचे साधन' चर्चा करा. [10]
- प्र.5) आजीवन विमा योजना थोडक्यात यात विशद करा. [10]
- प्र.6) विद्याची प्राथमिक तत्त्वे थोडक्यात स्पष्ट करा. [10]
- प्र.7) टीपा लिहा. (कोणतेही दोन) [10]
अ) भारतीय आयुर्विमा महामंडळाची संघटन रचना.
ब) आयुर्विमा मुदती विमा योजना.
क) सोड किंमत आणि हप्तामुक्त किंमत.



B.Com (Part I), (Semester-I), Examination (NEP), Mar/April 2023**Insurance Paper I (विमाशात्र I)****Subject Code: 87973****Day & Date: Saturday. 17-06-2023****Time: 02.30p.m. to 04.30 p.m.****Total Marks: 40**

- Instructions:** 1) All questions carry equal marks
 2) All Questions are compulsory.
 3) Figures to the right side indicate full marks.

Q.1. Choose the Correct Alternatives.**(8)**

1. ----- is an invention of social cooperation.
 a) Profit b) Business c) Insurance d) Transaction
2. ----- Clause is not applicable for personal or life insurance.
 a) Indemnity b) Division of Risk c) Insurable interest d) Principle of mutual trust
3. IRDA comes into existence in the year-----
 a) 1990 b) 1999 c) 1998 d) 1899
4. The paper on which the insurance contract is executed by both the parties is called -----
 a) Insurance document b) Insurance policy c) Insurance contract d) Document
5. ----- Insurance means whole life insurance.
 a) Endowment policy b) Term Insurance c) Whole life policy d) Fire Insurance
6. ----- means that the insured has financial interest in the insured object.
 a) Insurable interest b) Indemnity c) Principle of mutual trust d) Division of Risk
7. ----- provides risk cover policy holder with investment.
 a) ULIP b) PLIP c) LPI d) None of the above
8. There is no insurable interest in ----- contract
 a) Life Insurance b) Fire Insurance c) Wagering Contract d) Marine Insurance

Q.2 Explain the term 'Insurance as Social Security Tool'.**(8)****OR****Elaborate the procedure of taking Life Insurance Policy.****Q.3. Explain the types of Insurance Contract.****(8)****OR****What do you mean by Whole Life Policy? State the advantages and disadvantages of whole Life Policy.****Q.4. Write Short answers. (Any Two)****(8)**

1. State the functions of Insurance Regulatory Development Authority (IRDA).
2. Explain the importance of Life Insurance policy from the personal point of view.
3. State the difference between Insurance Policy and Wagering contract.

Q.5. Write short notes. (Any Two)**(8)**

1. Proof of Age
2. Secondary Principles of Insurance
3. Term Insurance Policy



मराठी रुपांतर

- सूचना: १) सर्व प्रश्नांना समान गुण आहेत.
२) सर्व प्रश्न सोडविणे अनिवार्य आहे.
३) उजवीकडील अंक पूर्ण गुण दर्शवतात.

प्रश्न. १ खालीलपैकी योग्य पर्याय निवडा.

1. ----- हा एक सामाजिक सहकार्याचा आविष्कार आहे. (८)
अ) नफा ब) व्यवसाय क) विमा ड) व्यवहार
2. व्यक्तिगत विमा कराराला ----- तत्व लागू होत नाही.
अ) हनिभरण ब) जोखीम विभाजन क) विमेय हित ड) परस्पर विश्वास तत्त्व
३. IRDA ची स्थापना ----- या वर्षी झाली.
अ) 1990 ब) 1999 क) 1998 ड) 1899
४. विमा करार दोन्ही पक्ष ज्या कागदावर पूर्ण करतात त्यास ----- असे म्हणतात.
अ) विमा कागद ब) विमा पोलिसी (Insurance Policy) क) विमा करार ड) दस्त
५. ----- विमा म्हणजे संपूर्ण आयुष्याचा विमा होय.
आ) हयातीतील ब) मुदती क) आजीवन ड) अग्री विमा
६. ----- म्हणजे विमेदाराचे विमित वस्तूतील आर्थिक हितसंबंध होत.
अ) विमेय हित ब) हनिभरण क) परस्पर विश्वास तत्त्व ड) जोखीम विभाजन
७. ----- ही पोलिसी संरक्षण आणि गुंतवणुकीचेही फायदे देते.
अ) ULIP ब) PLIP क) LPI ड) यापैकी नाही
८. ----- या करारामध्ये विमेयहित असत नाही.
अ) जीवन विमा ब) अग्री विमा क) जुगारी करार ड) सागरी विमा

प्र.२. 'विमा - एक सामाजिक सुरक्षिततेचे साधन' - स्पष्ट करा.
किवा

(८)

आयुर्विमापत्र घेण्याच्या कार्यपद्धतीचे वर्णन करा.

प्र.३. विमा कराराचे प्रकार विशद करा.
किवा

आजीवन विमापत्र म्हणजे काय? आजीवन विमापत्राचे फायदे-तोटे सांगा.

प्र.४. थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

(८)

1. विमा नियामक व प्राधिकरणाची (IRDA) ची कार्ये स्पष्ट करा.
2. आयुर्विम्याचे व्यक्तीच्या दृष्टीकोनातून महत्व स्पष्ट करा.
३. विमा करार आणि जुगारी करार यामधील फरक स्पष्ट करा.

प्र.५. टीपा लिहा. (कोणतेही दोन)

(८)

1. वयाचा पुरावा
2. विम्याची दुय्यम तत्त्वे
3. मुदती विमा



B.COM. – Ist Year

SEM – II



**Previous Year
Question Papers
Academic Year
(2022-23)**

Please Note: This set has been prepared based on the papers received to us from the Examination Cell. It may have missing papers on non-availability of the same.





SD - 143

Total No. of Pages : 2

Seat No.	
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B.Com. (Part-I) (Semester - II) (CBCS)

Examination, February - 2023

ENGLISH

English for Business Communication (Paper-II-B)

Ability Enhancement Compulsory Course-C-2

Sub. Code : 71494

Day and Date : Wednesday, 1 - 02 - 2023

Total Marks : 50

Time : 2.30 p.m. to 4.30 p.m.

- Instructions :
- 1) All questions are compulsory.
 - 2) Figures to the right indicate full marks.

Q1) A) Complete the following sentences by choosing the correct alternative.[4]

- a) According to Shakespeare love bears out even to____
 - i) the marriage
 - ii) the hours and weeks
 - iii) the fixed mark
 - iv) the end of the life
- b) Loisel wished to go to Nanterre for____
 - i) bird watching
 - ii) fishing
 - iii) lark shooting
 - iv) holidays
- c) Abdul Latif was called____
 - i) Ali
 - ii) Potter's boy
 - iii) Late Latif
 - iv) Fisher boy
- d) The woman in the carriage is described as____
 - i) strong and beautiful
 - ii) small and sensible
 - iii) large and deep moaning
 - iv) happy and honest

B) Answer the following questions in one word or phrase or sentence each.[4]

- a) Whom does Wordsworth call, "Darling of the Spring"?
- b) What was the first name of Madame Loisel?
- c) What burden does the black man carry on his head?
- d) Which verse arose in the mind of Abdul?

P.T.O.



SD - 143

- Q2) A)** Answer the following questions in 3-4 sentences each. (Any four) [8]
- a) Why the woman in the story "war" is upset?
 - b) Whom does Wordsworth call 'a wondering voice' and why?
 - c) What was there in Madame Forestier's large box?
 - d) Why does the poet thank God?
 - e) Why does Shakespeare say "Love's not Time's Fool"?
 - f) Why does the child cry?
- B)** Write the short notes on the following in about 7-8 sentences each. (Any Three). [9]
- a) Description of 'Ball Party' in "The Necklace"
 - b) The end of the story "Why does the child cry?"
 - c) The central idea of the poem "Let Me Not To The Marriage ____"
 - d) Patriotic feeling of the passengers in "War"
 - e) Wordsworth's love for nature
- Q3) a)** Imagine that you want to buy 10 computers for your office. Write a letter of enquiry to Jupiter Electronics Company Pvt. Ltd. inviting quotation for computers. [5]
- b)** Write a circular letter to inform the opening of a new branch of Ganesh Co-operative Bank at Satara. Imagine necessary details. [5]
- Q4) a)** Write a telephone conversation between the receptionist of the hospital and you regarding the appointment of a doctor. Ask for the day, date, timing and case paper fees. [8]
- b)** Draft an imaginary piece of an advertisement on "Toothpaste" using appropriate adjectives and its features. [7]



Seat No

March-April (Summer) Examination -2023

Subject Name: B. Com I Semester II (AECC2) English for Business Communication

Subject Code: 87991/71494 (NEP/CBCS)

Day and Date: Thursday, 15/6/2023

Total Marks: 40

Time: 10:30am -12:30pm

Instructions –

- 1) All Questions are compulsory.**
- 2) Figures to the right indicate marks.**

Q. 1 A Complete the following sentences by choosing the correct alternatives:

4

1. According to Abdul's father, Abdul is as yet....

- | | |
|---------------|-----------------|
| A. School boy | B. Master |
| C. Potter. | D. Unbaked clay |

2. Madam Forestier was Mathilde's

- | | |
|-----------|--------------|
| A. Sister | B. Mother |
| C. Friend | D. Neighbour |

3. The 'first morning' and 'the first evening' refer to the creation of.....

- | | |
|---------------|----------|
| A. Africa | B. Hell |
| C. Black man. | D. world |

4. The Cuckoo is not merely a bird to the poet but a/an

- | | |
|--------------------|-------------------|
| A. Good singer | B. Beautiful bird |
| C. Invisible thing | D. Best friend |



B. Answer the following questions in a word/phrase/sentence each.

4

1. What kind of marriage the poet wants to be, in the poem 'Let me not to the Marriage of True Minds'?
2. What is the main theme of the short story 'War'?
3. What does the poet celebrate in the poem 'I thank you God'?
4. How much did the ball dress cost?

Q. 2 A. Answer the following questions in 3-4 sentences each. (3 out of 5)

6

1. What work did Madame Loisel have to do at home to make up for the Lost necklace?
2. Why did Abdul walk quickly?
3. Why the woman in the story 'War' is upset?
4. How does Shakespeare compare the true love with other images?
5. How does the poet celebrate his black body?

B. Write short notes on the following in about 7 to 8 sentences each. (2 out of 4)

6

1. The moral of the story 'The necklace'
2. End of the short story 'War'
3. The central idea of the poem 'To The Cuckoo'
4. Marriage of True Minds

Q. 3 A. Assume that 5 LCDs out of 20 have been received by your shopee in damaged condition from Jupiter Electricals Appliances Co. Ltd., 26 Park Street, Kolkata. As the Manager of your firm, write a complaint letter to the supplier, seeking replacement for the damaged goods. Imagine necessary details.

4

B. Write a letter of congratulations to Mr. R. S Mehata, who was a Production Manager and has been promoted to the post of Managing Director of the Britannia Food India Company.

4

Q. 4 A. Write a telephonic conversation between Manoj of National Stationers and Mehta Publishers, Pune complaining about the dispatch of their order. Imagine the problem and other details.

6

B. Write an advertisement for a washing machine and describe its features with use of various adjectives.

6





SD - 140

Total No. of Pages : 2

Seat No.	
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B. Com. (Part - I) (Semester - II) (CBCS) Examination, January - 2023
MICRO ECONOMICS (Paper - II)
Sub. Code : 71491

Day and Date : Saturday, 28 - 01 - 2023

Total Marks : 50

Time : 2.30 p.m. to 4.30 p.m.

- Instructions :**
- 1) Attempt any five questions out of seven.
 - 2) Figures to the right indicate full marks.
 - 3) Neat diagram should be drawn wherever necessary.

Q1) Write short answers (Any two) [10]

- a) State the features of perfect competitive market.
- b) State the traditional method of measurement of monopoly power.
- c) Distinguish between gross profit and net profit.

Q2) Explain the price and out-put determination under perfect competition. [10]

Q3) Discuss the types of price discrimination. [10]

Q4) Describe the characteristics of monopolistic competition. [10]

Q5) Critically explain the Ricardian theory of rent. [10]

Q6) Discuss the Keynesian theory of interest. [10]

Q7) Write short notes. (Any two) [10]

- a) Causes of wage differentials
- b) Risk bearing theory of profit
- c) Price leadership

P.T.O.



SD - 140

मराठी रूपांतर

- सूचना : 1) सातपैकी कोणतेही पाच प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) आवश्यक तेथे सुबक आकृत्या काढा.

प्र.1) थोडक्यात उत्तरे लिहा. (कोणतेही दोन) [10]

- अ) पूर्ण स्पर्धायुक्त बाजाराची वैशिष्ट्ये सांगा.
- ब) मत्तेदारीशक्तीच्या मोजमापाची परंपरागत पद्धत सांगा.
- क) स्थूल नफा आणि निव्वळ नफा यातील फरक स्पष्ट करा.

प्र.2) पूर्ण स्पर्धेतील किंमत आणि उत्पादन निर्धारण स्पष्ट करा. [10]

प्र.3) मूल्याभेदाच्या प्रकारांची चर्चा करा. [10]

प्र.4) अल्पजनाधिकार बाजाराची वैशिष्ट्ये विषद करा. [10]

प्र.5) रिकार्डोच्या खंड सिद्धांताचे टीकात्मक परीक्षण करा. [10]

प्र.6) केन्सच्या व्याजविषयक सिद्धांताची चर्चा करा. [10]

प्र.7) टिपा लिहा. (कोणतेही दोन) [10]

- अ) वेतन भिन्नतेची कारणे
- ब) नफ्याचा धोका पत्करण्याचा सिद्धांत
- क) किंमत नेतृत्व



Seat No.

B.Com.Part I SEM. II(C.B.C.S.) Examination March-April 2023

Subject Name: Micro Economics-II

Course Code: 7801

Subject Code: 71491

Day and Date : Monday, 12/06/2023

Total Marks – 50

Time: 10.30 a.m. to 12.30 p. m.

Instructions : 1. Atom any 5 questions out of 7.

2. Figures to the right indicates full marks.

Q. No. 1 Answer the following questions in short (Any two).

10

- 1. Characteristics of monopoly.**
- 2. Producers surplus in perfect competition.**
short run equilibrium in monopolistic competition.

Q. No. 2. Explain in detail, the characteristics of perfect competition.

10

Q. No. 3. Explain in detail various types of discrimination in Monopoly market.

10

**Q. No. 4. Explain the meaning of monopolistic competition
and write its correct districts in detail.**

10

Q. No. 5. What is oligopoly? Explain its characteristics in detail.

10

Q. No. 6. Critically examine the liquidity preference theory of interest.

10

Q. No. 7. Write a short note. (Any Two)

10

- 1. Price war.**
- 2. Quasi-Rent.**
- 3. Risk Bearing theory of profit.**



मराठी रूपांतरण

सूचना : १. खाली दिलेल्या एकूण सात प्रश्नांपैकी पाच प्रश्न सोडवा.
२. उजवीकडील अंक पूर्ण गुण दर्शवितात.

- प्रश्न क्र. १ खालील प्रश्नांची थोडक्यात उत्तरे लिहा. १०
१. मक्तेदारीची वैशिष्ट्ये लिहा.
 २. पूर्ण स्पर्धेतील उत्पादकाचे अधिक्य स्पष्ट करा.
 ३. मक्तेदारी युक्त बाजारपेठेतील अल्पकालीन समतोल लिहा.
- प्रश्न २ पूर्ण स्पर्धेची वैशिष्ट्ये सविस्तर लिहा. १०
- प्रश्न ३ मक्तेदारी बाजारातील मूल्य भेदाचे विविध प्रकार सविस्तर लिहा. १०
- प्रश्न ४ मक्तेदारी युक्त स्पर्धेचा अर्थ सांगून त्याची वैशिष्ट्ये सविस्तर लिहा. १०
- प्रश्न ५ अल्पाधिकारी बाजारपेठ म्हणजे काय?
अल्पाधिकारी बाजारपेठेची वैशिष्ट्ये सविस्तर लिहा. १०
- प्रश्न ६ व्याजाच्या रोखता पसंती सिद्धांतांचे टीकात्मक परीक्षण करा १०
- प्रश्न ७ टिपा लिहा. (कोणत्याही दोन) १०
१. किंमत युद्ध
 २. आभास खंड
 ३. नफ्याचा धोका पत्करण्याचा सिद्धांत.



B.Com. Part I (NEP) (Semester –II) Examination ,March/April 2023

Micro Economics (Paper –II)

Sub Code: 87977

Time: 10.30 A.M.to 12.30P.M.

Total Marks: 40

Day & Date: Friday 12/06/2023

Instructions: 1.All questions are compulsory.

2.A figure to right side indicates full marks.

3.Draw neat diagrams whenever necessary.

Q.1.Choose the correct option from given below and rewrite the sentence. 08

i) .The market in which the demand for the product of each producer is perfectly elastic it is called..... market.

A) Monopoly B) Oligopoly Market

C) Monopolistic Competition D) Perfect competition

ii) .Inequilibrium situation of the firm the marginal cost curve intersects to the marginal revenue curve from side.

A) above B) below C) both above and below D) None of these

iii).The difference between expected price by producer by selling the product and actual price received to producer is called -----.

A) Consumer's Surplus B) Producer's Surplus

C) Seller's Surplus D) Government's Surplus

iv) The demand curve is sloping in the monopoly market.

A) Positive B) Negative C) Vertical D) None of these

v).To Selling the same commodity to different customers at different prices means-----.

A) Product Differentiation B) Price Discrimination

C) Wage Discrimination D) Perfect competition

vi). If Profit rate of firm is higher then monopoly power will be -----.

A) low B) High C) Medium D) All of these

vii). The Selling cost is an important in Market.

A) Perfect competition B) Monopolistic Competition C) Monopoly D) Non of these

viii).In monopolistic competition market, in long run every firm gets profit.

A)Excess Profit B) Normal Profit C) Abnormal Profit D) None of these

Q.2.Explain the characteristics of Perfect Competition Market. 08

OR

Explain the long run price determination in monopoly market.

Q.3. what is price discrimination? State the types of Price Discrimination. 08

OR

Explain the short run equilibrium of firm in Monopolistic Competition Market.

Q.4 Write Short answer..(2 out of 3)

08

I) State the Features of Oligopoly.

II) State the assumptions of Ricardian Rent Theory

III) What is Equilibrium of Firm? Explain the Marginal Conditions of Firm Equilibrium.

Q.5. Write Short Notes. (2 out of 3)

08

1. Characteristics of Monopoly Market
2. Selling Cost
3. Wage differential

मराठी रूपांतरण

सूचना: १. सर्व प्रश्न आवश्यक आहेत.

२. उजवीकडील अंक पूर्ण गुण दर्शवितात.

३. आवश्यक तेथे सुबक आकृत्या काढा.

प्र.१. दिलेल्या पर्यायांपैकी योग्य पर्याय निवडून विधाने पूर्ण करा.

(०८)

i. ज्या बाजारपेठेत प्रत्येक उत्पादकाच्या उत्पादनाकरिता असलेली मागणी पूर्णतः लवचिक असते, त्यास-----
--- बाजारपेठ असे म्हणतात.

A) मत्तेदारी B) अल्पाधिकार C) मत्तेदारीयुक्त स्पर्धा D) पूर्ण स्पर्धा

ii) उद्योगसंस्था संतुलन अवस्थेत सीमांत खर्चाचा वक्र सीमांत प्राप्तीवक्राला----- बाजूने छेदतो.

A) वरील B) खालील C) खालून व वरून दोन्ही D) यापैकी नाही

iii) उत्पादकाने वस्तूच्या विक्रीतून अपेक्षित केलेली किंमत व त्याला प्रत्यक्ष मिळणारी किंमत यातील तफावत म्हणजे .होय -----.

A) उपभोक्त्याचे संतोषाधिक्य B) उत्पादकाचे संतोषाधिक्य

C) विक्रेत्याचे संतोषाधिक्य D) सरकारचे संतोषाधिक्य

iv) मत्तेदारी बाजारात मागणी वक्र हा .उताराचा असतो

A) धनात्मक B) ऋणात्मक C) उभा लंब D) यापैकी नाही

v) एकचवस्तू वेगवेगळ्या ग्राहकांना वेगवेगळ्या किंमतीला विकणे म्हणजे-----होय.

A) नस्तुभेद B) मुख्यभेद C) बेतनभेद D) पूर्ण स्पर्धा

vi) जर उद्योगसंस्थेचा नफ्याचा दर जास्त असेल तर मत्तेदारी शक्ती असते.-----

A) कमी B) जास्त C) मध्यम D) .बरीलपैकी सर्व

vii) -----बाजारात विक्री खर्च महत्वपूर्ण असतो.

A) पूर्ण स्पर्धा B) मत्तेदारीयुक्त स्पर्धा C) मत्तेदारी D) यापैकी नाही

viii) मत्तेदारीयुक्त स्पर्धा बाजारात दीर्घकाळात प्रत्येक उद्योगसंस्थेला ----- नफा मिळतो.

A) अतिरिक्त नफा B) सामान्य नफा C) असामान्य नफा D) यापैकी नाही

प्र.२.पूर्ण स्पर्धा बाजाराची वैशिष्टे स्पष्ट करा.

(०८)

किंवा

मत्तेदारी बाजारातील किंमत निर्धारण स्पष्ट करा.

प्र.३.मुल्यभेद म्हणजे काय? मुल्यभेदाचे प्रकार स्पष्ट करा.

(०८)

किंवा

मत्तेदारीयुक्त स्पर्धा बाजारातील उद्योगसंस्थेचे अल्पकालीन संतुलन स्पष्ट करा.

प्र.४.थोडक्यात उत्तरे लिहा.(कोणतेही दोन)

(०८)

I)अल्पाधिकाराची वैशिष्टे सांगा.

II)रिकार्डो यांच्या खंड सिद्धांताची गृहिते सांगा.

III)उद्योगसंस्थेचे संतुलन म्हणजे काय ? उद्योगसंस्थेच्या संतुलनाच्या सीमांत अटी स्पष्ट करा.

प्र.५.टीपा लिहा. (कोणत्याही दोन)

(०८)

१.मत्तेदारी बाजाराची वैशिष्टे

२.विक्री खर्च

३.वेतन भिन्नता



SD - 141

Total No. of Pages : 2

Seat No.	
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B.Com. (Part-I) (Semester-II) (CBCS) (New) Examination, January - 2023
MANAGEMENT PRINCIPLES & APPLICATIONS - II (Paper-II)
Sub. Code : 71492

Day and Date : Monday 30 - 01 - 2023

Total Marks : 50

Time : 2.30 p.m. to 4.30 p.m.

- Instructions :**
- 1) Attempt any five questions out of seven.
 - 2) All questions carry equal marks.
 - 3) Figures to the right indicate full marks.

Q1) Write short answers (Any two out of three). [10]

- a) Explain the 'Y' theory of motivation.
- b) Explain Blake & Mouten's managerial Grid Theory.
- c) Explain need of co-ordination.

Q2) What is motivation? Explain the importance of motivation. [10]

Q3) State concept of leadership. Explain its importance. [10]

Q4) Explain the traditional techniques of control. [10]

Q5) State the meaning of corporate social Responsibility. Explain importance of corporate social responsibility. [10]

Q6) State the measures to overcoming resistance to change. [10]

Q7) Write short notes (any two) [10]

- a) Theory 'Z'
- b) Leadership styles of Shivaji Maharaj.
- c) Control process.

P.T.O.



SD - 141

मराठी रूपांतर

- सूचना:**
- 1) सात प्रश्नांपैकी कोणतेही पाच प्रश्न सोडवा.
 - 2) सर्व प्रश्नांना समान गुण आहेत.
 - 3) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) थोडक्यात उत्तरे लिहा. (कोणतेही दोन) [10]

- अ) अभिप्रेरणेचा 'य' सिद्धांत स्पष्ट करा.
- ब) ब्लेक व माऊटेन 'व्यवस्थापकीय जाल सिद्धांत' स्पष्ट करा.
- क) समन्वयाची आवश्यकता स्पष्ट करा.

प्र.2) कार्यप्रेरणा म्हणजे काय? कार्यप्रेरणेचे महत्त्व स्पष्ट करा. [10]

प्र.3) 'नेतृत्व' संकल्पना स्पष्ट करा. नेतृत्वाचे महत्त्व विशद करा. [10]

प्र.4) नियंत्रणाची पारंपारिक तंत्रे स्पष्ट करा. [10]

प्र.5) प्रमंडळीय (कंपनी) सामाजिक जबाबदारी म्हणजे काय? त्याचे महत्त्व स्पष्ट करा. [10]

प्र.6) बदलास होणाऱ्या विरोधाच्या निराकरणासाठी उपाय स्पष्ट करा. [10]

प्र.7) टीपा लिहा. (कोणतेही दोन) [10]

- अ) 'झेड' सिद्धांत
- ब) शिवाजी महाराज यांची नेतृत्वशैली
- क) नियंत्रण प्रक्रिया



March-2023 Examination
B.Com. (Part - I) (Semester-II) (NEP)
Sub Name : MANAGEMENT FUNCTIONS AND APPLICATION
Sub. Code : 87979

Day and Date : Tuesday, 13-06-2023

Total Marks : 40

Time : 10.30 AM to 12.30 PM

Instruction : 1) All questions are compulsory.
 2) Figures to the right indicate full marks.

Q1) Fill in the blanks-by choosing correct alternative.

[08]

a) Motivation is ----- concept. .

A) Physical

B) Social

C) Psychological

D) Morale

b) In leadership style, leaders delegates his authority to his subordinates and gives complete freedom to them.

A) Dictatorship

B) Free-Rein

C) Democratic

D) Institutional

c) is to harmonize all the activites of a concen in order to facilitate its working and its success.

A) Planning

B) Organising

C) Co-ordination

D) Control

d) is a first step of Process of Control.

A) Established of Standard

B) Measurement of Performance

C) Comparison

D) Taking Corrective Actions

e) Organisational change is a.....process.

A) Starting

B) Ending

C) Continuous

D) Complete



f) Green management is an initiative aiming at continuously improving the foundation of management.

A) Business

B) Law

C) Environmental

D) Ethics

g) is included in the non-financial means.

A) Bonus

B) Promotion

C) Suitable Basic Pay

D) House Rent Allowance

h) is the traditional techniques of controlling.

A) PERT

B) Management Audit

C) Quality Control

D) CPM निर्णायक

Q2) Explain Chh. Shivaji Maharaja's Leadership style.

[08]

OR

Explain the process of Controlling.

Q3) What is meant by Motivation? Describe the importance of Motivation.

[08]

OR

Discuss the need for change in the business organization.

Q4) Write short answers. (Any 2 out of 3)

[08]

a) Explain Democratic Leadership style. State Merits and Demerits of Democratic Leadership style.

b) Explain Maslow's Need-Hierarchy Theory

c) Explain importance of Corporate Social Responsibility.

Q5) Write Short notes (any two)

a) Green Management

b) Break Even Analysis

c) Non-Financial Motivation

[08]



मराठी रूपांतर

- सूचना : 1) सर्व प्रश्न सोडवणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

Q1) योग्य पर्याय निवडून रिकाम्या जागा भरा.

[08]

a) कार्यप्रेरणा ही.... संकल्पना आहे

A) भौतिक

B) सामाजिक

C) मानसशास्त्रीय

D) नैतिक

b) नेतृत्वशैलीत नेता कामाची सर्व जबाबदारी कर्मचाऱ्यावर सोपवितो व त्यांना पूर्ण स्वातंत्र्य देतो.

A) हुकुमशाही

B) मुक्त

C) लोकशाही

D) संस्थात्मक

c) व्यवसायाचे कार्य सुव्यवस्थितपणे चालावे आणि त्यास यश प्राप्त व्हावे यासाठी सर्व कामात एकता निर्माण करणे म्हणजे .. होय..

A) नियोजन

B) संघटन

C) समन्वय

D) नियंत्रण

d) हा नियंत्रण प्रक्रियेतील पहिला टप्पा आहे.

A) प्रमाणनिश्चिती

B) परिमाणाचे मोजमाप

C) तुलना

D) उपाय योजना

e) संघटनात्मक बदल ही प्रक्रिया आहे.

A) सुरुवातीची

B) शेवटची

C) सततची

D) पूर्ण

f) हरित व्यवस्थापनात संबंधाने निर्माण होणाऱ्या समस्यांच्या निराकरणास प्राधान्य दिले जाते.

A) व्यवसाय

B) कायदा

C) पर्यावरण

D) नैतिकता



g) हा आर्थिकेतर कार्यप्रेरणेमध्ये समाविष्ट होतो.

A) बोनस

B) सेवेत बढती

C) मूळ वेतन

D) घरभाडे भत्ता

h) हे नियंत्रणाचे पारंपरिक तंत्र आहे.

A) कार्यक्रम मूल्यमापन व पुनरावलोकन तंत्र

B) लेखापरीक्षण

C) गुणवत्ता नियंत्रण

D) निर्णायक पत पद्धती

Q2) छ. शिवाजी महाराजांची नेतृत्वशैली स्पष्ट करा.

[08]

किंवा

नियंत्रणाची प्रक्रिया स्पष्ट करा.

Q3) कार्यप्रेरणा म्हणजे काय? कार्यप्रेरणेचे महत्त्व स्पष्ट करा.

[08]

किंवा

बदलाचे व्यवस्थापन म्हणजे काय? बदलाची आवश्यकता स्पष्ट करा.

Q4) थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

[08]

a) लोकशाही नेतृत्वशैली संकल्पना स्पष्ट करा. लोकशाही नेतृत्वशैलीचे फायदे तोटे स्पष्ट करा.

b) प्रा. मास्लो यांचा कार्यप्रेरणेसंबंधीचा क्रमबद्ध गरजांचा सिद्धांत स्पष्ट करा.

c) कंपनीच्या सामाजिक जबाबदारीचे महत्त्व स्पष्ट करा.

Q5) टीपा लिहा (कोणतेही दोन)

[08]

a) हरित व्यवस्थापन

b) समविच्छेदन विश्लेषण बिंदू

c) आर्थिकेतर कार्यप्रेरणा



B.Com. (Part - I) (Semester-II) (CBCS)

Examination, March-2023

Sub.Name: MANAGEMENT PRINCIPLES AND APPLICATION *Paper-II*

Sub. Code : 71492

Day and Date : Tuesday, 13-06-2023

Total Marks : 50

Time : 10.30 AM to 12.30 PM

**Instruction : 1) Attempt any five questions out of seven.
2) Figures to the right indicate full marks.**

- Q1)** Answer the following questions in short. (any two) [10]
a) State the importance of Motivation.
b) Describe Autocratic leadership style.
c) Explain modern techniques of control.
- Q2)** Explain Mahatma Gandhi's Leadership style. [10]
- Q3)** Explain the concept of Corporate Social Responsibility. State the importance of Corporate Social Responsibility. [10]
- Q4)** Explain the concept of Co-ordination and state the techniques of establishing co-ordination. [10]
- Q5)** Explain the three stages of Lewin Kurtz's Model of change. [10]
- Q6)** Explain Douglas McGregor's Theory X and Theory Y. [10]
- Q7)** Write Short notes (any two) [10]
a) Green Management
b) Explain Need for change
c) Limitations of controlling



मराठी रूपांतर

सूचना: १) सात प्रश्नांपैकी कोणतेही पाच प्रश्न सोडवा.

२) उजवीकडील अंक पूर्ण गुण दर्शवितात.

- प्र.१) खालील प्रश्नांची थोडक्यात उत्तरे लिहा. (कोणतेही दोन) (१०)
- अ) कार्यप्रेरणेचे महत्त्व स्पष्ट करा.
- ब) एकतंत्री नेतृत्वशैली स्पष्ट करा.
- क) नियंत्रणाची आधुनिक तंत्रे स्पष्ट करा.
- प्र २) महात्मा गांधी यांची नेतृत्वशैली स्पष्ट करा. (१०)
- प्र ३) व्यवसायाची सामाजिक जबाबदारी म्हणजे काय? व्यवसायाच्या सामाजिक जबाबदारीचे महत्त्व स्पष्ट करा. (१०)
- प्र.४) समन्वय संकल्पना स्पष्ट करा. समन्वय स्थापित करण्याची तंत्रे स्पष्ट करा. (१०)
- प्र ५) कुर्टज लेविन यांची तीन स्तरीय नियोजबद्ध बदलाची संरचना स्पष्ट करा. (१०)
- प्र ६) डग्लस मॅग्रेगर यांचा क्ष सिद्धांत आणि य सिद्धांत स्पष्ट करा. (१०)
- प्र.७) टीपा लिहा. (कोणतेही दोन) (१०)
- अ) हरित व्यवस्थापन
- ब) बदलाची आवश्यकता स्पष्ट करा.
- क) नियंत्रणाची मर्यादा स्पष्ट करा.



**SD - 142****Total No. of Pages :4**

Seat No.	
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B.Com. (Part-I) (Semester - II) (CBCS) Examination, January - 2023**FINANCIAL ACCOUNTING (Paper-II)****Sub. Code : 71493****Day and Date : Tuesday, 31 - 01 - 2023****Total Marks : 50****Time : 2.30 p.m. to 4.30 p.m.**

- Instructions :**
- 1) All questions are compulsory.
 - 2) Figures to the right indicates full marks.
 - 3) Use of calculator is allowed.

Q1) Vishnu keeps his books under Single Entry System. He gives you the following information relating to the year ending 31st March, 2018.

Summary of Bank Transactions

Particulars	Rs.	Particulars	Rs.
To Balance at Bank	5,600	By Paid to Creditors	70,000
To Received from Debtors	96,000	By Salaries	13,000
To Cash Sales	22,000	By General Expenses	4,600
To Capital brought during the Year	12,000	By Rent and Taxes	3,000
To Interest on investment	400	By Drawings	7,200
		By Cash Purchases	24,000
		By Bal at Bank	14,200
	1,36,000		1,36,000

Assets and Liabilities	31-3-2017 Rs.	31-3-2018 Rs.
Sundry debtors	29,000	35,200
Machinery	15,000	15,000
Sundry creditors	11,600	15,000
Furniture	2,400	2,400
Investments	10,000	10,000
Stock	7,800	11,400

P.T.O.



SD - 142

Provide depreciation 10% on machinery and furniture and provide Rs. 1,600 against doubtful debts. You are required to prepare.

- a) Trading, Profit and Loss Account for the year ending 31st March, 2018. [10]
- b) Balance Sheet as on that date. [10]

Q2) Attempt any two of the following a,b and c.

- a) M/S Parekh Bros., Sangli, has a branch at Kolhapur. All goods required for sale at Kolhapur are supplied from Sangli at cost plus 25% and all cash received at the Branch is banked daily in the Head Office Account opened in a Bank at kolhapur. [10]

Stock (1-4-2017)	15,800
Debtors (1-4-2017)	22,600
Petty Cash (1-4-2017)	180
Returns Inward	800
Goods invoiced to Branch	50,000
Goods returned to Head office	2,000
Bad debts	200
Cash Sales	2,800
Branch expenses paid by Head Office	
Rent	2,800
Salary	3,000
Sundries	1,400
Allowances Given	900
Petty Cash Expenses at Branch	480
Total Sales	69,800
Remittance to Branch for Petty Cash	560
Stock (31-3-2018)	16,800
Debtors (31-3-2018)	39,020

From the above information give the Branch Account.



SD - 142

- b) Sudhakar, Shivram and Laxman were partners sharing profits and losses equally. They decided to convert their firm into a limited company named SUSHIL Traders Ltd. On 31st March, 2018 when their position was as under. **[10]**

Balance Sheet as on 31-3-2018

Liabilities	Rs.	Assets	Rs.
Capital Accounts		Land&Building	30,000
Sudhakar	25,000	Machinery	20,000
Shivram	20,000	Debtors	15,000
Laxman	15,000	Stock	12,000
Loan Account	10,000	Cash	5,000
Creditors	12,000		
	82,000		82,000

Sushil Traders Ltd. took following assets as under.

Land & Building Rs. 35,000, machinery Rs. 15,000, Debtors Rs. 12,000, Stock Rs. 10,000 and Goodwill Rs. 7,000. The company also agreed to pay Rs. 10,500 to creditors in full settlement of their claim. Realisation expenses amounted to Rs. 800. Out of purchase price, Rs. 60,000 was paid in fully paid shares of Rs. 10 each and balance in cash.

Calculate Purchase Consideration and Realisation Account in the books of the firm.

- c) M/s Ram Traders, Nagpur has a Branch at kanpur. The goods are invoiced to the branch at Cost plus 50%, **[10]**

Stock on 1-4-2017	1,20,000
Debtors on 1-4-2017	60,000
Goods sent to Branch (at invoice price)	6,00,000
Cash Sales	2,14,000
Credit Sales	3,40,000
Cash Received from Debtors	2,92,000



SD - 142

Discount Allowed to Debtors and Baddebts	8,000
Goods Returned from Debtors	20,000
Goods Returned by Branch to Head Office	30,000
Cheque Sent to Branch for	
Salary	40,000
Rent	20,000
Sundry Expenses	6,000
Stock on 31-3-2018 (at invoice price)	1,50,000

The difference in stock represents shortage.

Prepare Branch Stock A/c and Branch Debtors A/c.

Q3) Write short notes any two.

[10]

- Features of tally
- Vouchers
- Purchase Consideration.
- Advantages of Computerised Accounting.



Seat No

B.Com. (Part -I) (Semester -II) Examination (CBCS) March 2023

Subject Name: FINANCIAL ACCOUNTING PAPER II

Subject Code: 71493

Day & Date: Wednesday, 14/06/2023

Total Marks – 50

Time: 10:30 am to 12:30 pm

Instructions:-1) All questions are compulsory.

2) Figures to the right indicate full marks

Q.1. Mr. Shrinivas keeps his books of account under single entry system. Following is the Receipts And Payments Account for the year ending 31/3/2014

Receipts	Rs	Payments	Rs
To Bal b/d	6000	By Creditors	81000
To Sales	34000	By Salary	4500
To Debtors	125000	By Rent	2000
		By Wages	14000
		By Trade expenses	8000
		By Purchases	6000
		By Drawings	15000
		By Bal c/d	34500
Total	165000	Total	165000

The Assets and Liabilities were as follows :

	1/4/2013	31/3/2014
Stock	25000	36000
Creditors	13000	14000
Debtors	27000	32000
Furniture	12000	12000
Machinery	40000	40000

Provide for depreciation on furniture at 5%, machinery at 10%, and make provision for doubtful debts at 5% on debtors.

Prepare : A) Statements of Affairs And Necessary Ledger Accounts (10)

B) Trading A/c , P & L A/c And Balance Sheet. (10)



Q.2 Attempt any Two**(20)**

A) Tara stores ltd with its head office at Pune invoiced goods to its branch at Satara at 20% less than the list price. The list price is cost plus 100% (profit). Following are the particulars relating to the year ended 31st march 2018. Prepare Branch Account. (10)

Particulars	Amt
Stock at branch on 1 st April 2017	16000
Branch debtors 1 st April 2017	8000
Petty cash at branch 1 st April 2017	125
Goods sent to branch at invoice price	160000
Goods returned by branch	16000
Goods returned by debtors	2000
Total sales made by the branch	110000
cash sales made by the branch	40000
Total cash remitted to head office	100000
Discount and allowances made to debtors	4000
Cash sent by the head office for	
Salaries	2800
Rent	2200
Insurance (for 12 months up to 30/06/2018)	1200
Petty cash	500
Stock on 31/3/2018 at invoice price)	20000
Petty expenses at branch	575

B) Head Office in Mumbai sends goods to its branch at Pune marked 25% above cost. From the following particulars prepare Branch Account in Head office books (10)

Particulars	Amt Rs
Stock on 1-4-2015	7000
Petty cash on 1-4-2015	100
Goods supplied to Branch at Invoice price	80000
Remittances from Branch (Cash sales)	80000
<u>Cheques sent to branch for</u>	
Salary 2400	
Rent and taxes 1000	3400
Cheques sent for petty cash	200
Goods returned to head office	2000
Stock on 31-3-2016	15000
Petty cash on 31-3-2016	175



C)A and B sharing profits and losses equally in partnership. Their balance sheet as on 31-3-2019 was as follows (10)

Balance Sheet as on 31-3-2019

Liabilities	Rs.	Assets	Rs
Bills Payable	10000	Stock	34000
Sundry creditors	25000	Fixed asset	56000
Reserve fund	4000	Debtors 22000	
Depreciation fund	3000	Less RDD 1000	21000
Bank overdraft	4000	Bills receivable	7000
B's loan	5000	Cash	2000
Capital		Commission receivable	1000
A 40000			
B 30000	70000		
	121000		121000

The partnership is dissolved and agreed to form Star ltd company. The agreement on other matters was as follows

- The company takes all assets except cash and commission receivable.
- The agrees to discharge outside liabilities only
- Purchase consideration was agreed at Rs. 95000 payable Rs. 72000 in shares of Rs.100 each and balance in cash
- Nothing could be recovered by the firm on account of commission receivable.
- The firm paid the realisation expenses amounting to Rs. 2000

Prepare necessary ledger accounts to close the books of the firm

Q.3 Write short Notes (Any Two)

(10)

- Important Features of Tally
- Types of vouchers
- Total Debtors A/c and Total Creditors A/c
- Purchase Consideration





Seat No.

B.Com. (Part -I) (Semester -II) Examination (NEP) March 2023

Subject Name: FINANCIAL ACCOUNTING PAPER II

Subject Code: 87978

Day & Date: - Wednesday, 14/06/2023

Total Marks – 40

Time: 10:30 am to 12:30 pm

Instructions:-1) Q.1 and Q.2 are compulsory.

2) Attempt any three questions from Q.3 to Q.6

3) Figures to the right indicate full marks

Q.1 Select correct answer

(8)

1. Single entry may be adopted by.....

- a) Co-Operative societies
- b) Companies
- c) Small concerns
- d) Governments

2. Profit or loss is ascertained by preparing.....

- a) Statement of affairs
- b) Balance Sheets
- c) Statement of profit or loss
- d) Income and Expenditure account

3. Credit balance of realization account shows.....

- a) Realization Loss
- b) C Profit
- c) Both A and B
- d) None Of These

4. Price payable to a partnership firm for purchase of its business is called as.....

- a) Purchase Consideration
- b) Net Assets
- c) Value
- d) Payment

5. If branch expenses paid by head office A/c is debited

- a) Cash A/c
- b) Branch
- c) Debtors
- d) Goods sent to Branch A/c

6. To cancel loading in the branch stock.....a/c is opened

- a) Reserve A/c
- b) Adjustment A/c
- c) Loading A/c
- d) Debtors A/c



7. Credit purchases are ascertained by preparing

- A) Total debtors a/c b) Total creditors a/c
C) Cash a/c d) Statement of affairs

8. Assets and liabilities of the firm are transferred to.....a/c on conversion of partnership firm

- A) Partners capital A/c b) Bank A/c
C) New Company A/c d) Realization a/c

Q.2 Write Short Notes (Any two)

(8)

1. Important Features of Tally
2. Purchase Consideration
3. Types of vouchers

Q.3)Mr.Shrinivas keeps his books of account under single entry system. Following is the Receipts And Payments Account for the year ending 31/3/2014

(8)

Receipts	Rs	Payments	Rs
To Bal b/d	6000	By Creditors	81000
To Sales	34000	By Salary	4500
To Debtors	125000	By Rent	2000
		By Wages	14000
		By Trade expenses	8000
		By Purchases	6000
		By Drawings	15000
		By Bal c/d	34500
Total	165000	Total	165000

The Assets and Liabilities were as follows :

	1/4/2013	31/3/2014
Stock	25000	36000
Creditors	13000	14000
Debtors	27000	32000
Furniture	12000	12000
Machinery	40000	40000



Provide for depreciation on furniture at 5%, machinery at 10%, and make provision for doubtful debts at 5% on debtors.

Prepare Trading A/c , P & L A/c And Balance Sheet.

Q.4 Tara stores ltd with its head office at Pune invoiced goods to its branch at Satara at 20% less than the list price. The list price is cost plus 100% (profit). Following are the particulars relating to the year ended 31st march 2018. Prepare Branch Account. (8)

Particulars	Amt
Stock at branch on 1 st April 2017	16000
Branch debtors 1 st April 2017	8000
Petty cash at branch 1 st April 2017	125
Goods sent to branch at invoice price	160000
Goods returned by branch	16000
Goods returned by debtors	2000
Total sales made by the branch	110000
cash sales made by the branch	40000
Total cash remitted to head office	100000
Discount and allowances made to debtors	4000
Cash sent by the head office for	
Salaries	2800
Rent	2200
Insurance (for 12 months up to 30/06/2018)	1200
Petty cash	500
Stock on 31/3/2018 at invoice price)	20000
Petty expenses at branch	575

Q.5A and B sharing profits and losses equally in partnership. Their balance sheet as on 31-3-2019 was as follows (8)

Balance Sheet as on 31-3-2019

Liabilities	Rs.	Assets	Rs
Bills Payable	10000	Stock	34000
Sundry creditors	25000	Fixed asset	56000
Reserve fund	4000	Debtors 22000	
Depreciation fund	3000	Less RDD 1000	21000
Bank overdraft	4000	Bills receivable	7000
B's loan	5000	Cash	2000
Capital		Commission receivable	1000
A 40000			
B 30000	70000		
	121000		121000



- The company takes all assets except cash and commission receivable.
- The agrees to discharge outside liabilities only
- Purchase consideration was agreed at Rs. 95000 payable Rs. 72000 in shares of Rs.100 each and balance in cash
- Nothing could be recovered by the firm on account of commission receivable.
- The firm paid the realisation expenses amounting to rs. 2000

Q.6 Head Office in Mumbai sends goods to its branch at Pune marked 25% above cost. From the following particulars prepare Branch Account in Head office books (8)

Particulars	Amt Rs
Stock on 1-4-2015	7000
Petty cash on 1-4-2015	100
Goods supplied to Branch at Invoice price	80000
Remittances from Branch (Cash sales)	80000
Cheques sent to branch for	
Salary 2400	
Rent and taxes 1000	3400
Cheques sent for petty cash	200
Goods returned to head office	2000
Stock on 31-3-2016	15000
Petty cash on 31-3-2016	175





Seat No.	
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SD -144

Total No. of Pages : 2

B.Com. (Part-I) (Semester-II) (CBCS)
Examination, February - 2023
PRINCIPLES OF MARKETING (Paper - II)
Sub. Code : 71495

Day and Date : Thursday, 2 - 02 - 2023

Total Marks : 50

Time : 2.30 p.m. to 4.30 p.m.

- Instructions : 1) Attempt any five questions out of seven.
2) Figures to the right indicate full marks.

Q1) Answer the following questions in short (any two) **[10]**

- a) What is mean by branding.
- b) Explain the importance of channels of distribution.
- c) Explain the management of retailing operations.

Q2) What is mean by product? Explain the importance of Product. **[10]**

Q3) State the significance of Product Pricing. **[10]**

Q4) Explain the types of distribution channels. **[10]**

Q5) State the factors affecting promotion mix decisions **[10]**

Q6) State the types of store based retailing. **[10]**

Q7) Write short notes (any two) **[10]**

- a) Product suport
- b) Direct marketing
- c) Non-store retailing

P.T.O.



SD -144

मराठी रूपांतर

- सूचना :**
- 1) सातपैकी कोणतेही पाच प्रश्न सोडवा.
 - 2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1) खालील प्रश्नाची थोडक्यात उत्तरे लिहा (कोणतेही दोन) [10]

- अ) चिन्हनाम म्हणजे काय?
- ब) वितरण मार्गाचे महत्व स्पष्ट करा.
- क) किरकोळ व्यापारातील क्रियांचे व्यवस्थापन स्पष्ट करा.

प्र.2) वस्तू म्हणजे काय? वस्तूचे महत्व स्पष्ट करा. [10]

प्र.3) किंमतनिर्धारणाचे महत्व विशद करा. [10]

प्र.4) वितरण मार्गाचे प्रकार स्पष्ट करा. [10]

प्र.5) विक्रयवृद्धी मिश्रण धोरणावर परिणाम करणारे घटक विशद करा. [10]

प्र.6) दुकानी किरकोळ व्यापाराचे प्रकार विशद करा. [10]

प्र.7) टीपा लिहा. (कोणतेही दोन) [10]

- अ) वस्तू साहाय्य
- ब) थेट विपणन
- क) बिनदुकानी किरकोळ व्यापार



B.com (Part I) (Sem II) (NEP)
Examination, March-2023
Principles of Marketing (Paper II)
Sub. Code 87980

Day & Date: Friday, 16/06/2023
Time : 10.30 am To 12.30 pm

Total Marks: 40

Instructions : 1) All questions are compulsory.
2) Figures to the right indicate full marks.

Q1. Fill in the blanks with correct alternative. (08)

- a) ----- is a bundle of all kinds of satisfaction of both material & non-material kinds ranging from economic utilities to satisfaction of social psychological nature.
A] Product B] Price
C] Place D] Promotion
- b) ----- name is a name or mark or symbol that acts as means of communication to bring about identity of a product.
A] Advertising B] Branding
C] Packaging D] Labelling
- c) ----- is the pricing policy in which price is set so as to cover the total production cost.
A] Normal Pricing Policy
B] Marginal Cost Pricing
C] Break Even Pricing
D] Penetrating Pricing Policy
- d) ----- selling enables to solve customer queries effectively.
A] Public Relation B] Personal Selling
C] Advertizing D] Sales Promotion
- e) ----- is a characteristics of service.
A] Inseparability B] Perishability
C] Intangibility D] All of the above
- f) ----- store is near customer's residence
A] Retail B] Wholesale
C] Physical Distribution D] Direct Marketing



g) ----- Departmental stores, supermarket, chain stores are examples of -----.

A] Store Based Retailing

B] Non-store based Retailing

C] Wholesaling

D] (A) & (B)

h) The objectives of pricing are -----

A] To get return on investment

B] To earn profit

C] To increase market share

D] All of these

Q2. State the concept of Product Life Cycle. Explain its stage.

OR

(08)

Explain the importance of Distribution channel.

Q3. Explain the term Pricing. State the internal factors affecting on the price of the product.

OR

(08)

Explain the types of Non-store based retailing.

Q4. Write Short answers (any two)

(08)

a) State the importance of promotion

b) Characteristics of Retailing

c) Difference between Brand name & Trademark

Q5. Short Notes (any two)

(08)

a) Types of Packaging

b) Direct Marketing

c) Advertising



मराठी रूपांतर

- सूचना : 1) सर्व प्रश्न सोडवणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

Q1. रिकाम्या जागी योग्य पर्याय लिहा.

(08)

- a) ----- म्हणजे भौतिक व अभौतिक प्रकाराच्या समाधानाचा समूह ज्यामध्ये आर्थिक उपयोगितेचा समाधानापासून सामाजिक मानसशास्त्रीय स्वरूपाच्या समाधानाचा समावेश होतो.

A] वस्तू

B] किंमत

C] वितरण

D] विक्रिय वृद्धी

- b) ----- म्हणजे वस्तू बाजारपेठेत ओळखता यावी व संदेशवहनाचा साधन म्हणून विपणनात उपयोग व्हावा, म्हणून वस्तूला दिलेले विशिष्ट नाव.

A] जाहीरात

B] चिन्हनाम

C] आवेष्टन

D] नावचिठ्ठी

- c) ----- किंमत धोरण म्हणजे वस्तूचा उत्पादन खर्च भरून निघेल अशा पद्धतीने किंमत निर्धारण धोरण अवलंब करणे.

A] सर्वसाधारण किंमत निर्धारण

B] सीमांत खर्च आधारीत निर्धारण

C] ना नफा ना तोटा किंमत निर्धारण

D] शिरकाव किंमत धोरण

- d) ----- विक्रीमुळे ग्राहकांच्या शंकांचे आस्थापूर्वक निरसन करता येते.

A] जनसंपर्क

B] वैयक्तिक विक्री

C] जाहीरात

D] विक्रीय वृद्धी

- e) ----- हे सेवांचे वैशिष्ट्य आहे.

A] अविभाज्यता

B] नाशिवंतपणा

C] अमूर्तता

D] वरील सर्व



f) ----- व्यापारी ग्राहकांच्या निवासस्थानाच्या जवळ असतो.

A] किरकोळ

B] घाऊक

C] भौतिक वितरण पद्धती

D] थेट विपणन

g) विभागीय दुकाने, सुपरमार्केट, साखळी दुकाने ही ----- ची उदाहरणे आहेत.

A] दुकानी किरकोळ व्यापार

B] बिनदुकानी किरकोळ व्यापार

C] घाऊक

D] (अ) & (ब)

h) किंमत ठरविणे चे उद्देश -----

A] गुंतवणुकीवर मोबदला

B] नफावाढ

C] बाजारपेठेतील हिस्सा

D] वरील सर्व

Q2.. वस्तू जीवनचक्र संज्ञेची व्याख्या देऊन त्याच्या अवस्था विशद करा.

किंवा

(08)

वितरण मार्गाचे महत्व स्पष्ट करा.

Q3. वस्तूची किंमत म्हणजे काय वस्तूच्या किंमतीवर परीणाम करणारे अंतर्गत घटक स्पष्ट करा

किंवा.

(08)

बिनदुकानी किरकोळ व्यापाराचे प्रकार स्पष्ट करा.

Q4. थोडक्यात उत्तरे लिहा (कोणतेही दोन)

(08)

a) विक्रीय वृद्धीचे महत्व विशद करा.

b) किरकोळ व्यापाराची वैशिष्ट्ये

c) व्यापारी चिन्हनाम आणि चिन्हनाम यातील फरक स्पष्ट करा

Q5. टीपा लिहा (कोणतेही दोन)

(08)

a) आवेष्टनाचे प्रकार

b) थेट विपणन

c) जाहीरात



B.com (Part I) (Sem II) (CBCS)
Examination, March-2023
Principles of Marketing (Paper II)
Sub. Code 71495

Total Marks: 50

Day & Date: Friday, 16/06/2023
Time : 10:30 am to 12:30 pm

Instructions : 1) Attempt any five questions out of seven.
2) Figures to the right indicate full marks.

-
- Q1. Answer the following questions in short (any two) (10)
- a) State the importance of product.
 - b) Explain the types of Non-store based retailing.
 - c) Explain the characteristics of services.
- Q2. Explain the types of distribution channels. (10)
- Q3. State the factors affecting Promotion Mix decision. (10)
- Q4. What do you mean by Pricing ? State the Significance of Pricing. (10)
- Q5. State the process of New Product Development. (10)
- Q6. What is meant by packaging? State the objectives of Packaging. (10)
- Q7. Write short notes (any two) (10)
- a) Consumer goods.
 - b) Wholesaling
 - c) Advertising



मराठी रुपांतर

सुचना : 1 सातपैकी कोणतेही पाच प्रश्न सोडवा.

2. उजवीकडील अंक पूर्ण गुण दर्शवितात.

प्र.1 खालील प्रश्नांची थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

(10)

अ. वस्तूचे महत्त्व सांगा.

ब. बिनदुकानी किरकोळ व्यापाराचे प्रकार सांगा.

क. सेवांची वैशिष्ट्ये विशद करा.

प्र.2 वितरण मार्गाचे विभिन्न प्रकार विशद करा.

(10)

प्र.3 विक्रियवृद्धि मिश्रणावर परीणाम करणारे घटक विशद करा.

(10)

प्र.4 वस्तूंची किंमत म्हणजे काय ? विपणन प्रक्रियेतील किंमत निर्धारणाचे महत्त्व स्पष्ट करा.

(10)

प्र.5 नववस्तू विकासाची प्रक्रिया विशद करा.

(10)

प्र.6 वस्तू आवेष्टन या संज्ञेची व्याख्या द्या. वस्तू आवेष्टनाचे उद्देश स्पष्ट करा.

(10)

प्र.7 टीपा लिहा. (कोणतेही दोन)

(10)

अ) उपभोग्य वस्तू

आ) घाऊक व्यापार

इ) जाहिरात



**SD-148**

Total No. of Pages :2

Seat No.	
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B.Com. (Part-I) (Semester-II) (CBCS) (New)
Examination, February -2023
BUSINESS MATHEMATICS
Calculus (Paper-II)
Sub Code : 71502

Day and Date : Friday, 03 - 02 - 2023

Total Marks : 50

Time : 2.30 p.m. to 4.30 p.m.

- Instructions :
- 1) Attempt any five questions.
 - 2) Figures to the right indicates full marks.
 - 3) Use of non-programmable calculator is allowed.
 - 4) Graph Paper will be supplied on request.

Q1) Attempt any two of the following: [10]

a) Define an even function. Show that $y = 3x^4 + x^2$ is an even function.

b) If $y + e^y = x + e^x$ then prove that $\frac{dy}{dx} = \frac{1 + e^x}{1 + e^y}$.

c) Evaluate $\int_0^2 (3x^2 + 2x + 4) dx$.

Q2) State any four types of functions. Draw a graph of function $y = 2^x$ by taking $x = -3, -2, -1, 0, 1, 2, 3$. [10]

Q3) If u and v are differentiable functions of x and if $y = \frac{u}{v}$, $v \neq 0$, then prove that

$$\frac{dy}{dx} = \frac{v \frac{du}{dx} - u \frac{dv}{dx}}{v^2}. \text{ Hence find } \frac{dy}{dx} \text{ if } y = \frac{e^x}{x^2}. \quad [10]$$

Q4) State the conditions for minima and maxima of functions $f(x)$. At what point the function $f(x) = x^3 - 9x^2 + 15x + 3$ will be maximum? Find the maximum value. [10]

P.T.O.



SD-148

[10]

Q5) Evaluate the following:

a) $\int \frac{\log x}{x} dx.$

b) $\int \frac{x^3 + 3x^2 + 4}{\sqrt{x}} dx.$

c) $\int x^2 \log x dx.$

Q6) a) Find $\frac{dy}{dx}$ if

i) $x^2 + \log x + 2^x,$

ii) $x^2 - 3xy + y^2 = 0.$

b) If the total cost function is $C = 4 + 2x + x^2$, then find average cost and marginal cost at $x = 2$.

[5+5]

Q7) Attempt any two of the following :

[10]

a) Evaluate $\lim_{x \rightarrow 3} \frac{\sqrt{x+3} - \sqrt{6}}{x-3}.$

b) Evaluate $\int_0^4 \frac{\sqrt{4-x}}{\sqrt{x} + \sqrt{4-x}} dx.$

c) The demand law is given by $P = 20 - x - x^2$. Find the consumer's surplus when demand is 3.



Seat No.	
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March-April (Summer) Examination 2023

Subject Name : B.Com I (NEP 87987) Sem. II Business Mathematics _17.06.2023

10.30 am to 12.30 pm

Sub. Code : 87987

Day & Date : Saturday 17/06/2023

Total Marks : 40

Time : 10.30 am to 12.30 pm

Instructions :

1) Figures to the right indicate full marks.

Special Instruction :

1) Question No. 1 and Question No. 2 are compulsory.

2) Attempt any Three questions from Question No. 3 to 6.

3) Non-programmable calculator is allowed.

4) Graph paper will be supplied on request.

Q.1) Select the correct alternative and rewrite the statement. **[08]**

- i) A function whose graph is a straight line is called -----
 a) Quadratic Function b) Linear function
 c) Logarithmic function d) Inverse function.
- ii) If $f(x) = x^3 + x$ then $f(1) + f(2) =$ -----
 a) 10 b) 11
 c) 12 d) 21
- iii) Value of $\lim_{x \rightarrow 0} \frac{3^x - 1}{x} =$ -----
 a) $\log 3$ b) $\log x$
 c) $\log 3^x$ d) $\log \frac{1}{x}$
- iv) If $y = \log x + e^x$ then $\frac{dy}{dx} =$ ---
 a) $\frac{1}{x} + e^{-x}$ b) $\frac{1}{x} - e^x$
 c) $\frac{1}{x} + e^x$ d) $-\frac{1}{x} - e^x$
- v) The value of $\int \frac{e^x}{1+e^x} dx =$ -----
 a) $e^x + c$ b) $\log e^x + c$
 c) $\log(1 + e^x) + c$ d) $\log e^{-x} + c$
- vi) The logarithmic form of $2^4 = 16$ is -----
 a) $2 = \log_4 16$ b) $4 = \log_4 16$
 c) $4 = \log_2 16$ d) $2 = \log_2 16$



vii) If $y = 5^x$ then $\frac{dy}{dx} = \text{-----}$

a) $5^x \log 5$

b) $\frac{5^x}{\log 5}$

c) $\log 5$

d) 5^x

viii) The value of $\int_1^3 3x^2 dx = \text{-----}$

a) 62

b) 26

c) 22

d) 66

Q.2) Write short notes on any two of the following.

[08]

- Even function and odd function.
- State the condition of Maxima and Minima.
- Common functions in Economics (any two)

Q.3) Define Quadratic function. Draw a graph of $y = x^2 - 1$ by taking $x = -3, -2, -1, 0, 1, 2, 3$

[08]

Q.4) If U & V are differentiable functions of x and $y = UV$ then prove that

[08]

$$\frac{dy}{dx} = U \frac{dV}{dx} + V \frac{dU}{dx} \text{ and hence find derivative of}$$

$$y = x^2 \log x \text{ w.r. to } x$$

Q.5) a) Find $\frac{dy}{dx}$ if

[08]

i) $y = (x^2 + 1)^2$

ii) $x^2 + y^2 = a^2$

b) If the total cost function $C = 2 + 3x + x^2$ when x is the number of articles produced. Find average cost and marginal cost at $x = 3$

Q.6) a) Evaluate the following.

[08]

i) $\lim_{x \rightarrow 1} \left(\frac{1}{x-1} - \frac{1}{x^2-x} \right)$

ii) $\int \frac{x^2 + 3x + 2}{x} dx$

b) Find the maximum value of the function

$$f(x) = x^3 + 2x^2 - 4x + 8$$



Seat No. **B.Com (Part I) (Semester II) (CBCS) (New)****Examination March-April 2023****BUSINESS MATHEMATICS****Calculus (Paper - II)****Sub. Code : 71502****Day & Date : Saturday 17/06/2023****Total Marks : 50****Time : 10.30 am to 12.30 pm****Instructions :**

- 1) Attempt any five questions.
- 2) Figures to the right indicates full marks.
- 3) Use of non-programmable calculator is allowed.
- 4) Graph paper will be supplied on request.

Q.1) Attempt any two of the following **[10]**

- i) Find $\frac{dy}{dx}$ for the function $y = e^x$ from the first principle
- ii) Evaluate : $\int_{-1}^3 (3x^2 + 2x + 4)dx$
- iii) If $f(x) = x^2 - 3x + 3$ find x such that $f(x + 1) = f(x - 1)$

Q.2) Define an exponential function. Draw a graph of the **[10]**function $y = \left(\frac{1}{2}\right)^x$ by taking $x = 3, -2, -1, 0, 1, 2, 3$ **Q.3)** If U and V are differentiable functions of x and if $y = U + V$ **[10]**then prove that $\frac{dy}{dx} = \frac{dU}{dx} + \frac{dV}{dx}$. Hence find derivative of $y = x^2 + e^x + x^e$ w.r. to x **Q.4)** Evaluate the following. **[10]**

- i) $\int \frac{x^3 + x^2 + 2}{x} dx$
- ii) $\int x \log x dx$
- iii) $\int \frac{2x-3}{x^2-3x+2} dx$



Q5) Find the maximum and minimum values of the following [10]
function.

$$f(x) = 2x^3 - 3x^2 - 12x + 12$$

Q.6) i) Evaluate $\lim_{x \rightarrow 0} \frac{\sqrt{1+x} - \sqrt{1-x}}{x}$ [10]

ii) Evaluate $\int_0^2 \frac{\sqrt{x}}{\sqrt{x} + \sqrt{2-x}} dx$

Q.7) Attempt any two of the following. [10]

i) Suppose the total cost function is given by $C = 5 + 2x + 4x^2$ where x is the quantity of a good produced. Find average cost and marginal cost when $x = 2$

ii) If $x^2 + y^2 = 2xy$ find $\frac{dy}{dx}$

iii) Evaluate $\lim_{x \rightarrow 1} \frac{x^2 - 4x + 3}{x^2 - 3x + 2}$





Seat No.	
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SD -150

Total No. of Pages : 2

B.Com. (Part - I) (Semester - II) (CBCS)

Examination, February - 2023

GEOGRAPHY

Introduction to Marketing Geography (Paper - II)

Sub. Code: 71504

Day and Date : Friday, 03- 02 - 2023

Total Marks : 50

Time : 02.30 p.m. to 04.30 p.m.

- Instructions :**
- 1) All questions carry equal marks.
 - 2) Attempt any five questions out of seven.
 - 3) Use of map stencil is allowed
 - 4) Neat diagrams and maps should be drawn wherever necessary.

Q1) Write short Answers (Any two out of three) [10]

- a) What is Marketing Geography?
- b) What is a Market System?
- c) What is Agricultural Marketing?

Q2) Explain the nature of Marketing Geography. [10]

Q3) Explain the salient geographical factors affecting the market system [10]

Q4) Explain the functions of agricultural marketing. [10]

Q5) What is tourism? Explain the importance of tourism. [10]

Q6) Give an account of tourist centers in Maharashtra. [10]

Q7) Write short Notes (Any two out of three) [10]

- a) Importance of Marketing Geography
- b) Importance of Market
- c) Importance of Agricultural Marketing.

P.T.O.



SD -150

मराठी रूपांतर

- सूचना :**
- 1) सर्व प्रश्नांना समान गुण आहेत.
 - 2) सातपैकी कोणतेही पाच प्रश्न सोडवा.
 - 3) नकाशा स्टेंसिल वापरण्यास परवानगी आहे.
 - 4) आवश्यक तेथे सुबक आकृत्या व नकाशे काढा.

प्र.1) थोडक्यात उत्तरे लिहा. (तीनपैकी कोणतेही दोन) [10]

- अ) विपणन भूगोल म्हणजे काय?
- ब) बाजार व्यवस्था म्हणजे काय?
- क) कृषी विपणन म्हणजे काय?

प्र.2) विपणन भूगोल शास्त्राचे स्वरूप स्पष्ट करा. [10]

प्र.3) बाजारपेठेच्या व्यवस्थेवर परिणाम करणारे प्रमुख भौगोलिक घटक स्पष्ट करा. [10]

प्र.4) कृषी विपणनाची कार्ये स्पष्ट करा. [10]

प्र.5) पर्यटन म्हणजे काय? पर्यटनाचे महत्त्व स्पष्ट करा. [10]

प्र.6) महाराष्ट्रातील पर्यटन केंद्रांचा वृत्तांत द्या. [10]

प्र.7) थोडक्यात टिपा लिहा. (तीनपैकी कोणतेही दोन) [10]

- अ) विपणन भूगोलाचे महत्त्व
- ब) बाजारपेठेचे महत्त्व
- क) कृषी विपणनाचे महत्त्व



Seat No

BCom-I, Sem.-II

QP Code : 2254QP

Total No .of pages :2

March – April Summer Examination- 2023

Subject Name: Bachelor Of Comm.(NEP2020)_ 87989 Geography Paper -II_

Subject Code: 87989

Day and Date: Saturday,17/06/2023

Total Marks: 40

Time: 10:30 am To 12:30 pm

Instructions.

- 4) All questions are Compulsory
- 5) Figures to the right indicate full marks
- 6) Use sketches/ Diagrams wherever necessary

Special Instruction:

Attempt any two questions from Que no.4 and 5.

Q.1. Choose the correct alternative for the following questions

[8]

1. Which medium is used to complete trading between buyers and sellers?

खरेदीदार व विक्रेता यांच्यातील संपूर्ण व्यवहारासाठी कोणत्या मध्यमाचा वापर होतो.

- a) Money / पैसा b) Assurance/अॅस्युरंस
c) Goods/वस्तू d) None of these/ यापैकी नाही

2. In which type of market structure only one producer is present?

कोणत्या बाजार संरचनेत एकच उत्पादक हजर असतो.

- a) Perfect competition /पूर्ण स्पर्धा b) Monopoly मक्तेदारी
c) Imperfect competition अपूर्ण स्पर्धा d) None of these/ यापैकी नाही

3. What is the impact of competition on prices of goods?

स्पर्धेचा वस्तूच्या किंमतीवर काय परिणाम होतो?

- a) Increases/वाढते b) Decreases /कमी होते
c) Stable/ स्थिर d) None of these / यापैकी नाही

4. Which of the following is the widest market?

पुढीलपैकी सर्वात विस्तृत बाजारपेठ कोणती?

- a) Local market / स्थानिक बाजारपेठ b) Regional market/प्रादेशिक बाजारपेठ
c) Interstate market/आंतरराज्य बाजारपेठ d) International /अंतरराष्ट्रीय

5. Which is the last stage of the Agricultural Marketing?

कृषी विपणनाची शेवटची स्थिती कोणती?

- a) Process/प्रक्रिया b) Transport / वाहतूक
c) Sale of agricultural product/कृषी उत्पादनाची विक्री d) None of these/यापैकी नाही



6. Which factor affects to cost of agricultural Product.

कोणता घटक कृषी उत्पादनाच्या किमतीवर परिणाम करतो .

- a) Wages of Agricultural Labors/ शेतमजुरांची मजुरी b) Transport expenditure/ वाहतूक खर्च
c) Demand of Product/ उत्पादनाची मागणी d) All of these / वरील सर्व

7. Which is also known as 'Lake District' of India?

भारतामध्ये "तलावांचा जिल्हा" म्हणून कोण ओळखले जाते.

- a) Raigad / रायगड b) Amritsar/अमृतसर c) Nainital /नैनिताल d) Bangalore/ बंगलोर

8. Which fort is not located in Maharashtra.

कोणता किल्ला महाराष्ट्रात स्थित नाही.

- a) Red fort /लाल किल्ला b) Pratapgad /प्रतापगड
c) Sajjangad/सज्जनगड d) Raigad /रायगड

Q.2. Give the definitions and explain the Nature of marketing geography.

विपणन भूगोलाच्या व्याख्या सांगा व स्वरूप स्पष्ट करा.

[8]

Or /किंवा

Elaborate the structure of market.

बाजारपेठांची संरचना विशद करा.

Q.3. Which are the types of agriculture market? Give the information about that.

कृषी बाजारपेठांचे प्रकार कोणते आहेत? त्यांची माहिती द्या .

[8]

Or /किंवा

State the definition and significance of tourism.

पर्यटनाच्या व्याख्या व महत्व सांगा.

Q.4. Write answers in brief. (any two of three) सविस्तर उत्तरे लिहा .(तीन पैकी दोन)

[8]

1. Describe classification of market on the basis of nature of goods.

मालाच्या स्वरूपावरून बाजारपेठांचे वर्गीकरण स्पष्ट करा.

2. Give the information about scope of marketing geography.

विपणन भूगोलाच्या व्याप्तीविषयी माहिती द्या.

3. Briefly describe the historical tourist point in Delhi.

दिल्लीमधील ऐतिहासिक पर्यटन ठिकाणांचे सविस्तर वर्णन करा.

Q.5. Write short note. (any two of three) टीपा लिहा .(तीन पैकी दोन)

[8]

1. Significance of marketing geography /विपणन भूगोलाचे महत्व.

2. Describe the tourism points in Uttaranchal/ उत्तरांचल मधील पर्यटन ठिकाणांचे वर्णन करा

3. Explain the commodity and decision making approach / वस्तू व निर्णय घेण्याचा अभ्यास

दृष्टीकोन स्पष्ट करा.



Seat No.	
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B. Com I.(Part-I)(Semester- II)(New)(CBCS)

March-April Summer Examination 2023

GEOGRAPHY

Introduction to Marketing Geography (PaperII)

Sub.Code:71504

Day and Date: Saturday,17/06/2023

Total Marks: 50

Time:10:30am to 12:30pm

Instructions: 1) All questions carry equal marks.

2) Attempt any five questions out of seven.

3) Use of map stencils is allowed

4) Neat diagrams and maps should be drawn wherever necessary.

Q1) Write short answers (any two) [10]

1. Describe significance of marketing geography.
2. Give the information about perfect competition in Market.
3. Describe the Tourism points in jammu –kashmir .

Q2) Give the definitions and describe the nature of marketing geography. [10]

Q3) Elaborate the structure of market. [10]

Q4) Describe the linkages in agricultural marketing [10]

Q5) Give the information about tourism spots in the Delhi. [10]

Q.6) State the importance of Indian tourism. [10]

Q.7) Write short notes (any two) [10]

1. Significance of agricultural marketing
2. Geographical factors affecting to market.
3. Tourism spots in Goa.



P.T.O

मराठी रूपांतर

- सूचना: १) सर्व प्रश्नांना समान गुण आहेत
२) सातपैकी कोणतेही पाच प्रश्न सोडवा.
३) नकाशा स्टॅन्सिल्स वापरण्यास परवानगी आहे.
४) आवश्यक तेथे सुबक आकृत्या काढा.

प्र.१. थोडक्यात उत्तरे लिहा. (तीन पैकी दोन) (१०)

१. विपणन भूगोलाचे महत्त्व सांगा.
२. बाजारपेठेतील संपूर्ण स्पर्धा या विषयी माहिती द्या.
३. जम्मू -काश्मीर मधील पर्यटन स्थळांचे वर्णन करा.

प्र.२. वाणिज्य भूगोलाच्या व्याख्या सांगून स्वरूपाचे वर्णन करा. (१०)

प्र.३. बाजारपेठ संरचने विषयी सविस्तर माहिती द्या. (१०)

प्र.४. कृषी विपणनातील दुव्यांचे वर्णन करा. (१०)

प्र.५. दिल्लीमधील पर्यटन ठिकाणांची माहिती द्या. (१०)

प्र.६. भारतीय पर्यटनाचे महत्त्व अधोरेखित करा. (१०)

प्र.७. टीपा लिहा. (तीन पैकी दोन) (१०)

१. कृषी विपणनाचे महत्त्व
२. बाजारपेठेवर परिणाम करणारे भौगोलिक घटक
३. गोवा मधील पर्यटन ठिकाणे.





QP Code: 2401QP

Total No. of Pages: 3

Seat No. **January - February (Winter) Examination - 2023****Subject Name:** Bachelor of Comm. (CBCS) 72881 Indian Income Tax System and Income Tax Law

III 13.02.2023 02.30 PM To 04.30 PM

Subject Code: 72881**Day and Date:** Monday, 13-02-2023**Time:** 02:30 pm to 04:30 pm**Total Marks:** 50**Instructions.:**

1) Figures to the right indicate full marks

Special Instruction.:

Attempt any five questions out of seven

- Q.1. Write short notes on (Any Two) [10]**
1. Deduction u/s 80 D
 2. Clubbing of Income
 3. Deduction u/s 80 C
 4. Set off and carry forward of losses
- Q.2. What is income from other sources? Explain various incomes comes under Income from other sources. [10]**
- Q.3. Write down any 10 deductions from Gross Total Income u/s 80 of Income Tax Act, 1961. [10]**
- Q.4. From the following Profit and Loss Account of M/s. Shah & Co. compute its business income for the A.Y. 2022-23. [10]**

Particulars	Amount	Particulars	Amount
To Salaries and wages	6,60,000	By Gross Profit	9,20,000
To Other expenses	2,00,000	By Bad Debts recovered	45,000
To Interest on Borrowed Capital	26,000	By Interest on Fixed Deposits	35,000
To Bad Debts	33,000	By Dividend from Indian Company	40,000
To R.D.D.	15,000		
To Income Tax Provision	36,000		
To Donation	21,000		
To Motor Car Expenses	16,000		
To Depreciation Provision	20,000		
To Net Profit	13,000		
Total	10,40,000	Total	10,40,000

Additional Information:-

1. Depreciation allowed Rs. 25,000
 2. Motor car is used for both purposes i.e private and office use .
 3. Other expenses includes Rs. 13,000 for travelling at Nasik Tirthayatra (Pilgrimage).
- Compute the taxable income from business for A.Y. 2022-23.

- Q.5. Mr. Sagar has submitted following particulars of his income and expenditure. [10]
Compute his Total Taxable Income for A.Y. 2022-23.



Sr. No.	Particulars	Amount
1	Income from Business	5,00,000
2	Long Term Capital Gain	4,30,000
3	Part time job income	1,00,000
4	LIC commission	26,000
5	Housing Loan repayment	3,90,000
6	Donation to educational institute	28,000
8	Income from House Property (computed)	1,75,000
9	Interest on bank deposits	13,000

- Q.6. Adv. Sundar has given Receipt and Payment statement for the year ending 31-03-2022. You are required to compute the Income from Profession. [10]

Particulars	Amount	Particulars	Amount
Opening cash balance	1,50,000	Rent of office	55,000
Consultation fess	6,20,000	Salary to staff	1,70,000
Gift from clients	30,000	Stationary	45,000
Rent of the house property	16,000	Membership fees	5,500
Dividend from Indian Company	14,000	Meeting Expenses	8,000
		Car Expenses	6,200
		Books (Practice Manuals)	7,000
		Income Tax	16,000
		Donations	6,000
		LIC	14,000
		Closing cash balance	4,97,300
Total	8,30,000	Total	8,30,000

Additional Information:-

1. Membership fees includes Rs. 3,200 to Bar council and balance to private club.
2. 1/4 of the car expenses are related to personal use.
3. Depreciation on car is Rs. 6,500, block of assets Rs. 8,000 and 100% on books.
4. Donation to chief minister fund.

Q.7. The Investments of Mr. Kishor for the year ended 31/03/2022 are as follows:- [10]

9% Central Government Securities	Rs. 45,000
11% Mumbai Municipal Corporation Bonds	Rs. 34,000
10% Debentures of Speed Auto Ltd.	Rs. 38,000
13% Preference shares of Ashok Iron Works Ltd.	Rs. 10,000
7% Port Trust Bonds	Rs. 21,000
8% Securities of Foreign Government	Rs. 15,000
6% National Savings Certificates	Rs. 12,000



He Paid commission of Rs. 5,000 for collecting the taxable interest on the securities. He also paid Rs. 2,700 as interest on bank loan which was taken for the purpose of purchasing the National Savings Certificates.



Seat No. B Com-I, s-II

Tool

QP Code: 2310QP

Total No. of Pages: 2

January - February (Winter) Examination - 2023

Subject Name: Bachelor of Comm. (CBCS)_72882_GST P IV_14.02.2023_02.30 PM To 04.30 PM

Subject Code: 72882

Day and Date: Tuesday, 14-02-2023

Time: 02:30 pm to 04:30 pm

Total Marks: 50

Instructions.:

- 1) Figures to the right indicate full marks
- 2) Use of log table and calculator is allowed

Special Instruction.:

Solve any 5 questions out of 7

-
- Q.1. Write short notes on any two out of following - [10]
a) Features of registration under GST Act, 2017
b) Import of Services
c) Employee
d) Perquisites
- Q.2. Explain Entry No. 10 of Schedule 1 of Profession Tax Act, 1975 [10]
- Q.3. Explain the procedure of getting enrolled under Profession Tax Enrollment and Profession Tax Registration [10]
- Q.4. Define & explain under IGST Act, 2017- [10]
1) Export of Goods 2) Import of Goods
3) Customs Frontiers of India
- Q.5. Compute the annual profession tax liability in following case. M/S. Auto India [10]
Company has following employees.
- | Name | Monthly Salary |
|---------------|----------------|
| Mrs. Ritu | Rs. 1,500/- |
| Miss. Trupti | Rs. 3,500/- |
| Mr. Omprakash | Rs. 10,500/- |
| Mrs. Amita | Rs. 25,000/- |
| Mr. Anuj | Rs. 50,000/- |

Q.6. Compute the profession tax liability in following case. Dr. Kishor Kulkarni has [10] following employees. (For the period June 17 to March 18)

Name	Monthly Salary
Mr. Rohit Pujari	Rs. 27,000/-
Mr. Subhash Khandekar	Rs. 15,000/-
Mr. Kailash Mane	Rs. 16,000/-
Sou. Supriya Mane	Rs. 24,000/-
Mr. Vinay Patil	Rs. 8,800/-
Sou. Mugdha Desai	Rs. 30,800/-



Q.7. Determine the profession tax liability in following cases -

[10]

- 1) M/S. Raj Enterprises is registered under MVAT. His annual turnover for last year is Rs. 7,85,000/-**
- 2) Solapur Grahak Sahakari Bhandar Ltd., a primary consumer Co-operative society.**
- 3) Mr, Sawant, owner of two, 3 wheeler goods carriage vehicle.**
- 4) Mr. Dhananjay, member of association recognized under the forward contract (Regulation) Act,1952 whose total income exceeds Rs. 5,00,000/-.**
- 5) Mr. Raju, estate agent and building contractor whose total income is Rs. 1,75,000/- for last year.**

B.Com. (Part – I) (Semester II) Examination, March, 2023

Tax Procedure & Practice (Paper – IV)

Goods & Service Tax (Vocational) (New) (CBCS)

Subject Code : 72882 ()

Date: Saturday 17/06/2023

Marks:- 50

Time: 10.30 a.m. to 12.30 p.m.

Instructions:-

- 1) Solve any 5 questions out of 7
- 2) Figures to the **right** indicate full **marks**

- Q.1 Write short notes on **any two** out of following – 10
- a) Compulsory registration under GST
 - b) Export of Services
 - c) Penalty in non payment of tax under Profession Tax Act, 1975
 - d) Explain Schedule 1 entry no.10 under The Maharashtra Profession Tax Act, 1975
- Q.2 Explain the meaning of profession tax. Explain the penalties & interest 10
applicable.
- Q.3 When to get registration under GST? Explain the procedure of 10
Registration.
- Q.4 Define employee, employer, perquisite under Profession Tax Act, 1975 10
- Q.5 Compute the profession tax liability in following case. Dr. Kishor 10
Kulkarni has following employees (For the period June 17 to March 18)

<u>Name</u>	<u>Monthly Salary</u>
Mr. Rohit Pujari	Rs. 27,000/-
Mr. Subhash Khandekar	Rs. 15,000/-
Mr. Kailash Mane	Rs. 16,000/-
Sou. Supriya Mane	Rs. 24,000/-
Mr. Vinay Patil	Rs. 8,800/-
Sou. Mugdha Desai	Rs. 30,800/-



Q.6 Compute the annual profession tax liability in following case. 10

M/S. Lotus Computer Co. has following employees.

F.Y. – 01.04.2015 to 31.03.2016

<u>Name</u>	<u>Monthly Salary</u>
Mr. Mahesh Mane	Rs. 9,500/-
Mr. Nandu Mirajkar	Rs. 13,500/-
Sou. Megha Bodus	Rs. 8,000/-
Mr. Manoj Kulkarni (CEO)	Rs. 50,000/-
Mr. Maruti Mane (From 01.11.2015)	Rs. 20,000/-

Q.7 Determine the profession tax liability in following cases –

- 1) M/S. Raj Enterprises is registered under MVAT. His annual Turnover for last year is Rs. 7,85,000/-. 10
- 2) Solapur Grahak Sahakari Bhandar Ltd., a primary consumer Co-operative society.
- 3) Mr, Sawant, owner of two, 3 wheeler goods carriage vehicle.
- 4) Mr. Dhananjay, member of association recognized under the forward contract (Regulation) Act,1952 whose total income exceeds Rs. 5,00,000/-.
- 5) Mr. Raju, estate agent and building contractor whose total income is Rs. 1,75,000/- for last year.



Seat No.

PRN No.

Jr. Sup. Signature

Name

B.Com. Part – I Semester II (CBCS) Examination, March, 2023

Tax Procedure & Practice - Profession Tax & GST (Paper- IV)

Sub. Code - () 89704

Day & Date:- ~~Saturday~~ 17/06/2023

Total Marks : 40

Time: ~~10:30 am to 12:30 pm~~ (10:30 a.m. to 12:30 p.m.)

Marks obtained:

Student's Signature

Examiner's Signature

Name

Instructions: 1) Question No. 1 & 2 are compulsory

2) Attempt any 3 questions from question no.3 to 6

3) Figures to the **right** indicate full **marks**

Q.1 Multi Choice Questions (Each for 1 mark)

8

1 What is the validity of the GST Registration Certificate?

- a. One year
- b. No validity
- c. Valid till it is cancelled.
- d. Five years.

2 Under GST a registration certificate shall be issued by the proper officer in form

- a) GST REG-02
- b) GST REG-03
- c) GST REG-04
- d) GST REG-06

3 Which of the following persons are not liable for registration under GST?

- a) Any person engaged exclusively in supplying services wholly exempt from tax
- b) Casual Taxable Person
- c) Both (a) and (b)
- d) None of the above

4 Profession tax is direct tax levied by –

- a) Central Govt.
- b) State Govt.
- c) Municipal Corporation
- d) both by (a) & (b)



- 5 Which of the following statement is true for Mr. X, a casual taxable person?
- Mr. X is not required to take registration under GST.
 - Mr. X is required to get registration under GST, if the aggregate turnover in a financial year exceeds Rs. 20lakh.
 - Mr. X can opt for voluntary registration under GST.
 - Mr. X has to compulsorily get registered under GST irrespective of the threshold limit.
- 6 Under IGST Export of goods or services is –
- Nil rated supply
 - Exempted supply
 - Zero rated supply
 - Non GST Supply
- 7 , GST number does not include
- PAN
 - State Code
 - Aadhaar Number
 - Alphabet Z
- 8 Maximum amount of profession tax per person per year is Rs. –
- Rs. 1,000/-
 - Rs. 500/-
 - Rs. 2,500/-
 - Rs. 2,000/-

Q.2 Write short notes on **any two** out of following – 8

- Compulsory registration under GST
- Features of registration under GST Act, 2017
- Import of Services
- Persons not liable for registration under GST

Q.3 Compute the profession tax liability in following case. Dr. Kishor 8
Kulkarni has following employees (For the period June 17 to March 18)

<u>Name</u>	<u>Monthly Salary</u>
Mr. Rohit Pujari	Rs. 27,000/-
Mr. SubhashKhandekar	Rs. 15,000/-
Mr. Kailash Mane	Rs. 16,000/-
Sou. Supriya Mane	Rs. 24,000/-
Mr. Vinay Patil	Rs. 8,800/-
Sou. Mugdha Desai	Rs. 30,800/-



Q. 4 Determine the profession tax liability in following cases

8

- 1) Mr. Mane is registered under Bombay Shops & Establishment Act, 1948. His annual turnover of last year is Rs. 8,75,000/-
- 2) Individuals or institutions conducting Chit Fund.
- 3) Mr. Kadam, owner of one taxi passenger car.
- 4) Mr. Shinde, working as an assistant product manager in film industry.
- 5) Mr. Makarand Kulkarni engaged as estate agent for last 10 years.

Q.5 Compute the profession tax liability in following case. Dr. Manohar Kadam has following employees (For the period Oct.16 to March 17)

8

<u>Name</u>	<u>Monthly Salary</u>
Mr. MohitChavan	Rs. 28,000/-
Mr. SushantPawar	Rs. 25,000/-
Mr. SandeshJadhav	Rs. 38,000/-
Sou. Meenakshi Kale	Rs. 21,000/-
Mr. Vijay Patil	Rs. 6,500/-
Sou. Rucha Desai	Rs. 33,200/-

Q.6 Compute the annual profession tax liability in following case. M/S. Auto India Company has following employees.

8

<u>Name</u>	<u>Monthly Salary</u>
Mrs. Ritu	Rs. 1,500/-
Miss. Trupti	Rs. 3,500/-
Mr. Omprakash	Rs. 10,500/-
Mrs. Amita	Rs. 25,000/-
Mr. Anuj	Rs. 50,000/-





B.com (Part- I) (Semester- II) Examination March, 2023

Tax procedure and Practice (Paper- III)

Indian Income Tax System and IT Law (NEP)

Sub Code:- 89703

Total Marks- 40

Day and Date- 16/06/2023

Time- 10.30am to 12.30pm

Instructions:- 1) Question number 1 and 2 are compulsory

2) Attempt any 3 questions from question number 3 to 6

Q 1) Multiple choice questions

(8)

- 1) Minors income is clubbed to-----
 - (a) Father's Income
 - (b) Mother's Income
 - (c) Father or Mother income whichever is greater
 - (d) Both Father's and mother's income
- 2) Deduction in respect of medical insurance premium is allowed under-----
 - (a) Section 80C
 - (b) Section 80D
 - (c) Section 80E
 - (d) Section 80G
- 3) Under the Income Tax Act, 1961 Profit from Speculative Business is taxable under the head-----
 - (a) Profit or Gain from Business or Profession
 - (b) Income from Other Sources
 - (c) Income from Capital Gains
 - (d) Not taxable
- 4) Dividend received from Indian Company is-----
 - (a) Fully Exempted
 - (b) Fully Taxable
 - (c) Partly Taxable
 - (d) None of the above
- 5) Loss from Owning and maintaining the horse races can be set off from-----
 - (a) Any Business Income
 - (b) Any income under the head Income from other sources



- (c) Income from Horse Races
(d) Income of owing and maintaining of race horses
- 6) Income from other sources is also known as-----
(a) Residuary Head
(b) Useless Head
(c) Complementary Head
(d) None of the above
- 7) Speculation loss can be carried forward for the maximum of-----
(a) 8 Years
(b) 4 Years
(c) 2 Years
(d) 10 Years
- 8) A contribution to LIC is allowed as deduction under Section-----
(a) Section 80D
(b) Section 80C
(c) Section 80E
(d) Section 80G

Q. 2) Write short notes on (Any Two out of Three)

(8)

- a) Set off and carry forward of losses
b) Income from other sources
c) Deduction u/s 80G

Q 3) From the following Profit and Loss Account of Mr. Pradhan compute his business income for the A.Y. 2022-23.

(8)

Particulars	Amount	Particulars	Amount
To Salaries and wages	2,50,000	By Gross Profit	8,20,000
To General expenses	70,000	By Bad Debts recovered	18,000
To Interest on Borrowed Capital	39,000	By Interest on Fixed Deposits	14,000
To Bad Debts	17,000	By Dividend from Indian Company	25,000
To R.D.D.	13,000		
To Income Tax Provision	22,000		
To Donation	14,000		
To Motor Car Expenses	18,000		
To Depreciation Provision	19,000		
To Net Profit	4,15,000		
Total	8,77,000	Total	8,77,000

Additional Information:-



- 1) Depreciation allowed as per IT rules Rs. 18,000
 - 2) Motor car is used for private use.
 - 3) General expenses includes Rs. 12,000 for travelling to Tirthayatra.
- Compute the taxable income from business for A.Y. 2022-23.

Q. 4) Mr. Raja, an assessee provides the following particulars of his income for P.Y. 2021-22.
Compute his Net Total Income for A.Y. 2022-23 (8)

Sr. No.	Particulars	Amount
1	Income from Salary	2,00,000
2	Income from House Property	60,000
3	Income from Profession	4,20,000
4	Income from Other Sources	45,000
5	Contribution to LIC	50,000
6	Contribution to Provident Fund	33,000
7	Donation to National Relief Fund	18,000

Q. 5) Dr. Vikas has given Receipt and Payment statement for the year ending 2022. You are required to compute the Income from Profession. (8)

Particulars	Amount	Particulars	Amount
Opening cash balance	78,000	Rent of Clinic	1,20,000
Consultation fess	8,20,000	Salary to staff	1,00,000
Gift from clients	17,000	Cost of Medicines	98,000
Rent of the house property	37,000	Membership fees	10,000
Dividend from Indian Company	19,000	Surgical Equipment	59,000
		Stationary	50,000
		Car Expenses	3,600
		Books (Practice Manuals)	12,000
		Income Tax	23,000
		Donations	7,000
		LIC	29,000
		Closing cash balance	4,59,400
Total	9,71,000	Total	9,71,000

Additional Information:-

- 1) Membership fees includes Rs. 2,600 to Medical council and balance to private club.
- 2) 1/5 of the car expenses are related to personal use.
- 3) Depreciation on car is Rs. 9,000, block of assets Rs. 18,000 and 100% on books.

Q. 6) Miss. Rakhi provides you the following particulars of her income. Compute her income from other sources for A.Y. 2022-23. (8)

Interest on Fixed Deposit	10,000
Winning from lotteries	18,000
Dividend from Co.operative society	5,000



Directors fees received	4,000
Interest from Debentures	5,000
Dividend from Indian Company	7,000
Royalty on Books	23,000
Ground Rent	10,000
Winning from card games	3,000

She also paid Rs. 500 for collecting dividend and Rs. 1,500 for interest on loan taken for purchasing the debentures. She also paid Rs. 3,000 for typing of the books written by her.



B.com (Part- I) (Semester- II) Examination March, 2023

Tax procedure and Practice (Paper- III)

Indian Income Tax System and IT Law (CBCS)

Sub Code:- 72881

Total Marks- 50

Day and Date- 16/06/2023

Time- 10.30am to 12.30pm

Instructions:- 1) All Question carry equal marks

2) Attempt any five questions out of seven

Q 1) Write short notes on (Any Two) (10)

- a) Deduction u/s 80D
- b) Set off and carry forward of losses
- c) Clubbing of Income
- d) Income from other sources

Q 2) Explain in detail the provisions relating to head Income from other sources, (10)

Q 3) Write down in detail the deductions under the head Profits or Gains from Business or Profession. (10)

Q 4) From the following Profit and Loss Account of Mr. Pradhan compute his business income for the A.Y. 2022-23. (10)

Particulars	Amount	Particulars	Amount
To Salaries and wages	2,50,000	By Gross Profit	8,20,000
To General expenses	70,000	By Bad Debts recovered	18,000
To Interest on Borrowed Capital	39,000	By Interest on Fixed Deposits	14,000
To Bad Debts	17,000	By Dividend from Indian Company	25,000
To R.D.D.	13,000		
To Income Tax Provision	22,000		
To Donation	14,000		
To Motor Car Expenses	18,000		
To Depreciation Provision	19,000		
To Net Profit	4,15,000		
Total	8,77,000	Total	8,77,000

Additional Information:-

- 1) Depreciation allowed as per IT rules Rs. 18,000



- 2) Motor car is used for private use.
 - 3) General expenses includes Rs. 12,000 for travelling at Nasik Tirthayatra.
- Compute the taxable income from business for A. Y. 2022-23.

Q 5) Mr. Anil has submitted following particulars of his Income and Expenses. Compute his Gross Taxable Income for A. Y. 2022-23 (10)

Sr. No.	Particulars	Amount
1	Income from Profession	6,20,000
2	Long Term Capital Gain	1,20,000
3	LIC commission	34,000
4	Housing Loan repayment	2,40,000
5	Donation to Shikshan Sanstha	80,000
6	Income from House Property (computed)	1,70,000
7	Interest on bank deposits	19,000

Q 6) Dr. Vikas has given Receipt and Payment statement for the year ending 2022. You are required to compute the Income from Profession. (10)

Particulars	Amount	Particulars	Amount
Opening cash balance	78,000	Rent of Clinic	1,20,000
Consultation fess	8,20,000	Salary to staff	1,00,000
Gift from clients	17,000	Cost of Medicines	98,000
Rent of the house property	37,000	Membership fees	10,000
Dividend from Indian Company	19,000	Surgical Equipment	59,000
		Stationary	50,000
		Car Expenses	3,600
		Books (Practice Manuals)	12,000
		Income Tax	23,000
		Donations	7,000
		LIC	29,000
		Closing cash balance	4,59,400
Total	9,71,000	Total	9,71,000

Additional Information:-

- 1) Membership fees includes Rs. 2,600 to Medical council and balance to private club.
- 2) 1/5 of the car expenses are related to personal use.
- 3) Depreciation on car is Rs. 9,000, block of assets Rs. 18,000 and 100% on books.



Q 7) The Investments of Mr. Sham for the year ended 31/03/2022 are as follows:-

(10)

5% Central Government Securities	Rs. 70,000
9% Mumbai Municipal Corporation Bonds	Rs. 18,000
11% Debentures of Speed Auto Ltd.	Rs. 68,000
10% Preference shares of Ashok Iron Works Ltd.	Rs. 11,000
8% Port Trust Bonds	Rs. 48,000
6% Securities of Foreign Government	Rs. 22,000
7% National Savings Certificates	Rs. 18,000

He Paid commission of Rs. 1,600 for collecting the taxable interest on the securities. He also paid Rs. 800 as interest on bank loan which was taken for the purpose of purchasing the National Savings Certificates.





Seat No.	
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SD -149

Total No. of Pages : 2

B.Com. (Part - I) (Semester - II) (CBCS) (Revised) (New)
Examination, February - 2023
INSURANCE (Paper - II)
Sub. Code : 71503

Day and Date : Friday, 03- 02 - 2023

Total Marks : 50

Time : 2.30 p.m. to 4.30 p.m.

- Instructions :**
- 1) All questions carry equal marks.
 - 2) Attempt any five questions out of seven.

Q1) Write short Answer (Any two) [10]

- a) Explain the procedure of taking fire insurance policy.
- b) State the nature of liability insurance.
- c) Explain the merits and demerits of Foreign Direct Investment in insurance sector.

Q2) Describe the procedure of taking marine insurance policy. [10]

Q3) Explain following conditions of fire insurance policies. [10]

- a) Excluded Perils
- b) Excluded Property
- c) Excluded Losses
- d) Fraud

Q4) Explain the term marine losses in detail. [10]

Q5) Explain the nature and cover of cattle insurance. [10]

Q6) Describe the growth of general insurance business after privatization. [10]

Q7) Write short Notes (Any two) [10]

- a) Average policy and Declared policy
- b) Health insurance
- c) Bancassurance

P.T.O.



SD -149

मराठी रूपांतर

- सूचना :**
- 1) सर्व प्रश्न समान गुण दर्शवितात.
 - 2) सातपैकी कोणतेही पाच प्रश्न सोडवा.

प्र.1) थोडक्यात उत्तरे लिहा. (तीनपैकी कोणतेही दोन) [10]

- अ) अग्निविमा उतरविण्याची कार्यपद्धती स्पष्ट करा.
- ब) जबाबदारीच्या विम्याचे स्वरूप सांगा.
- क) विमा व्यवसायातील थेट परकिय गुंतवणूकीचे फायदे व तोटे स्पष्ट करा.

प्र.2) सागरी विमापन घेण्याची कार्यपद्धती विशद करा. [10]

प्र.3) अग्निविमा पत्राच्या खालील अटी स्पष्ट करा. [10]

- अ) वगळलेले धोके
- ब) वगळलेली मालमत्ता
- क) वगळलेली हानी
- ड) फसवणूक

प्र.4) सागरी हानी ही संकल्पना सविस्तर स्पष्ट करा. [10]

प्र.5) पशुधन विम्याचे स्वरूप व संरक्षण स्पष्ट करा. [10]

प्र.6) खाजगीकरणानंतरची सर्वसाधारण विमा व्यवसायाची वाढ विशद करा. [10]

प्र.7) टिपा लिहा. (तीनपैकी कोणतेही दोन) [10]

- अ) सरासरी विमापन आणि घोषित विमापन
- ब) आरोग्य विमा
- क) बँकाअॅश्युरन्स



B.Com (Part I), (Semester-II), Examination (NEP), Mar/April 2023
Insurance Paper II (विमाशास्त्रII)

Subject Code: 87988

Day & Date: Saturday. 17-06-2023

Time: 10.30a.m. to 12.30 p.m.

Total Marks: 40

Instructions: 1) All questions carry equal marks
 2) All Questions are compulsory.
 3) Figures to the right side indicate full marks.

Q.1. Choose the Correct Alternatives.

(8)

1. -----provides protection against business losses caused due to employee dishonesty.
 a) Crop Insurance b) Fidelity Insurance c) Health Insurance d) Fire Insurance
2. The contract between the insurance company and bank is called as -----
 a) Marine Insurance b) Fire Insurance c) Health Insurance d) Bancassurance
3. The limit of Foreign Direct Investment in India is -----
 a) 50% b) 52% c) 51% d) 49%
4. Marine Insurance is more important in -----trade.
 a) International b) National c) Local d) None of these
5. Which of the following are the principle of Fire Insurance -----
 a) Indemnity b) Principle of contribution c) Utmost faith d) All of these
6. ----- clause states that from where the responsibility of insurance company's starts and where to end
 a) At and From clause b) Average clause c) Insurance premium d) voyage clause
7. Crop insurance covers the risk of -----
 a) Heavy rain b) Strom c) Drought d) All of above
8. There is ----- risk in marine insurance as compared to fire insurance.
 a) Less b) More c) Medium d) Average

Q.2. Explain the various clauses or conditions of Marine Insurance Policy.

(8)

OR

State the merits and demerits of Foreign Direct Investment

Q.3. Explain the procedure of taking of Fire Insurance Policy.

(8)

OR

Explain in brief types of Marine Insurance policy.

Q.4. Write Short Answers. (Any Two)

(8)

1. State the difference between Fire Insurance Policy and Marine Insurance Policy
2. State the benefits of Bancassurance.
3. State the nature and cover of Health Insurance

Q.5. Write Short Notes. (Any Two)

(8)

1. Excluded losses in Fire Insurance Policy
2. Development of General Insurance after privatization
3. Nature and cover of Crop Insurance



भराठी रुपांतर

- सूचना: १) सर्व प्रश्नांना समान गुण आहेत.
२) सर्व प्रश्न सोडविणे अनिवार्य आहे.
३) उजवीकडील अंक पूर्ण गुण दर्शवतात.

प्रश्न. १ खालीलपैकी योग्य पर्याय निवडा.

१. ----- हा विमा कर्मचाऱ्यांच्या अप्रामाणिकपणामुळे होणाऱ्या नुकसानाविरुद्ध संरक्षण देतो. (८)
अ) पीक विमा ब) प्रामाणिकपणाचा हमी विमा क) आरोग्य विमा ड) अग्नी विमा
 २. विमा कंपनी आणि बँक यांच्या मध्ये झालेला करार म्हणजे -----
अ) सागरी विमा ब) अग्नी विमा क) आरोग्य विमा ड) बँकश्युरन्स
 ३. भारतामध्ये विदेशी थेट गुंतवणुकीचे मर्यादा ----- इतकी आहे.
अ) ५०% ब) ५२% क) ५१% ड) ४९%
 ४. सागरी विमा ----- या व्यवसायामध्ये खूप महत्वाचा आहे.
अ) आंतरराष्ट्रीय ब) राष्ट्रीय क) स्थानिक ड) यापैकी नाही
 ५. खालील ----- हे अग्नी विम्याची तत्वे आहेत
अ) नुकसान भरपाई ब) परस्पर सहकार्य क) परस्पर विश्वास ड) वरील सर्व
 ६. ----- या कलमामध्ये विमा कंपनीची जबाबदारी केव्हापासून सुरु होते आणि केव्हा संपते हे नमूद केलेले असते.
अ) पासून ते पर्यंत कलम ब) सरासरी कलम क) विमा हप्ता ड) प्रवास कलम
 ७. पीक विमा खालील ----- धोक्यांविरुद्ध संरक्षण देतो
अ) अतिवृष्टी ब) वादळामुळे होणारे नुकसान क) दुष्काळ ड) वरीलपैकी सर्व
 ८. अग्नी विम्यापेक्षा सागरी विम्यामध्ये जोखीम ----- असते.
अ) कमी ब) जास्त क) मध्यम ड) सरासरी
- प्र.२. सागरी विमा पात्रातील विविध अटी किंवा कलमे विशद करा. (८)
किंवा
विदेशी थेट गुंतवणुकीचे फायदे आणि तोटे सांगा.
- प्र.३. अग्नी उतरविम्याची कार्यपद्धती विशद करा.
किंवा

सागरी विम्याचे विविध प्रकार थोडक्यात विशद करा.

प्र.४. थोडक्यात उत्तरे लिहा. (कोणतेही दोन)

१. अग्निविमा आणि सागरी विमा यांमधील फरक स्पष्ट करा. (८)
२. बँकश्युरन्स चे फायदे स्पष्ट करा.
३. आरोग्य विम्याचे स्वरूप आणि संरक्षण स्पष्ट करा.

प्र.५. टीपा लिहा. (कोणतेही दोन)

१. अग्नी विमापात्रातील वगळलेली हानी
२. सर्वसाधारण विम्याचा खाजगीकरण नंतर झालेला विकास
३. पीक विम्याचे स्वरूप आणि संरक्षण



(८)